

**FARM LANDS. LOANS.**  
Before You Buy or Sell  
Any Kind of  
Real Estate, or Business,  
Write us your wants.  
J. Y. GARLINGTON & Co.,  
Laurens, S. C.

# The Laurens Advertiser.

Toys,  
Dolls and  
Christmas Gifts  
AT—  
Palmetto Drug Co.  
Laurens, S. C.

VOL XX.

LAURENS, S. C., WEDNESDAY JANUARY 11, 1905.

NO. 23

## PLAN TO REDUCE COTTON ACREAGE

Laurens Planter to Utilize Futures as Insurance.

### WHAT PLAN INVOLVES.

When a Planter Sells at C. of Cotton Production He Will Buy Contract and Plant Other Crops.

Laurens correspondence News and Courier.

Laurens, Jan. 4.—"If cotton drops to six cents a pound I shall not plant a acre."

The speaker was a cotton grower who produces usually about one hundred bales on his plantation. He is, moreover, a calculating man who knows precisely what he is doing on his farm as well as in other lines of business in which he is engaged. When The News and Courier correspondent questioned him as to the quoted declaration it was with some reluctance that he replied, but here are his ideas outlined:

"I am not alone in this intention. I know of at least one other planter who produces a crop of two hundred bales who will pursue the same plan.

"What do I mean to do?" Why, I shall buy a contract for future delivery of a hundred bales of cotton December 1, '05. I shall put my plantation in other crops, mainly peas. I think it is pretty safe to say that I can realize seventy-five cents the bushel for peas next fall and of course I shall plant plenty of corn, small grains, potatoes, peanuts, sorghum and other provender crops. Moreover, I expect to have a fair crop of hay, but peas will be the main product. Of course it will not be necessary to use much commercial fertilizer, and the plantation will be permanently benefited by the year's rest. Nothing, as is well known, improves land more than a pea crop. Moreover, pea-vine hay is one of our most valuable crops.

"The fact is these. I can't grow cotton for less than six cents a pound. This is based on the carefully noted experience of ten years on this plantation, and all the factors in the cost of production, labor, fertilizer, interest on investment, wear and tear on live stock and implements, etc., have been considered. Thus I can buy one hundred bales of cotton at six cents, just as cheap as I can possibly make them. If I undertake to raise the one hundred bales and the price drops two cents to four cents, I shall have lost two cents in the making. If I drop on the contract two cents the pound, I shall, of course, put up the necessary money and not let my contract be sacrificed. It follows that I cannot possibly buy a any more on the contract than I would lose in the actual production when the contract is bought at a price identical with the cost of production. The brokerage commissions on the contract are, of course, a small incident.

"Meanwhile, to protect myself against the loss on the contract I shall have this profit on the peas and other products of the farm. I am satisfied that I can at least make the farm self-sustaining as to its labor and stock while the profits would not be equal to those in a ten cent cotton crop they will be more than those in a six cent cotton crop. In short, I think it fairly safe to say that I can make as much profit out of other crops as I can out of seven cents cotton, and the improvement of the soil due to the rest from cotton will itself be an additional profit in the long run.

"Of course I shall not deal with speculators in buying this contract, but with a cotton brokerage firm of such recognized standing that risk as to its compliance with the contract will be practically eliminated.

"By pursuing this plan I shall for one contribute to the reduction in the cotton acreage which all intelligent cotton producers regard as necessary to maintain the price of cotton at a profit paying basis in the coming years.

"It seems to me," added the planter, in conclusion, "that the planters of the South may avail themselves of the cotton future system to absolutely protect the cotton growing industry. Once it is known what it costs to produce cotton and at what cost other crops may be produced, the cotton farmer can tell exactly when to grow cotton and when to abstain from it. Once the Southern farmer finds out that this is not necessarily a one crop country, he will be independent, and the cotton future system offers a convenient expedient in the way of insurance. Of course I do not contemplate that the price of cotton will drop to four cents next year, or even five cents. For every point that it may go beyond six cents I shall rake down my profits on the contract, and those profits on a hundred bales will be just as much as I can earn on all the cotton that I can actually produce. No man can afford to adopt this plan unless he has the capital to protect the contract, no matter what margins may be called for. In other words, he must buy the contract as an investment, and not as a speculation. His motive must be simply to insure himself against possible loss from a failure to raise high-priced cotton, and when he buys the contract at a price as low as the cost of production he can by no possibility lose a dollar. I may be mistaken, but to my mind this reasoning appears mathematically exact, and I have considered it for some time. I may suggest that farmers who do not produce as much as one hundred bales may unite to buy one or more contracts."

## PERSONAL AND OTHERWISE.

C. W. Taylor visited at Princeton from Thursday until Monday.

Miller Curry, a good citizen of Dials in the city this week.

J. T. Robertson of Clinton was in town Saturday on business.

John W. Beeks of Brereton was in town Saturday on business.

Magistrate George Cook of Youngs was in the city Friday.

W. P. Harris, a large and successful farmer of Youngs was here Monday.

J. L. Young of Palmetto Farm, Aiken County, is visiting relatives here.

Mrs. Isabella Brooks of Eden visited in the city this week.

Messrs. Benton Fuller and Conway Dial of Cross Hill were in the city Monday.

Mr. and Mrs. Adolph Shayer and Dr. Isadore Schayer left Monday for a visit to relatives in Cincinnati.

Dr. George F. Moreley of Tylersville car led one of his little sons to a sanitarium in Augusta yesterday.

Mrs. W. J. Benjamin and children are up from Darlington, visiting in the city and county.

John Miller, an enterprising young merchant of Whitmires was in the city a few days this week.

Miss Emily Meng returned Wednesday for a visit to her friend Miss Louise Gillard at Kingstree.

Miss Annie Clardy has returned to her school at Old Mountville after spending her vacation at home.

After a holiday vacation of two weeks the city schools resumed Monday morning.

At the annual meeting yesterday of the directors of the National Bank, the board of directors and the officers of the institution were re-elected.

Mrs. O. W. Babb and Miss Minnie Babb have returned from a visit to Mr. and Mrs. Clifford Babb, at Tryon, N. C.

John C. Moore, a young man of the Mt. Pleasant section, was in the city Monday on his way to Texarkana, Texas, where he will probably make his future home.

The officers of Caboun Lodge 1, O. O. F. of first and second place are noble grand and vice grand instead of noble "guard" and vice "guard" as published last week.

One of the recent subscribers to THE ADVERTISER is Master Ose Sitgreaves of the Fifth Grade and one of the brightest pupils in the city schools. He has netted a ed a day from school in three years. THE ADVERTISER is proud of such a boy as a subscriber.

B. L. Jones, Superintendent of the City Schools, returned to the city Saturday. During the holiday vacation he attended the meeting of School Superintendents in Columbia and the big Educational Association in Jacksonville, Fla.

A Liberal Offer.

We publish in today's issue a letter of the Virginia-Carolina Chemical Co. addressed to its patrons in this county. The letter shows a liberal spirit and makes an offer to the people, of which they cannot fail to take advantage. It is like giving them something for nothing and paying them to accept it. For the farmer it is "heads I win tails you lose." No matter how things go he certainly has the long end of the rope.

The letter was handed us by Mr. A. Huff, the Company's agent at this place, who is a whole souled fellow, and it does his heart good when his friends are benefited.

"Little Colds" neglected—thousands of lives sacrificed every year. Dr. Woods' Newway Fine Syrup cures the colds—cures big colds too, down to the very verge of consumption.

Municipal Ticket.

Mayor—W. R. Richey.

Ward One—H. Terry.

Ward Two—Lee Langston.

Ward Three—T. K. Hudgens.

Ward Four—J. S. Machen.

Ward Five—J. S. Bennett.

Ward Six—T. H. Nelson.

FOR MAYOR.

Recognizing T. D. DARLINGTON as a progressive and capable business man, we desire to nominate him for Mayor of Laurens,—subject to the result of the City Democratic Primary.

CITIZENS.

A FINE FAMILY.

"I have used Dr. King's Blood and Liver Pills in my family and with my servants. Am sixty-nine, and have raised nine sons twenty-one years old and four daughters, have used the leading liver medicine, but find King's to be the best of all."

"Rouben F. Christenbury."

Church Notes.

The finest city and village churches are painted with the Longman & Martinez paints, and we want every church to accept our donation whenever they paint.

8 and 6 make 14, therefore when you want fourteen gallons of paint, buy only eight of L & M and mix six gallons of pure linseed oil with it, making actual cost of paint about \$1.20 per gallon.

Don't pay \$1.50 a gallon for linseed oil (worth 60 cents) which you do when you buy other paints in a can with a paint label on it.

Many houses are well painted with four gallons of L & M and three gallons of linseed oil mixed therewith.

Wears and covers like gold.

These celebrated paints are sold by W. L. Boyd, Laurens, S. C., Clinton Pharmacy, Clinton.

## GENERAL SESSIONS COURT.

Will convene Jan. 23rd With Judge Watts Presiding.

The first term of court for this county for this year will convene Monday, January 23 with Judge R. C. Watts presiding.

Twelve grand jurors and a full panel of petit jurors were drawn Monday as follows:

Grand—H. L. Jones, John C. Stone, Joel A. Smith, W. B. Owens, J. R. Moore, R. L. Stoddard, D. C. Smith, M. G. Patterson, J. A. Culbertson, Olen S. Hill, J. L. Crawford, A. R. Holmes.

The other six necessary to complete the panel were members of the grand jury last year and were drawn to serve another year.

PETIT.

L. R. Babb, M. E. McDaniel, R. L. Prather, A. J. Hollingsworth, J. D. Beeks, John A. Madden, Sam D. Austin, G. Roland Ray, T. J. Weathers, G. Marion Moore, Jno. A. Davenport, Warren C. Balleentine, S. A. Taylor, G. W. Cunningham, C. L. Owens, John Smith, C. R. Cooper, H. Y. Boyd, S. H. Fleming, J. F. Workman, J. N. Elledge, J. M. Bolt, P. R. Abercrombie, W. A. Putnam, J. W. DuPre, C. R. Jones, A. F. Coleman, J. M. Summer, J. H. Jacks, B. R. Fuller, G. B. Taylor, T. C. Summer, W. M. Stephens.

Attended the Centennial.

Dr. A. C. Fuller, Dr. H. K. Aiken, E. P. Minter, A. C. Todd, J. K. Vance and R. F. Jones attended the Centennial celebration of the South Carolina college this week.

NEWS OF CLINTON.

Rev. Thornwell Jacobs Has Resigned Position in the Orphanage.

Clinton, Jan. 9.—Mrs. Susan Leake and Miss Allen Leake leave this afternoon to visit Mrs. Charles Moody in Tampa, Fla.

Mrs. J. A. Bailey spent New Year's week with Miss Mary Rivers in Spartanburg.

Dr. Neville and family are expected on Wednesday and will occupy the Griffin house on Centennial street.

College opened on Wednesday with bright prospects for the session, a number of new students having come in on Tuesday.

J. E. Adair, who has been with Bailey Bros. for a number of years has gone into the mercantile business, and will open a racket store next to J. H. Phinny & Co.

Rev. Thornwell Jacobs has resigned his position in the Orphanage and expects to make his future home in Nashville.

The play "Old Farmer Hopkins" will be presented at the Hall this evening. Several other good attractions are expected soon.

Miss Laura Vance leaves this week to visit Miss Lily Irby.

Miss Clara Duckett is the guest of her sister, Mrs. Ben Townsend, in Anderson.

## A Poem for Today

### THE WAY TO ARCADY

By Henry Cuyler Bunner

Oh, what's the way to Arcady,  
To Arcady, to Arcady,  
Oh, what's the way to Arcady,  
Where all the leaves are merry?

Oh, what's the way to Arcady?  
The spring is rustling in the tree,  
The trees the wind is blowing through—  
It sets the blossoms flickering white,  
I knew not skies could burn so blue,  
Nor any breezes blow so light.  
They blow an old-time way for me,  
Across the world to Arcady.

Oh, what's the way to Arcady?  
Sir Post, with the rusty coat,  
Quit mocking of the song-birds' note.  
How have you heard for any time,  
You with the wayworn russet shoon?  
Your scrip, a-swinging by your side,  
Gapes with a gaunt mouth hungry-wide.

I'll bring it well with pieces red,  
If you will tell the way to Arcady.

Oh, I am bound for Arcady,  
And if you but keep pace with me  
You'll tread the way to Arcady,  
And where away lies Arcady.

And how long yet may the journey be?  
Ah, that I could say I do not know!  
My guide is but the star to song—  
Across the frost, across the flowers—  
Through summer seasons and winter hours.

I've trod the way my whole life long,  
And know not now where it may be;  
My guide is but the star to song—  
That tells me I cannot go wrong,  
Or clear or dark the pathway be  
Upon the road to Arcady.

But how shall I do who cannot sing?  
I was wont to sing, once on a time—  
There is never an echo now to ring.  
Remember back to the trick of rhyme.

'Tis strange you cannot sing (quoth he),  
The folks all sing in Arcady.

But how may he find Arcady,  
Who hath not youth nor melody?

## MR. NASH IN CHARGE.

New Superintendent of Education Assumes Duties of Office.

County Superintendent of Education R. W. Nash has qualified and assumed the duties of the office.

The transfer was made Saturday and Mr. Nash is busy this week familiarizing himself with his new duties.

Chas. F. Brooks, who has filled the office four years with marked ability and efficiency retires with the distinction of having made one of the most progressive County Superintendents Laurens has ever had. During his administration the term of the rural schools has grown from five to six and one half months, and the same placed on a cash basis, school buildings have become the property of the districts, school furniture improved and many other notable improvements have characterized his term in office.

Mr. Brooks returns to the school room as an instructor, having accepted the principalship of the High School at Hauer, Marion county. He left yesterday for his new post of duty.

Mr. Nash is an experienced school man and no doubt he will make a most excellent county superintendent.

## THE STOCKHOLDERS HOLD A MEETING.

The Status of the Wares Shoals Manufacturing Company Shown—Important Resolutions Adopted.

A special meeting of the stockholders of the Wares Shoals Manufacturing Company was held in the court house Saturday. The meeting was well attended and was representative of the foremost business and professional men of the city and county.

Mr. N. B. Dial, president of the company, presided and stated the purpose of the meeting. It is desired that additional stock to the amount of fifty or sixty thousand dollars be immediately taken by local subscribers. There are nearly 200 local shareholders and to enlist their aid in this effort to raise the amount indicated above was the prime object of the meeting. It is known positively that this amount could be raised at once, by bonding the mill property or by issuing preferred stock, but this is not Mr. Dial's policy. He wants the mill put in operation at the earliest day possible and he desires above all that this be accomplished without encumbering the property.

Mr. Dial made a proposition Saturday that certainly will appeal to you if you have any desire or intention whatever of helping along this great enterprise.

The natural advantages and the cost of constructing the Wares Shoals mill make it certain that the stock will bring a premium once the enterprise is put in operation. Have you visited Wares Shoals lately, or at any time? You will find a mill building complete that will accommodate fifty thousand spindles and fifteen hundred looms; a 2,000 horse power plant capable of running 80,000 spindles which cost less than \$40 per horse power. It is said to be the cheapest power plant in the South. It cost no more than a first class steam plant and then there will be no fuel to buy or water rents to pay.

The Southern railroad is building a spur track from Barmores to the mill, a distance of five miles, four miles of which are already in operation.

The mill building is complete and the machinery for same purchased; the power plant is finished and the machinery is being installed; 60 new and neat cottages are ready for occupancy, a fine double track steel bridge which spans the river below the dam has been in use several months and the dam and canal were finished last summer.

This is undoubtedly a fine opportunity to invest in a cotton mill plant that is bound to be a dividend paying enterprise almost from the first.

At the meeting Saturday the following resolutions were adopted:

First: That each and every stockholder be and is hereby requested to take or place an amount of stock equal to his present holding and more if possible and that each make a report to the president of this company the amount raised at as early a day as practicable, not later than the fifteenth or twentieth inst.

Second: That the president be and is hereby requested to send each stockholder a circular showing the status of the enterprise.

Third: That we extend the president of this company our thanks for the able and economical manner in which he has conducted the building operations of this plant, and for his conscientious and untiring efforts in behalf of the stockholders.

It may be added that Mr. Dial has given his time which covers a period of two years or more to the building of this plant without compensation. He has not drawn a cent of salary.

Two million Americans suffer the torturing pang of dyspepsia. No need to Burdock Blood Purifiers cures. At any drug store.

## IT IS CHAIRMAN WHARTON.

He is Now the Head of the Railroad Commission.

Col. J. H. Wharton was elected Chairman of the Railroad Commission at the first meeting this year of the Board which was held in Columbia Thursday. He succeeds Chairman C. W. Garris.

At this meeting Maj. John H. Earle of Greenville was sworn in as a member of the commission. The term is six years.

Col. Wharton, it is stated, is a candidate for re-election next year.

## A Cotton Proposition.

I have for sale a fine lot of Mules and Horses. They must be sold. You need them.

Here's a Proposition: I will give half a cent above the market for your cotton in purchase of a Mule or a Horse.

This proposition is good for 30 days.

E. W. MARTIN,  
Laurens, S. C.

## STATE AND GENERAL NEWS.

A bequest of five thousand dollars was left Thornwell Orphanage by the late Chas. S. McCall of Bennettsville.

By a vote of 33 to 17 the Senate has confirmed the appointment of W. D. Crum, colored, as collector of customs for the port of Charleston.

At a meeting of the City Democratic Club Wednesday, a constitution, rules and regulations looking to the conduct of municipal primary elections were submitted and adopted.

Immediately after their adoption, officers of the Club were elected, the same ones chosen at the first meeting being selected. An executive committee, consisting of a member from each ward was also nominated by the club. A. O. Todd, president of the Club, is Chairman of the Committee.

This Committee will meet to-morrow afternoon in the office of the Chairman for the purpose of selecting managers for the election and transacting any other business that may come up for consideration.

The Committee is as follows: S. D. Garlington, E. W. Martin, G. P. Smith, W. L. Taylor, Dr. A. J. Christopher and M. L. Copeland.

It was decided to place one set of boxes at the city hall and another at the Laurens Mill.

The same rules and regulations governing county and state primaries will be observed in conducting municipal elections.

A Letter to Mr. Huff.

OFFICE OF THE VIRGINIA-CAROLINA CHEMICAL COMPANY,

Richmond, Va., Jan. 5th, '05.

To the Sales Division Managers, Virginia-Carolina Chemical Co.,

Gentlemen:

The Treasurer of this company is having so many requests to extend the notes of some of our customers and patrons who have not finished paying their bills, and who desire to hold their cotton, stating that they believe they will be more for the cotton later on, that this company has concluded to issue a general letter on the subject as follows:

Any farmer or merchant who may be one of our Division money and who has cotton on which he desires to hold, you are at liberty to extend his note for him for six months from January first with interest at the rate of 6 per cent. per annum, provided he will deposit sufficient cotton to pay the note in any reliable warehouse, and will turn over to you warehouse receipts for same. You are authorized to pay the insurance on the cotton, and we are more than glad to have our customers extend their notes against our customer for their cotton.

We do not pretend to offer advice to our customers to hold cotton, but we do intend to offer them every facility and accommodation in our power to enable them to hold their cotton, if in their good judgment it is best. Whatever inures to the benefit of the agricultural class of this State, we believe it would be identical with theirs. We are more closely and intimately connected with the cotton grower of the South than any dozen other concerns combined; they are our customers, and we are the customers of their customers. In the purchase of fertilizers and we are the customers in the purchase of cotton seed. We both sell and buy of them, and deal in every cotton growing country from Texas to Oregon. We are doing anything that will improve the agricultural conditions or help the farmer, must necessarily benefit us and if holding their cotton will be a benefit to them, it is our desire to aid them insofar as we can.

Other farm products aside from cotton, appear to us to be selling at very full values, and we believe it would be wise in the farmers to sell any of their other surplus farm products which would materially aid in holding their cotton.

We are also of the opinion that the acreage last year devoted to cotton was too large and that it never could have been cultivated in a normal season. The good weather during the spring enabled the farmers to cultivate every acre of their plantations, consequently the tremendous big crop of this year. As ordinarily it would be impossible to cultivate such an enormous acreage we believe it would be wise in them this year to materially decrease the acreage. If it was decreased ten per cent. it would mean a reduction of more than a million bales next year, even if the crop yielded as much per acre as it did this year.

It strikes us that what the farmer wants is to make his cotton at the lowest possible cost; the profit derived from growing cotton is not so much the price of cotton as the cost at which the crop has been grown. Mules and horses are high, much higher than a few years ago; the price of farm labor is high and scarce; therefore every acre cultivated means a large expenditure. It cost more to cultivate an acre of land growing a quarter of a bale, than one growing a bale; in the latter instance the plants grow up and shades the land, consequently the grass does not grow so rapidly or luxuriantly.

The proposition that can be used in the production of cotton is commercial fertilizers used liberally. With a liberal application of fertilizer the farmer can grow a bale of cotton where he has heretofore grown half a bale, and do it with the same cost of mules and labor, and the additional quantity of seed grown will more than pay for the extra amount of fertilizers used. Therefore encourage your customers to reduce the acreage and to increase the amount of commercial fertilizers per acre, believing as we do that this is the way and the only way to raise cheap cotton.

The South must continue to produce around eleven million bales of cotton or they will find in a year or two, the balance of the world competing with them in growing this staple and our foreign market largely supplied from sources that now produce but a limited quantity.

Wishing for you a happy and prosperous New Year, and also for our customers and patrons, I am,

S. T. MORGAN, President, Virginia-Carolina Chemical Company.

## Miss Caine's Reception.

Miss Tallulah Caine entertained a group of her young friends Friday evening complimentary to Miss Bertha Stevenson of Jacksonville, Ala., who is visiting her sister, Mrs. W. C. Irby.

A most elegant course dinner was served in delightful fashion after which progressive euchre and charming conversation were indulged in by the following guests: Hon. and Mrs. W. C. Irby, Mr. and Mrs. J. Y. Garlington, Mr. and Mrs. A. D. Gray, A. C. Todd and Miss Stevenson of Alabama, J. W. Dunklin and Miss Lily Irby, E. Wilson and Miss Willie Jones, Creswell Fleming and Miss Annie Gilkerson, H. G. Welborn and Miss Claudia E. Irby, Messrs. Hal Moorman, E. B. C. Watts, John Campbell and R. V. Irby.

Taking Tax Returns.

Mr. Messer Babb, representing the county auditor went out Monday on his round for the purpose of taking tax returns.

Our new serial story will begin soon. Subscribe now. \$1.

## BAILEY'S CHOICE SEED CORN

The Best on Earth.

A cross between the White and Big Yellow Corn, One to Three Ears to Stalk, long deep grain from 1-2 to 3-4 inch long; small red cob. I have been improving this corn for about twelve years. \$2.00 per bushel f. o. b. Clinton or Laurens, S. C.

You will find this corn at my home, or at Owings & Owings, Laurens, S. C. Also—

Long Staple Cotton Seed.

I have a choice lot of up-land Long Staple Cotton Seed for sale. The staple runs from 1 1/4 to 1 3/8 inches long. \$1.00 per bushel f. o. b. Clinton or Laurens, S. C. I sold 17 bales to the Watts Mills. The buyer claims that it is longer and stronger than the Florodora.

P. B. BAILEY,  
Clinton, S. C.

## Our new Serial Story will start soon, subscribe now and get the opening chapters \$1.00 a year.

## MERCHANTS NEWS

FOR SALE—Three Jersey cows, fresh in milk, apply to DR. DIAL.

FOR RENT—Parties desiring to rent a residence on Main or Caroline streets would call on W. L. Gray. 23-3