

## RECENT SALES.

The corner lot of the Gordon Hotel property, Main and Hampton streets, Rock Hill, for A.S. Hand, to S. J. Kimball.

Lot in Rock Hill, S. C., for the Land and Town-Site Co., to Mrs. R. B. Cunningham.

7-acre lot in Gastonia, N. C., for A. D. Davis to Poag, Wilson & Groves; exchanged this with Perry Dover for his property in Clover and sold the latter to the Clover Cotton Mfg. Co.

Lot in Rock Hill, S. C., to W. A. Graham for Dr. T. M. DuBose, of Columbia, S. C.

Store house and lot at New House, N. C., to J. H. Davis for A. H. Davis, of Lattimore, N. C., through J. A. Anthony, agent at Shelby, N. C. One of the Gordon Hotel lots in Rock Hill, S. C., to J. H. Witherspoon for Mr. and Mrs. L. W. Ayer, Marion, Ala.

Lot in Shelby, N. C., for Geo. W. DePriest to J. D. Lineberger, through J. A. Anthony, agent, all of Shelby, N. C.

House and lot in Cherryville, N. C., to J. A. Stroup for J. L. Stroup, of Lattimore, N. C., through J. A. Anthony, agent at Shelby, N. C.

The Shorthouse place, 54 acres, 3 miles south of Rock Hill, to W. B. Fewell for Mrs. Mary Fowler, of Knoxville, Tenn.

26 acres adjoining the above tract to W. B. Fewell for W. J. Rawlinson, all of Rock Hill, S. C. The timber on 1300 acres in Berkeley county for A. W. Leland, of McClellansville, S. C.



## OUR SOLICITING AGENTS.

J. A. Anthony, Shelby, N. C.  
L. F. Groves, Gastonia, N. C.  
Harry E. Reid, Lincolnton, N. C.  
M. L. Edwards, Rutherfordton, N. C.

Jno. M. Houck, Marion, N. C.  
T. M. Whisonant, Rock Hill, S. C., Traveling Agent.  
W. R. Hough, Camden, S. C.  
Auctioneer, B. W. Getsinger, Spartanburg, S. C.

Dr. D. T. Teal, Chesterfield, S. C.  
W. M. Smoak, Salley, S. C.  
Dobson & McCaskill, Kershaw, S. C.  
J. A. Hearon, Bishopville, S. C.

## RECENT SALES.

400 acres near Shelby, N. C., to R. R. Haynes for J. R. Dover, through our agent, J. A. Anthony, all of Shelby, N. C.

Vacant lot on Black street, Rock Hill, S. C., opposite Neely & Moore's stable, for Sam Friedman to Jno. T. Roddey.

Lot on Crawford Pike, Rock Hill, S. C., for A. Friedman & Bro., to Rev. Z. Belton, of Yorkville, S. C.

Two houses and lots on Pine street, Rock Hill, for Catawba Real Estate Co. to F. W. Culp, of Washington, D. C.

Improved lot near Highland Park Mills, Rock Hill, for W. J. Reddey, trustee, to J. D. Lockman.

No. 584 in Rutherford county, for M. C. Blanton, through our agent, M. L. Edwards, at Rutherfordton, N. C.

No. 585 in Rutherford county, for B. F. Blanton, through our agent, M. L. Edwards, at Rutherfordton, N. C.

17 1-16 acres just outside of Shelby, N. C., for C. A. Morrison to J. J. Wilkins, through J. A. Anthony, agent, all of that place.

Lot in Shelby, N. C., for Geo. W. DePriest to J. T. Webb, through J. A. Anthony, agent, all of that place.

### When We Advertise Property

It means we want to sell it, and if buyers are not willing to pay the price asked, they will facilitate business greatly by saying what they are willing to pay without parleying about the least that will buy it, as property cannot be sold without offers and buyers. Getting transactions through to the satisfaction of all parties interested is our business and it doesn't concern us whether it is the most or the least, the highest or the lowest price. We had much rather a buyer would make a low offer than to ask questions and make no offer at all. Until bids are made we have no means of knowing what a buyer is willing to pay for property. After bids are made we submit them to the owners. They often reconsider and authorize us to accept offers, but when nothing is said no trades can be made. The most of the property we handle belongs to clients, and when they can't get their price they are often willing to accept the buyer's. Circumstances change notions and values. Property and propositions are what we must have to keep business moving. We often sell property for less than it is worth, and occasionally for more. It is our interest and duty to do the best we can, buying or selling, for those who employ us. If parties want us to buy a piece of property cheap for them, they must select something not on our list and give us their limits and instructions. We are not here to take any advantage of those who employ us. Those who want to sell often ask more for their property than it will bring, while those who wish to buy usually try to get it for less than it can be bought. A few professors on the principles of trading would help this country out very much. Even those who consider themselves professionals would be greatly benefited by some lessons. The trading class are the individuals who roll the business wheels in banks and all other business

### The Wisest Farmers

Are those who raise their own supplies and some to sell, in addition to their principal money crop. High culture and diversity of crops is the safest. No food supplies mean poor stock, sorry farming and unprofitable results. Abundant food crops mean fat stock, plenty of home-made fertilizers, less to buy and more to sell. Selling produces an income while buying requires an outlay. The former makes a strong bank account while the latter results in burdens of notes and interest. The farmers who advocate good roads, fine churches and schools, plenty of paint and whitewash, are wide-awake to the welfare of themselves and the country, while those who oppose labor or taxation for good roads and schools are blocking the wheels of progress. We must have light to see how to labor. We should also educate the citizens to give them light to improve characters and morals. We must know to be able to accomplish. Wisdom, learning and character are the most useful capital man can own. We have the finest prospects we have ever had, because the farmers are learning how to till the soil for results and the climate and soil are adapted to a greater variety of productions to perfection than most any other section. Then see the wave of prosperity and improvement that is sweeping the country. Farmers of influence and wisdom can accomplish great good by setting good examples to their neighbors and encouraging them to improve in their methods. Farming that is well done is attractive to the eye, makes the country and neighborhood appear up-to-date

and prosperous. Let us have plenty to eat and to sell of a fine variety, carefully assorted and handled. Plant seed of the best varieties and improve as we go. See the fine cattle that the farmers have fed around Rock Hill this season, and notice the improvement to the soil where this is being carried on. The most useful farmers are those who try to make their lands worth \$100.00 an acre instead of \$10.00. If the value of the farm is increased, the farmer is building his own bank account at home and there are plenty of people who will be looking for him to loan him money should he need it. But he is most likely to have a surplus to help his neighbor. It is very well to build up the towns, but the country should be built up first, from the fact the country supports the town. Sending abroad for everything is a bad mistake. These high-priced mules could be raised at home for half the money and our traders could make as much money handling home-raised mules as they can by going west for them. Let Rock Hill go to shipping mules same as they are cattle. The independent farmers are the ones to help the country and make cotton luscious. Then merchants could contract with the farmers to raise their produce and keep the money at home, and deliver fresher supplies to their customers.

The boughs that bear most hang lowest. Upright walking is sure walking. Virtue and happiness are mother and daughter. Wise men make more opportunities than they find. You never lose by doing a good act. Small faults indulged in are little thieves that let in great ones.

PICTURES BEST OF ADVERTISEMENTS. If you have extra nice property for sale, furnish a handsome cut to accompany the description.

### "SPLIT LOG" DRAG

#### MAKES GOOD ROADS

Simple Contrivance Converts Boggy Holes Into Hard and Dry Speedways.

Mattoon, Ill.—The "split log" drag, which is said by some persons to be the solution of the good roads problem in this section of Illinois, is now getting a practical and thorough test.

J. P. Ashbrook, a wealthy farmer, living northeast from here, has been working at odd times with his split log on a piece of road near his home, and the results obtained demonstrate that this method is the practical one for the building of good roads.

The split log arrangement, which is a simple contrivance, is said to have been originated by a Missourian named King. When King first began dragging the roads his neighbors concluded that he was harmless, insane, and offered no serious objection to his amusing himself in this particular manner. A year served to show that he was right, and what was a bad strip of road is now changed into one that could be trotted over at the worst season of the year.

Mr. Ashbrook heard of King's experience and resolved to try it for himself. Last summer he picked out the worst piece of road in his neighborhood, and right after every rain he went out and pulled his split log drag over it. The road is now in good condition; in fact, it is about the only strip of road in this section, with the exception of the paved streets in the cities, where a team can pull a load.

By his experiment Mr. Ashbrook has opened the eyes of the farmers in his vicinity, and in the next year many will follow his example. The public highways in Coles county are so bad in the winter that they very seriously handicap many lines of business.

Richest is he that wants least.

### Homes in Rutherford County, N. C., For Sale.

Rutherfordton and Rutherford county have many inducements to offer the HEALTH SEEKER AND THE MANUFACTURER OF Cotton, Lumber and Furniture.

Some of the FINEST and MOST FERTILE LANDS in the State of North Carolina are to be found in Rutherford county.

FOR HEALTH IT CANNOT BE SURPASSED in the South. The sufferer from tuberculosis or any kind of lung or throat trouble cannot find a better place in the country than Rutherfordton. This is due largely to its elevation. The protection which the town has, by reason of its geographical location, from the cold winds of the winter.

Rutherford county has much fine water power which is still undeveloped and the same is surrounded by fine timber of the original forest.

Anyone desiring to buy or sell a farm, timber lands, water power or city property in Rutherford county can be suited promptly by applying to M. L. Edwards, Attorney at Law, Rutherfordton, N. C., who is our local agent for Rutherford county.

### Manufacturing Industry.

No. 634—Well equipped furniture factory with annual output of \$65,000 to \$75,000, situated in one of the liveliest towns in the south, noted for its healthfulness, fine schools, churches and hospitality. Material and labor as cheap as in any other manufacturing town in the south, with better shipping facilities and lower freight rates than many others. Most of the sales are mail orders; thus the expense of selling is very light. This is a good opportunity for a profitable investment. Now running in full blast with orders ahead. Real estate included. \$10,000

Wanted—Valuable real-estate to sell, correctly described, with business limits, in any locality.

Wanted—Buyers for any property on our list, and propositions for property not on our list.

Wanted—Everybody to know that we are expert buyers as well as sellers of real-estate when we have instructions and limits, from the fact we possess talent and experience.

Wanted—Live, honorable traders and workers with talent and fondness for the business to help us push real-estate in various localities.

Wanted—Everybody to know that we have no silver spoons or ladles to go in the mouths of idlers. Our motto is: "Do the business before calling for the reward."

Wanted—The country to know that we have made our business what it is by persistent effort and driving.

Wanted—All clients to be careful to refer applicants for their property to us and assist us with information and not go in competition with their own interests, if they expect best results.

Wanted—Everybody to know, real-estate brokerage is the wrong business to embark in if they are afraid of work and spending money.

Wanted—To inform all owners of timber that it is constantly increasing in demand and we would be pleased to have as much as possible on our list, with statements from experts as to quantity and quality and what it will cost.

Wanted—Everybody to assist us in building up real-estate values, thereby benefiting one and all.

Wanted—One and all to know we are the individuals to do your buying, selling and exchanging of real-estate if you will act your part well.

Wanted—To inform everybody that our advertisements and blanks give all the information necessary as to our methods and facilities for handling property.

Quiet conscience is quiet sleep.

# What We Know or Receive is Obtained From Others

Therefore it is wisdom to read good literature for information on all topics, thereby profiting from the learning and experience of our fellow-man. It is wonderful the benefits to be derived by copying from good examples. We are only here for a short while at best, and it is wise to lead and practice the most useful life toward benefiting our country. It is the pleasure of this office to aid along the line of Real Estate. Therefore, kindly investigate the following offerings and let us know what size "SLICE" you desire us to cut for you.



T. M. Whisonant, of Rock Hill, S. C., Our Traveling Representative.

### South Carolina Property

#### Abbeville County.

CITY PROPERTY  
No. 504—Lot 104x120 feet, on Stand Pipe Street, Abbeville, half mile from depots. \$150

#### Aiken County.

##### CITY PROPERTY

No. 468—4-room house, on lot 138x210, at Salley, 600 population, school and churches, on Wagner street, level, good condition, barn, all fenced, smoke house, flower and vegetable gardens. Price. \$650

No. 568—4-room dwelling on lot 90x115, Main street, Salley, S. C., 600 population, vineyard, splendid water, barn, all fenced, store house, smoke house, all in good repair, good shade, also two acres, a solid block surrounded by 4 streets, in good location near the depot. \$1,500

##### FARMS

No. 1—370 acres, 5 1/2 miles Ellenton;

church and school; 150 cultivated, 50 timber; 5-acre orchard, level, sandy soil, 7-room dwelling, 2 good barns, 100 acres pasture, 40 acres Bermuda grass, 4 settlements, 1 and 2 room tenant houses, wells, branches. \$3,000  
No. 2—320 acres 1 mile Silverton, country and school, 60 cultivated, 260 timber, sand and clay, diversified, 2 settlements, barn, plenty of water. Per acre. \$7.50  
No. 3—120 acres 9 miles Ellenton, church and school, 80 cultivated, 40 timber, mostly level, clay pebbly soil, tenant house, barn and well, 40 acres meadow. 88 acre  
No. 573—90 acres 2 1/2 miles Salley, S. C., church and school, 60 cultivated, orchard, level, 3-room house, barn, good water supply. \$2,300

#### Bamberg County.

##### CITY PROPERTY

No. 4—14 acres in center of town Bamberg. All cleared and level. Can be sold at from \$100 to \$300 per acre. Modern dwelling in good repair, with 8 large rooms. Good orchard and vineyard, 100 Pecan trees, one-third bearing. Artesian well flowing 16 gallons per minute of good pure water, 417 feet deep. Water works in dwelling from artesian well. Swimming pool and fish pond. One acre in flowers and shrubbery. Good servant house and all necessary outbuildings. Also good conservatory and two summer houses, with beautiful vines growing on them. Healthy location. Town has about 2,000 inhabitants; ships about 10,000 bales of cotton per year. Only 45 miles from Aiken, the great health resort of South Carolina, and on the same railroad. \$7,800

##### Beaufort county.

No. 541—7-room dwelling on acre lot at Bluffton, S. C., on Calhoun, Church and Lady streets, level, well, barn, buggy and wagon sheds, store house, shade. \$1,000

##### Chester County.

##### CITY PROPERTY

No. 23—2-story 15-room hotel, centrally located, corner Saluda and York streets, in Chester, on main line between the two depots; city water and well; the land is very valuable, to say nothing of the improvements; convenient for commercial travelers; will sell or re-lease. Price to sell. \$3,500

No. 319—Brick sale and livery stable in Chester, centrally located on Columbia street; water works and electric lights, 4 box stalls, 28 open stalls, sheds full length of stable on each side; office, harness and grain rooms; lot 140x155; a well-established business. Price. \$6,000

No. 376—5 lots in Chester: No. 2, 72x213; No. 4, 130x155; No. 6, 72x125; No. 8, 72x114; on Epworth street. Each. \$150  
No. 671—Two lots on Academy and Pine streets, Chester; No. 1 fronts 147 feet on Academy street by 200 deep on Pine street; No. 2 fronts 122 on Pine street by 295 deep; both containing 18-10-acres, known as the McElure place. \$3,000

No. 635—Two 2-story brick stores fronting west on Main street, Chester, population 7,000. About 25 feet front each by 100 feet deep on lot about 200 feet deep to alley. \$9,000  
No. 636—Several houses, 6 to 14 rooms, and one store on corner, lot about 225x468, on Gadsden and Walnut streets, Chester, bringing a rent of about \$85 per month, electric lights, city water, barn, flower garden and other improvements. Adjacent to the Southern Railway, passenger and freight depots, joining the Carolina & Mill property. Good location for manufacturing purposes, dwellings, or stores to rent. Long established general merchandise business. This is the place to plant your capital for safe investment. Price. \$15,000.  
Will also sell stock of general merchandise, amounting to about \$4,000, at 75 cents on the dollar.

##### FARMS

No. 12—600 acres at Lewis Turn Out, school and church, 400 cultivated, 150 in timber, black soil, level, 6-room dwelling, large barn, fine pasture, 4 settlements, 4 wells, 2 streams, near

railroad. Per acre. \$20

No. 391—414 acres 3 miles north of Fort Lawn; church and school, public road, 200 cultivated, 50 timber, sandy soil, orchard, rolling, 2-story 7-room dwelling, barn for 8 head, 100-acre wire pasture, 6 settlements, cotton house, crib, smoke house, 2 wells, 4 springs of wood, good pasture land, 2 good house sites. \$15 acre  
No. 432—48 acres at Fort Lawn, churches and school, 30 cultivated, sandy soil, orchard, 8-room dwelling, barn, other improvements, spring and well. Will sell house and 10 acres for \$1,750 and 38 acres at \$40 per acre.

No. 633—955 acres 2 1/2 m Fort Lawn, church and school, 650 cultivated, 300 timber, grey soil, orchard, level and rolling, 6-room house, barn, 11 tenant houses, creek, etc. Per acre. \$15

No. 670—284 acres 6 miles of Cornwells and Blackstocks, church and school 2 miles, 100 cultivated, 25 timber, sandy mulatto soil, 3-acre orchard, the finest in the county; rolling, 6-room dwelling, barn, 100-acre pasture, 3 settlements, 9 miles south of Chester, 6 miles of it macadam road, creek, spring and good well. \$12 per acre

Dam Creeks; some good bottom land; wells and springs; \$800 income. Price per acre. \$10

No. 548—100 to 125 acres 6 1/2 miles Chester, 4 mile Lewis. Church and school 1/2 to 1 mile, lies well, sandy and red soil, 2-room house, well and two springs, 2-room farm open, plenty of wood, good pasture land, 2 good house sites. \$15 acre

No. 632—48 acres at Fort Lawn, churches and school, 30 cultivated, sandy soil, orchard, 8-room dwelling, barn, other improvements, spring and well. Will sell house and 10 acres for \$1,750 and 38 acres at \$40 per acre.

No. 633—955 acres 2 1/2 m Fort Lawn, church and school, 650 cultivated, 300 timber, grey soil, orchard, level and rolling, 6-room house, barn, 11 tenant houses, creek, etc. Per acre. \$15

No. 670—284 acres 6 miles of Cornwells and Blackstocks, church and school 2 miles, 100 cultivated, 25 timber, sandy mulatto soil, 3-acre orchard, the finest in the county; rolling, 6-room dwelling, barn, 100-acre pasture, 3 settlements, 9 miles south of Chester, 6 miles of it macadam road, creek, spring and good well. \$12 per acre

#### Chesterfield County.

##### CITY PROPERTY

No. 605—2-story brick store building N. side Main st., Chesterfield, S. C., together with stock of goods at 95 percent. on cost. \$1,550

No. 606—25 or 30 acres of the N. B. Hursey place fronting Main st., Chesterfield, 150 yards of Court House. Very desirable property. Will be cut into town lots.

No. 607—\$2000 stock of general merchandise consisting of dry goods, notions, and shoes, Main st., Chesterfield, S. C. Price. \$900 on the dollar

No. 608—2-story brick store, 25x50, on Main st., Chesterfield, S. C. Lot 30x90. Not to be sold unless the aforementioned stock of goods is sold. \$1800

No. 609—Livery stable on lot 150x375, Main st., Chesterfield, S. C., one block from depot, 12 stalls and 2 small houses. \$800

No. 643—Store house 30x40 on Church st., Chesterfield, S. C. Lot

30x75, new building. \$500

No. 647—32 store lots 100 ft. back and different fronts at \$1.50 per front foot. 6 dwelling lots 105x210 at \$100 each. 11 lots 60x210 at \$75 each. 11 lots 60x210 at \$60 each; in town of Mt. Croghan, S. C.

No. 651—10-room dwelling on lot 135x450, Green st., Cheraw, S. C., population 3000; well, barn, all under fence. \$3200

No. 652—3-room house and office, and livery stable on lot 160x200, on 2nd street, Cheraw, S. C. Fine location for store, one of the best streets in town, near the square, well. \$3300

##### FARMS

No. 342—2,500 to 4,000 acres in 15 different tracts of from 50 to 2,000 acres each. Unimproved, well watered, sandy soil. Per acre. \$1.50 to \$4

No. 549—115 acres 2 1/2 miles Chesterfield C. H. Churches and school 2 1/2 miles, all in timber, pine and oak, sandy gravelled soil, nearly level, small branches and one good spring. Price. \$1,250

No. 604—161 acres 3 miles of Chesterfield, church and school 1 mile, 100 cultivated, 40 timber, red, sandy soil, orchard, rolling and level. 4 settlements, barn, creek, wells and springs. Price. \$2500

No. 631—109 acres 4 1/2 m north Chesterfield, church and school 1 1/2 miles, 35 cultivated, 15 timber, mixed soil, rolling, 3-room house, barn, 2 creeks and spring. Price per acre. \$15

No. 642—50 acres 5 1/2 m. Chesterfield, school 1 mile, 40 cultivated, sandy soil, rolling, 4-room house, barn, tenant house, shop, well, springs and streams. \$11.50 acre

No. 644—71 acres 1 1/2 miles north of Chesterfield on Wadesboro road, church and school 1 1/4 to 1 1/2 mile, 65 cultivated, 7 timber, clay and sandy soil, orchard, rolling and level, 4-room house, 3 barns, spring and branch. Price. \$3,000

No. 645—3000 acres 5 miles of Ruby, S. C. Church and school on place, R. R. through place, 200 cultivated, 2700 in woods, clay and sandy soil, little rolling, 2 story 8-room dwelling, barn, 200-acre pasture, 6 settlements,