

## Music Houses!

Have high rents, insurance, taxes and office help to pay for.

## Music Houses!

Have salesmen who work on a 20 and 25 per cent commission basis.

## Music Houses!

Charge from $\$ 90$ to $\$ 110$ for selling expenses on every piano they sell.

## Who Pays For This?

S. I. TILL, OF SUMTER,

Sells Pianos direct from the factory to your home at factory prices on convenient terms.
S. I. TILL, OF SUMTER,

Don't have the Music House expenses to pay
S. I. TILL, OF SUMTER,

Sells Boston's leading Piano, it has been on the market 75 years.
S. I. TILL, Of SUMTER.

Can get to you in 24 mans and sell you a piano or player-piano or trade with you and save you $\$ 125$.
S. I. TILL, OF SUMTER,

Has sold more than 600 Pianos in this community-all customers satisfied.

## WILL YOU?

Write today for Catalogues, Factory prices and terms.

# Till neanf 

 (HALLET \& DAVIS PIANOS) SUMTER, - SOUTH CAROLINA Every Piano Sold on a Life Guarantee.

