

**Not the Land, But the Man.**

Frequently we see, as the results of intelligent management, a poor soil far surpassing in yields the fondest expectation of the owners of the finer types of soil. Such an instance is that of one of my farm demonstrators, Mr D K Wall of Madison county. This gentleman was 65 years old last August. He set aside 20 acres of his little farm for his own use, the rest being in grass and some rented out. On this 20 acres, with some assistance of hired help, he raised: Oats \$75, hay \$150, corn \$276.25, peas \$35, cotton \$320.62, a total of \$856.87, at a cost of \$120 for fertilizer and extra labor, or a net profit of \$39.89 per acre. Besides he sold from the rest of his farm \$318.70 worth of cattle, colts, hogs and smoked meat. His yield was 4 1-2 bales of cotton from five acres; 1,300 pounds of seed cotton making over a 500-pound bale. His corn averaged 43 bushels to the acre.

gray soil that a few years ago was considered useless for agricultural purposes. When Mr Wall first bought this land it did well to produce 300 pounds of seed cotton to the acre. It has been the intelligent method involved by thoughtful study of modern farm methods, as taught by the farm press and the farm bulletins, molded into form to suit his condition, that has enabled Mr Wall to build up his land and surpass the efforts of his younger associates. It was not Mr Wall's muscle, but his brain that made this excellent showing.—Clarendon Davis, in *The Progressive Farmer*.

State of Ohio, city of Toledo, Lucas county.  
 Frank J Cheney makes oath that he is senior partner of the firm of F J Cheney & Co, doing business in the city of Toledo, county and State aforesaid, and that said firm will pay the sum of ONE HUNDRED DOLLARS for each and every case of Catarrh that cannot be cured by the use of HALL'S CATARRH CURE.  
 FRANK J CHENEY.  
 Sworn to before me and subscribed in my presence, this 6th day of December, A D 1908.  
 A W GLEASON,  
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