

BE HONEST RATHER THAN PLEASANT

The desire to save somebody else's feeling leads most of us to indulge in a form of kindness that is in reality any thing but kind.

It is a sort of genial dishonesty—but the fact that it springs from a creditable desire to be kind, does not make it so.

This unkind kindness lies in telling a pleasant untruth rather than an unpleasant truth. For instance, the stenographer brings in a letter that is not up to the standard. It is plainly evident that she had a hard time getting it out—and she indicates that she is more than half aware of the fact that the letter is not what it should be when she asks if the letter is all right.

Instead of replying that the letter is not all right, that it will not do at all and must be rewritten, we hesitate to hurt the little lady's feelings and tell her that we will let it go.

Or a salesman comes in to talk his goods. We are not interested and we know we are not—but instead of telling that salesman that we are not likely to buy of him at any time, many of us will tell him that there is "nothing doing today."

The "today" is meant to take the sting out of the reply.

The salesman however takes it as an opening and asks if there may be something doing some other day. Eight times out of ten the answer will be evasive or will take such a form that the salesman will feel that he still has a chance.

Now would it not be far more kind to the salesman to tell him bluntly that his prospects are not worth his considering? This would let him know exactly where he stood and would prevent him from wasting his time and his firm's time on prospects that he cannot possibly sell.

If everybody who had no idea of buying, would say so at once, the effect would be to increase the sales and earnings of the salesman because he would concentrate his efforts on real prospects.

In social intercourse the amenities call for much dissimulation and untruthfulness and it is probably impossible to eliminate all of this without greatly restricting social activities.

But the same principle does not hold true in business or the every day contracts of life.

An acquaintance asks you if you know of an opening for him. You have no place for him, you cannot spend much if any time trying to place him among your friends, there is in fact very little or nothing that you can do for him. Why not say so? Would it not be kinder than pretending to be greatly interested in him and assuring him that you will do everything you can?

It is not really kind to raise hopes that are not justified. Almost every one can be relied upon to indulge in hopefulness without any assistance.

Very few of us see ourselves or our situations as they really are. Yet there is no knowledge that is more valuable. The greatest kindness you can give anybody—whether the person realizes it or not—is to help him see himself as he is.

Most of us are too ready to agree simply for the sake of being pleasant.

Half the time we could convey the fact that we have an opinion of our own and yet not put the statement in an unpleasant way. When somebody asserts something as an uncontested fact and expects your assent, you don't have to reply bluntly, "In my opinion it is no such thing." You can convey your dissent and independence of opinion just as surely by a reply such as, "Maybe you are right—but I have never been able to take that view of it."

When those around you are careless, indifferent, weak, it is a real kindness to call their attention to the fact. Most people are not conscious of their deficiencies—and most people will make an effort to overcome some of them.

Most of us go through the world along the line of least resistance. We put up with a great many things we don't like rather than run a risk of becoming disliked or conspicuous by protesting. We try to save the other fellow's feelings as long as we can. When we can stand the strain no longer we make quite a vigorous assault.

But many of the really unpleasant episodes that occur in life would be avoided altogether if we were a little less diplomatic and genially dishonest—if we met conditions truthfully every time and thus prevented them from growing bigger and bigger by our tolerance.

666 has more imitations than any other Chill and Fever Tonic on the market, but no one wants imitations. They are dangerous things in the medicine line.—Adv.

GETS LIFE SENTENCE

Orangeburg Judge Holds James P. Browning Guilty.

Orangeburg, Sept. 19.—The case against James P. Browning, charged with the murder of Laurie D. Fairrey, near Branchville on June 9, 1919, was concluded today, the jury rendering a verdict of guilty, with recommendation to mercy, thereby giving the defendant a life sentence in the State penitentiary. This was a case that elicited much interest throughout the county, owing to the prominence of the parties. Both were well known farmers of the Branchville section.

It seems that there has been bad feeling between Browning and Fairrey for years, they having had a law suit between them in the criminal court some years ago. Fairrey was shot while at work on the public highway near Browning's house. Fairrey did not live a great distance away. Browning pleaded self defense, claiming that Fairrey was advancing upon him with a heavy iron part of the road machine. The prosecution took the position that Fairrey was shot while he was under the machine making some repairs, that he had no dangerous instrument in his hands and was deliberately shot by Browning, because a short while before the road machine struck off a few palling from the fence of Browning, and because of bad feeling Browning became enraged and drove in his buggy to where Fairrey was and shot him to death by firing a load from a shotgun.

Charged With Contempt of Court

Miami, Fla., Sept. 22.—Three members of the editorial staff of the Miami Metropolis were hauled into city court today on a charge of contempt of court by order of Judge F. B. Stoneman, himself editor of the opposition paper, the Miami Herald. Those hauled into court were Miss Hattie Carpenter, editorial writer; acting City Editor Charles F. Cushman and J. R. Livingston, a reporter. The article which gave offense was in criticism of the court. After hearing evidence and arguments Judge Stoneman announced he would give his decision Thursday.

We take orders for the Globe Tailoring Co., makers of mens clothing. Correct fit guaranteed. PEOPLES MERCANTILE COMPANY, Kingstree.

Buster Brown shoes for boys and girls, a fine line at PEOPLES MERCANTILE COMPANY, Kingstree.

Lap robes for Buggies and Automobiles at PEOPLES MERCANTILE COMPANY, Kingstree.



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Is ready to accommodate any and all patrons at any time and at all hours on short notice.

Whether rich or poor great or small, only give me a trial and be convinced for yourself. I carry a full line of

COFFINS and CASKETS

Good Hearse and Best Service at all times.

W. P. ROGERS,

PHONE 222 Kingstree, S. C.

WANTED

OLD POSTAGE STAMPS Used Before 1870.

Confederate States particularly, besides United States issues. Either write describing what you have or send to us for examination. We will make offer if Stamps warrant or return immediately. Do not remove stamps from envelopes.

Reference: Any Bank in this city. 9-25-2t

Carolina Stamp Co.,

38 Broad Street,

CHARLESTON, - SO. CAR.

Phonograph Repeats Record With New Attachment

When the needle comes to the end of its travel and the music ceases, the owner of a phonograph equipped with a new attachment, illustrated in the October Popular Mechanics Magazine, takes no heed, and a moment later the machine is playing the same air over again. This interesting result is achieved by means of a

metal arm pivoted at a point outside the rotatable, its inner end resting upon the projecting tin of the spindle. At the end of the record, the traveling sound box engages a trigger which actuates a vertical screw, and the metal arm rises, lifting the needle from the record. The sound box slides back along the inclined arm replaces the needle accurately in the outer groove, and the music goes on.

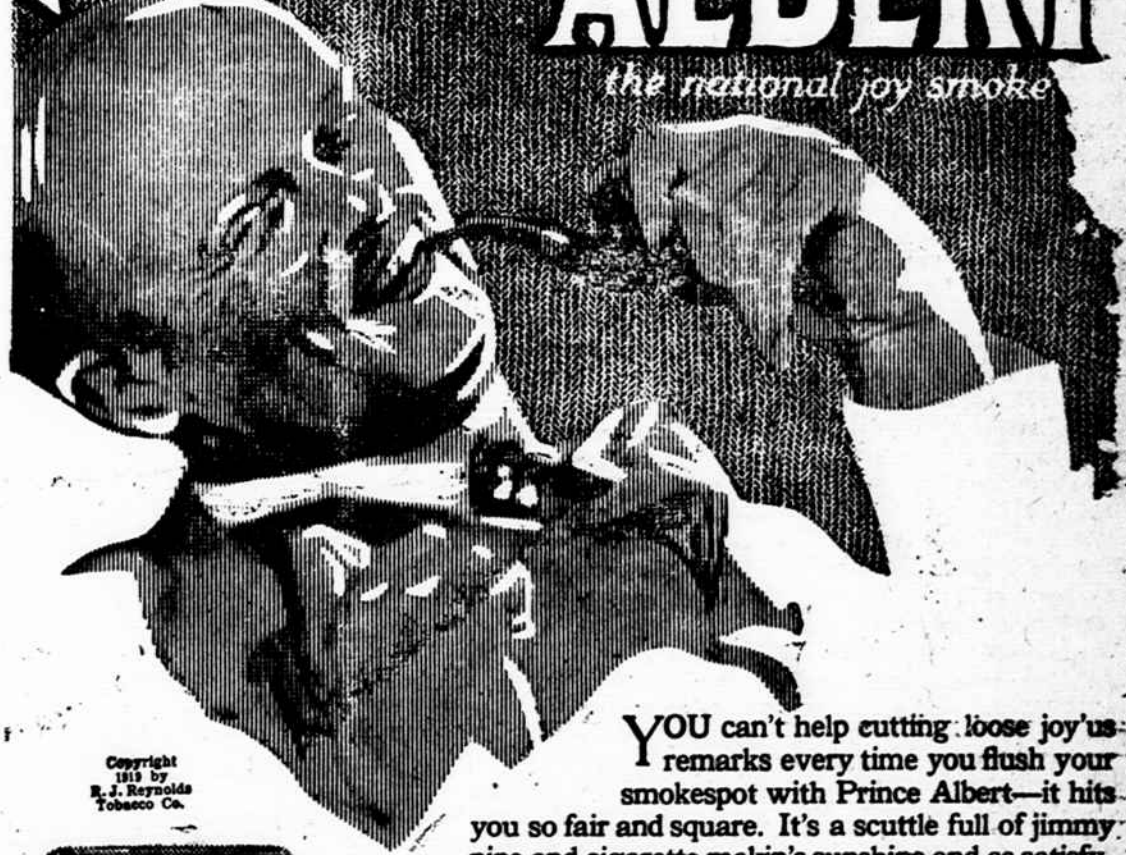
One bale of cotton will buy three Singer Sewing Machines today, and would not buy but one four years ago. This will not last long. KINGSTREE FURNITURE COMPANY.

Call for Remington U. M. C. shot-shells—You'll get WETPROOF at no extra cost.

A perpetual holiday is a good working definition of hell.—G. B. Shaw.

PRINCE ALBERT

the national joy smoke



Copyright 1919 by R. J. Reynolds Tobacco Co.



YOU can't help cutting loose joy's remarks every time you flush your smokespot with Prince Albert—it hits you so fair and square. It's a scuttle full of jimmy pipe and cigarette makin's sunshine and as satisfying as it is delightful every hour of the twenty-four!

It's never too late to hop into the Prince Albert pleasure-pasture! For, P. A. is trigger-ready to give you more tobacco fun than you ever had in your smokecareer. That's because it has the quality.

Quick as you know Prince Albert you'll write it down that P. A. did not bite your tongue or parch your throat. And, it never will! For, our exclusive patented process cuts out bite and parch. Try it for what ails your tongue!

Tippy red bags, tidy red tins, handsome pound and half pound tin humidors—and that clever, practical pound crystal glass humidor with sponge moistener top that keeps the tobacco in such perfect condition.

R. J. Reynolds Tobacco Company, Winston-Salem, N. C.

Mascot Limestone!

Whenever our Nation has faced a crisis the FARMER has always been called upon to avert the disaster. HE has always responded promptly.



Tennessee Rock Lime
FINELY PULVERIZED--KILN DRYED
Readily Available.

MEN, Think This Over:

Editor Z. W. Whitehead, Carolina Fruit and Truckers Journal, Wilmington, N. C., September 2nd, Writes us,

"I hope your sales of Lime are increasing for I know of nothing that will do more to increase the output of food crops than the free use of PULVERIZED LIME on the great body of the soil in the South, and only through increased food production can this Country be saved from anarchy."

AMERICAN LIMESTONE COMPANY,
KNOXVILLE, TENNESSEE.

We Have a Few MOLINE Mowers & Rakes

left. Better come and look them over before they are all gone.

WE ALSO HAVE SEVERAL THOUSAND Tighthold Red Cedar Shingles at a close figure.

KINGSTREE HARDWARE CO.,

"We Lead; Others Follow,"

Hampton Avenue - KINGSTREE, S. C.