

GOLDEN RULE IS USED IN BUSINESS

resident Clothing Firm Employs Golden Rule in All His Business Dealings.

Cincinnati, Ohio, Dec. 18.—The Golden Rule is the divine law governing human relationships, accepted by all religions and proclaimed by all prophets and teachers of every creed and is the only workable, industrial and economic law in the universe today according to Arthur Nash, former minister and president of the A. Nash Clothing Manufacturing Company, of this city, who injected the Golden Rule into the conduct of his business. Recently the 500 employees of the company, actuated by the spirit of the Golden Rule, agreed to surrender their jobs for a month, either January or February, so that unemployed workmen in the clothing industry could be given employment. In June, 1916, the company was incorporated with a capital stock of \$60,000 and Mr. Nash as the prime mover and principal investor was

elected president. In July, 1919, the company moved into more commodious quarters on the strength of a loan of \$50,000 from a bank. Mr. Nash called the employees together and told them of the loan which he said was negotiated on the basis of his confidence in them. With the Golden Rule proclaimed as the governing law of the business, Mr. Nash submitted a profit sharing plan to the employees. Their confidence in Nash was such that the employees refused to accept the plan but said they preferred to have their pay each week and were willing to leave it to the management to figure out what they could pay in weekly wage. Wages were thereupon increased from time to time. At the end of 1919 the company found that despite the wage increases and the enormous expense of moving and equipping the new plant it had made a net profit of \$12,000 on an investment of \$60,000. The actual condition at that time was that the company was paying higher wages, selling its product for less money and earning a larger profit

than any of its associates in business. Mr. Nash says that these figures were submitted to the employees and that he felt chagrined because it was his belief that an unjustifiable profit was made off the labor of others. At the meeting Mr. Nash said that wages would be increased from 10 to 20 per cent. Later the profit sharing basis of arriving at a just wage, as the only solution of the problem was adopted. By the plan presented to them the profits were to be divided among the help on the basis of salaries earned twice a year. The employees who earned more than \$60 a week, petitioned the company to distribute the workers' share of the profits on the basis of time worked instead of on a basis of wages drawn. The petition stated that this would give those earning the smaller wage an equal dividend with those making larger sums. This meant that the cutters and off pressers earning from \$75 to \$90 a week petitioned that the poorest paid help receive the same dividend that they did.

HOLLANDERS TALK OF COMING SOUTH

Efforts Being Made to Colonize South With Good People From Holland

Washington, Dec. 18.—Efforts to colonize the South with good people from Holland just at a time when the immigration bill to exclude many undesirable from other sections is before Congress is of special interest and the following letter received in Washington by some of the Southern Senators will be decidedly so. The letter is from The Hague: "We are glad to see that you take a great interest in the immigration of Hollanders and that you are ready to put us in communication with parties in your State who wish to locate Hollanders in South Carolina. "We should be very glad indeed to have the addresses of reliable people to whom we may turn for information regarding the conditions and prospects in your State and to whom we may refer immigrants from this country who have decided to settle in South Carolina.

We are already in correspondence with the Commissioner of Agriculture, Commerce and Industries, Columbia, S. C. and recently received a number of publications from the Agricultural and Immigration Department of the Atlantic Coast Line. "To avoid the possibility of a misunderstanding we must respectfully point out to you, however, that our immigrants are rather an independent sort of people and once they have made up their minds to go to a certain State it is impossible to induce them to go to another, however promising the prospects may be. "Most of our farmer immigrants who intend to start farming on their own account we always advise first to work as a farm hand during say one or two years to get acquainted with the conditions of the new land." There is said to be a splendid opportunity in all of the Southern States for the location of such colonies of Hollanders. They are ideal citizens in every way and are much to be desired.

Why Mr. Joe Armstrong, Celebrated Dog Trainer, Uses Rat-Snap.

"Noticed rats around my kennels, having hundreds of prize dogs, couldn't take chances. Tried RAT-SNAP: in three weeks every rat disappeared. Noticed that the dogs never went near RAT-SNAP. I told my friends about RAT-SNAP. Use this sure rat exterminator, it's safe. Comes in 25c, 50c, and 75c forms. Three sizes 35c, 50c, and 75c. Sold and guaranteed by Laurens Hardware Co., Putnam's Drug Store and Kennedy Bros.

No Worms in a Healthy Child

All children troubled with Worms have an unhealthy color, which indicates poor blood, and as a rule, there is more or less stomach disturbance. GROVE'S TASTELESS CHILL TONIC given regularly for two or three weeks will enrich the blood, improve the digestion, and act as a general Strengthening Tonic to the whole system. Nature will then throw off or dispel the worms, and the Child will be in perfect health. Pleasant to take. 75c per bottle.



Money back without question if HUNT'S Salve fails in the treatment of ITCH, ECZEMA, RING WORM, TETTER or other itching skin diseases. Try a 75 cent box at our risk. Laurens Drug Co.

Some Prices Cut Half In Two | **J. C. BURNS & COMPANY** | Some Prices Cut Half In Two

Big Closing Out Sale

ALL THIS WEEK

This is the place to buy your Christmas gifts. Shirts, Collars, Ties, Handkerchiefs, Suspenders, Garters, Hosiery, Gloves, Underwear, Sweaters, Bed Room Slippers, Box Paper, Toilet Soap, Watches, Clocks, Collar Buttons, Cuff Buttons, Scarf Pins, Watch Chains and hundreds of other useful articles will be found in our \$125,000 stock.

Young Men's Suits Closing Out at ONE-HALF PRICE This Week Only	\$5.00 BED BLANKETS Closing Out At . \$2.98	\$7.50 BED BLANKETS Closing Out At . \$4.95
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Gingham Sale
25c Ginghams, good assortment of patterns, December closing out Sale 10c
35c Ginghams 19c

OUTING SALE
40c Outing, assorted colors, December Closing Out Sale 19c
50c Outing, close out 25c

Millinery Sale
All Ladies' and Misses' Hats Closing Out December Sale at HALF PRICE
Men's Hat Sale
Big stock all kinds, all colors, all shapes, all sizes for every day and Sunday too, going in the December Close Out Sale
At 98c to \$4.95

Hosiery Sale
20c Men's Sox 10c
25c Ladies' Hose 15c
20c Children's Hose 10c
\$1.50 Ladies' Silk Hose 79c
We carry the biggest line of hosiery in Laurens.

Sea Island Sale
35c quality Druid LL yard wide Sea Island 15c
30c Heavy Sheeting 13c

One Lot Ladies' Boots worth \$10, December close out sale \$5.95
We have two big stocks—Shoes all styles and kinds, all going in the December Close Out Sale.

Men's and Young Men's Clothing
All going at a great Sacrifice in the Big December Closing Out Sale. This lot of Suits are going to be sold regardless of cost.

Men's Fine Dress Shoes
WORTH \$10.00, CLOSING OUT SALE AT \$6.95

Notion Sale
25c Can (1 lb.) Talcum powder 10c
8c Spool (6 cord) Thread 5c
We have thousands of small articles in this sale we haven't time nor space to mention.

Overall Sale
\$3.00 Men's Heavy Blue Denim Overalls. December Closing Out Sale
\$1.69

Men's Shoe Sale
\$6.50 Men's Heavy Shoes. December Close Out Sale
\$4.39
\$8.50 Men's Hand Sewed Solid Leather Best Grade, December Sale \$6.95

Ladies' Coat Sale
\$25.00 Coats going, December Close Out Sale
\$15.95
\$15.00 Coats, Close Out Sale
\$9.39

Bleaching Sale
40c Bleaching, Best quality, December Close Out Sale 23c
35c Bleaching, Close Out Sale 19c
We have two big Stocks of Shoes in Laurens, all going in this December Close Out Sale, regardless of cost. Now is your time to Shoe whole family.

\$2.50 Felt Bed Room Slippers Close Out At \$1.98

Red Iron Racket
SHOP EARLY
Laurens, S. C.
CHRISTMAS RIGHT HERE
No. 1 Store 210 West Laurens Street No. 2 Store North Side Square in Burns Block

\$1.75 Bed Room Slippers Close Out Sale \$1.29