TWO

1 HE COUNTY RECORD, Kingstree, S. C., October 7, 1915

"Essentials of the Warehorse lina, more especially the cotton trying to work with the banks to **Ouestion.**"

The profitable marketing of cotton is directly dependent upon warehouses. A bonded warehouse is a device whereby cotton is made available as security for loans.

The following points in relation to the marketing of cotton should be kept in mind:

Cotton has peculiar qualities mak ing it desirable as a loan security. At all times it can be sold for cash and, properly protected, it is nonperishable. The South is a borrowing, not a lending, community, therefore the price of money, or the interest rate, will be high in the South, no matter what the security

Cotton is a security in its nature so excellent that it should be easy to negotiate loans on it in the Northern money centers where the rate of interest is low.

In order to make a bale of cotton available as security in New York and Chicago, it must be properly introduced. The New York banker must know that the cotton is in existence; that it is of the grade claimed for it; that it is held in a rightly constructed warehouse, and that it is insured. The banker's only means of obtaining this knowledge is through the warehouse receipt. It is, therefore, indispensable that he have complete confidence in the warehouse company.

Of the value of a warehouse system sufficient to accommodate a great part of the cotton in existence at a outset of this warehouse movement, given time there can be no question. Whether it be a private or a State system is not of first importance, but unless the system be conducted ciples it will be worthless. If we are to have a State warehouse system it is essential that its business be carried on with the same exactit deals.

A State warehouse system cannot be operated unless the taxpayers are prepared to make large initial investment in it. It will be worse than useless unless it shall be wholly And the thing that is hurting some and permanently separated from folks right now is the fact that the partisan political influences.

The people would as well understand that the mere fact that a warehouse system is conducted by money. the State gives it no peculiar advantage or repute. It is not less necessary for the State to demonstrate purpose and capacity to carry on the warehouse business with effici- per cent or less?" asks The State.

the cause.

farmers, a fair share of the pro- help them and to get them to help ceeds of their labor, it would at once the system. His one great desire is throw all its powerful influence to to put the cotton producers of the South in a position to get their fair

We have recited these facts be- share of the proceeds of their labor. cause of the light they throw on the He knows, as the State says, that the South is a "borrowing" community; peculiarly mean and sneaking editorial we have reproduced above, but he believes that it ought to be and now by a statement of certain and has a right to be a "lending" community, to which status it is his facts of which the Columbia State purpose and desire to raise it. And and most of the public are aware, we will proceed to show how mean it is fine headway he is making, too. and sneaking that editorial really is. Less than four years ago, he stood, entirely alone, hunting for some-The former editor of The State owned that he knew nothing about body, including the Columbia State, finance, etc. As to whether the to help him. Now, judging from the present editor is in the same posi-publicly expressed attitude of Presition, we do not feel warranted in dent Wilson, Mr McAdoo and Mr saying. We will say, however, that Harding, he has the absolute support in his statement of the requirements of the whole Federal administration, and he is going right on to success, necessary to make a bale of cotton available as security in New York or too.

Of course there are people who Chicago, he is either very ignorant say that 6 per cent money for the or very careless. The "existence" farmer is not a good thing. We of the cotton is important, of course, think it is; but good or bad, there is and so is it important, that the cotno question in the world of the fact ton be sheltered from the weather that the responsibility rests upon Mr and insured against fire. But above McLaurin and his State warehouse all these the one thing that the system, and if the Columbia State banker wants the receipt to guaranreally thinks that nothing of importee is the title. The State waretance has been accomplished yet, we house receipt does that as does no suggest that it contain itself in pa-

other receipt. It will be remembered that at the tience.

In the meantime, our contemporary need not worry about the sending Mr McLaurin sought to get a fairly of receipts directly to the central large initial appropriation for the sources of cheap money, Mr McLaupurpose of establishing State-owned upon thoroughgoing business prin- warehouses. Having been thwarted rin has already learned that he can one way and another in his efforts do that if he wants to; but he does in this direction, he accepted a law not want to do that. He prefers to that gave him nothing but the right have the cotton financed by and ness of method that obtains in the to pursuade people to invest their through our own banks. Most of New York banking house with which money in warehouses to be placed them are co-operating with him, and under his management, with the he is very well pleased; but if there understanding that these people had been no National Union bank to also pay him a rental of 3 cents a take care of the loan refused by the Palmetto National bank, Senator month to help defray expenses. Tillman would have gotten his money all the same, and it is probable that like Senator Banks, he would have people of the State are showing their confidence by putting up their gotten it at less than 6 per cent.-York Enquirer.

"Can the owner of 100 bales of cotton carry its receipt to New York and there obtain a loan upon it at 6

ITEMS FROM COWARDS. School Opens with Encouraging Prospects.



ency, if it is to obtain the confidence of the commercial world, than it county, say in a speech last winter, would be for Smith & Jones or the Brown company to make a similar demonstration.

Whether the South Carolina warehouse system is an established suc- interest? If that does not answer cess or not rests in the answer to your question "Yes," then what this question:

'Can the owner of 100 bales of cotton carry its receipt to New York and there obtain a loan upon it at 6 per cent or less?"

If the reply be "No," the inference is that the system has been in operation for too brief a time to establish commercial confidence, or that there is some other obstacle house receipts except the money that impairs confidence in it .- Co- went through the office of the Comlumbia State, Friday.

was in Columbia in January, 1912, would deprive the banks of a legitifor the purpose of trying to help mate function," and did not Mr Mc-Hon John L McLaurin get his State Laurin go on to say "that if the warehouse idea before the people of banks refused to handle this paper the State, Mr McLaurin told this at a satisfactory rate of interest, he writer of certain efforts he had made would see to it that the farmers to secure the co-operation of the were able to borrow money without editor of the Columbia State in the the interposition of the banks"? undertaking. It seems Mr McLaurin had had a personal conference with the editor of The State, then Mr W E Gonzales, and about the only satject of finance, and I cannot afford to venture into a field in which I would be unable to sustain myself." McLaurin then and there: "You blow and hinder his efforts. need never expect any assistance your State Warehouse System or up in anything, it will not be until you have won the support of the when the Palmetto bank turned him onize you any further."

Mr McLaurin seemed incapable of comprehending the correctness of this declaration. He insisted that the editor of The Enquirer was mistaken, and confidently expressed the State recognized what he was try-

Did not Senator Banks, of Calhoun that he had gone to New York and borrowed \$10,000 on his State warehouse receipts at 5 per cent straight

more do you want? Does the State not remember that letter from the Guaranty Trust company of New York to a South Carolina banker that was published last spring, in which the Guaranty Trust company declined to loan on ware-

missioner, and did not Mr McLaurin While the editor of The Enquirer decline the arrangement because "it

> Except on a basis of what we have said at the outset of these remarks, we do not understand what the State wants, anyway. In view of all

isfaction he got from Mr Gonzales that has been accomplished during was a proposition to this effect: "I the past three years, in the face of don't know anything about the sub- so many obstacles, it is surely able to

see that if it really wants a perfect warehouse system, all it has to do is The editor of The Enquirer told Mr him plong instead of trying to fly-

But maybe it is something else. from that State crowd in behalf of Now that we remember, the editor of the State is a director in the Palanything else of which you are the metto bank. We heard a story some discussed freely and without papers proponent. They have no use for time ago that Senator Tillman, a or set addresses. These questions you or anything for which you stand, lifelong customer of this bank, went are of interest to trustees and paand if they ever appear to back you there to get some 6 per cent money trons as well as to teachers. on State warehouse receipts, and

State warehouse system.

We happen to know something conference needs him. about the State warehouse system.

Cowards, October 1:-The Cowards High school opened this morning with the brightest prospects it has ever had, with an enrollment of 115, which is 100 per cent greater than ever before. The most encouraging feature of the occasion was the good-

ly number of patrons present and the interest that they manifested. Stirring addresses were made by Messrs A H Williams, Jr, of Lake City and J S McKenzie of Bannockburn. Other short but timely talks were made by Mr M M Rector, principal, and each of the members of the board of trustees.

The faculty this year consists of the following: Principal, M M Rector of Greer, and assistant, Miss Helen Brown of Atlanta, Ga, in the high school department; Misses Nellie Moore of Simpsonville, Mildred Timmons of Lynchburg and Janie Wilson of Manning in the lower grades.

Mr Elijah Matthews has secured the contract for operating wagon No 1, and the contracts for the others will be awarded as they are needed.

Teachers' Meeting Called. Fellow Worker:-

A conference of high school teach ers is called to meet in the audito get behind Mr McLaurin and help torium of the central school in Florence at 8 o'clock Friday evening, October 8, and to continue through Saturday.

> Questions of the most vital importance to the high schools will be

This letter is an appeal to County Superintendents of Education, school people to such an extent that The down, Mr McLaurin made arrange- superintendents, and trustees to at-State folks won't dare try to antag- ments whereby the Senator got the tend themselves and to encourage 6 per cent money from the National and urge thair teachers to attend. Union bank. Possibly this is the If a teacher is without experience, resson why the State don't like the he needs the help of the conference.

If he has had ripe experience, the

It is to be hoped that you wil opinion that so soon as the Columbia | We have been in pretty close touch | respond heartily to this call. It will with everything that has been done take but 24 hours of your time and ing to do in the way of assuring to from the beginning. We know that the expense will be small. Florence the producing classes of South Caro- Senator McLaurin has all along been will welcome you. County Superin- 50c and \$1,00

form you wish we can print it on short ĕ**◆**≎**◆**≈**◆**≈**◆**≈**◆**≈**◆**≈**◆**≈**◆**≈ nctice.