PROFIT IN DRUGS.

Some Facts About Apothecary's Business.

The Extensive Use of Patent Medicines, Quinine, and Opium.

Every member of the human family is more or less interested in the drug trade, which is one of the most important carried on in the world. It employes hundreds of millions of dollars in capital, and affords thousands upon thousands of people a means of making an honest livelihood. With the view of learning something of the inside mysteries of a trade of such importance, a reporter for the New York Mail and Express visited a large drug store. The man of drugs was busily engaged in filling a prescription. When he was at leisure he said in answer to the reporter's query:

"Now there is a compound that is composed of exactly four ingredients. One of these ingredients costs at wholesale exactly two cents, the second one cent, the third two cents and the fourth three cents, making a total of eight cents."

"How much will you charge your customer for that prescription?"

"Fifty-five cents." "A hardsome profit--just 600 per

"Oh, yes; but then you see, the customer pays forty-seven cents of the fiftyfive for my experience as an apothecary. Men in other professions do the same as we in this respect. For instance, a physician will look at your tongue and feel your pulse, demand a fee of from \$2 to \$5, according to the length of your purse and his standing in society. If he is a high-toned or fashionable doctor you may think yourself fortunate if you escape without being charged more than \$5. It is the same with a lawyer. You visit his office, obtain his advice in a simple matter, and occupy his time for about fifteen minutes. He wants you to pay \$25 or \$50. Now I have performed as much real service as either the doctor or the lawyer, and all the compensation I ask is the small pittance of fifty-five cents. We prefer the prescription busi-

two branches of our trade." "Is the sale of patent medicines increasing or declining?"

ness to selling patent medicines, because

the former is the most profitable of the

"I can reply to that question both in the affirmative and the negative. Patent medicines are like garments, they become fashionable and may go out of fashion. It is not always the best medicines that have the largest sale. A great deal depends upon the manner in which they are advertised and placed before the public. A few years ago a man prepared a pain annihilator. It was a sort of wash that deadened pain temporarily, but it was not a permanent cure. It was, in fact, injurious for it tended to produce paralyis. The proprietor advertised it far and wide. The name of the so-called remely appeared in the advertising columns | ch?" of all the newspapers. It was seen upon puildings, fences, and bill-boards, in the rity and in the country. Turn whichever way you would it stared you in the face. The proprietor made a fortune in a very short time. His pain annihilator was known and used in almost every family. Like the Roman Empire it had its rise and fall. Now noboby thinks of using it. In fact it is not even manufactured or to be found in the market." "What drugs have the largest sale?"

"Well, I may include in the list quinine, the various preparations of opium, calomel, arsenic, valerian, lavender and -well I don't think you wish me to go through the entire catalogue."

"Tell me something about quinine?" "Pills containing two grains of quinine

sell at \$1.50 to \$2.00 per bottle of one hundred pills. The prevalence of malaria in almost all sections of the country during the past few years has caused an immense consumption of this drug. It has also afforded speculators a chance to make money by forcing the price up, and they have not been slow in availing themselves of the opportunity."

"By whom is opium mainly bought?" "By people of all classes. You would be greatly surprised if I should show you a list of my customers who are in the habit of purchasing this drug. I do not mean those for whom it is prescribed by physicians, but those who use it as regularly as they would tobacco. These slaves of the opium habit comprise lawyers, artists, preachers, merchants, and all kinds of mechanics, tradesmen and laborers. Women as well as men are slaves to opium."

"Do druggists as a rule become wealthy?"

"No. There are too many in the business. If the number of drug stores could be reduced one-half those who remained in the trade would stand a chance of making fortunes. As it is, the most of us have a hard task to keep our heads above water."

Didn't Retaliate.

"What is the trouble between you and Johnny Green, Jamie?" "He struck me in the face and called

me a baby." "Well, I hope you didn't retaliate, did

"No, sir; I didn't. I just hit him back."-Drake's Magazine.

PEARLS OF THOUGHT.

Remember this: However small you consider your possessions, there is some one who envies you them.

Let us begin our heaven on earth, and being ourselves tempted, let us be pitiful and considerate and generous in judging

There is no luck, but there is such a thing as hard work and the knowing how to make it answer for what others call "luck."

The only talent that man under all circumstances has succeeded in handing down to his son is the ability to judge prime whisky.

Look not mournfully into the past-it comes not back again; wisely improve the present-it is thine; go forth to meet the future without fear and with a manly

When the man listening to his conscience wills and does the right, irrespective of inclination as of consequence, then is the man free, the universe open before him. He is born from above.

We pass through this world but once. Any good thing, therefore, that we can do, or any kindness we can show to any human being, let us do it now. Let us not defer or neglect it, for we shall not pass this way again.

Such are the vicissitudes of the world, through all its parts, that day and night, labor and rest, hurry and retirement, endear each other. Such are the changes that keep the mind in action; we desire, we pursue, we obtain, we are satisfied; we desire something else, and begin a new pursuit.

Precocious Prattlers.

The "Children's Chitchat" in the New Moon contains some amusing sayings by the little ones. A faw samples are given: "Well, my young gentleman, and how would you like your hair cut?" "Oh, like papa's please—with a little round hole at the top."

Grandpa: "Tell me, Ethel, why do you have six buttons on your gloves?" Ethel: "Yes, grandpa, dear, I will tell you. The reason is if I had seven buttons, or five, they would not match the six buttonholes.

He was a persistent little boy who told his mother, who thought he was too young to wear trousers, that "he would be willing to go without pockets if he only could wear something that had legs."

A small boy, the son of a gifted clergyman in this state, was heard one night addressing the following petition to his Maker: "O God, please bless mamma, and please bless papa; but the less you have to do with Aunt Marie the better.

"Mamma, what does it mean when it says, 'The shades of night were falling fast' ?" "You should try and figure out those things for yourself, Johnny." I know now. It means when sister Jane pulls down the parlor blinds, then Gus Smith comes in to spend the evenings,

Mrs. Jones-"Did you take Johnny to school, Jeremiah?" Mr. Jones-41 did. An excellent school it is, Matilda. The scholars are models of deportment; the curriculum is first-class, and the professor a man of ability. At least, that is the way he struck me." Johnny (with a groan)-"You ought to have stayed about an hour, and seen how he struck

Dickens' Genius for Diligence.

A friend of the great novelist, a man who had given promise of a noble career as an author, but who through indolence had failed in doing any permanent work, called upon him one morning and after bewailing his ill success, ended by sighing: "Ah, if only I were gifted with genius!" Dickens, who had listened patier. ly to the complant, exclaimed at once in answer: "Genius, sir! I do not know what you mean. I had no genius save the genius for hard work!" However his enthusiastic admirers may dispute this, certain it is that Dickens trusted to no such uncertain light as the fire of genius. Day in and day out, by hard work, he elaborated the plot, character and dialogue of his imperishable stories. Whole days he would spend to discover suitable localities, and then be able to give vividness to his description of them, while, sentence by sentence his work, after apparent completion, was re-touched and revised. The great law of labor makes no exception of the gifted or ignorant. Whatever the work may be, there can be no success in it without diligent, unceasing, persevering labor. - Baptist Weekly.

Extracting Teeth With a Pistol. Old Dr. Monsey extracted teeth by fastening a strong piece of catgut securely to the tooth, to the opposite end of which he affixed a bullet. With this bullet and a full measure of powder, a pistol was charged, and when the trigger was pulled, the operation was performed effectually and speedily. Once a gentleman who had agreed to try the novelty, and had even allowed the apparatus to be adjusted, at the last moment exclaimed, "Stop, stop, I've changed my mind !" "But I haven't, and you're a fool and a coward for your pains," answered the Doctor, pulling the trigger. In another instant the tooth was extracted. much to the timid patient's delight and astonishment. -- Scientific American.

Why Robby Went to Bed.

"Pa," said Bobby, who had been allowed to sit up a while after dinner, with the distinct understanding that he was to ask no foolish questions, "can God do everything?"

"Yes." "Can he make a two-foot rule with only one end to it?" "One more question like that and you'll

be sent to bed.' Bobby nodded sleepily for ten minutes and then asked,-

"Pa, can a camel go seven days with out any water?" "Well, how many days could be go if

he had water?" The old man rose up in his wrath and the next thing Bobby knew he was in bed.

The Doctor's Bill. In my early married days the doctor was frequent visitor; in consequence, we lived beyond our income, and could not help it, I then thought. But gradually I learned to do without the doctor. When baby was cross and feverish a warm bath was much better than powders and pills. I learned that eating graham bread, oatmeal porridge, vegetables and fruits well cooked, kept that sociable, affable but seldom welcome visitor away. By studying, but mostly by experience, we have learned to use the water cure for simple disorders. Have cured the ague and billious fever with it, and we feel very independent of the doctor. Of course there are times when he is needed, but not often, and when that no small item of expense is shut off, we may feel sure that better days are dawning.

A Chinese Orchestra.

For discordancy the music of a Chinesa orchestra puts Wagner quite in the shade. First one hears wild shricks, then the thrummings and throbbings as of a thousand negro minstrels, changing to an army of bagpipes, the squealing of maltreated babies, the whistling of locomotives, the fog horns of a steamer, the clashing of cymbals, the beating of drums. There is a vast assortment of Chinese musical instruments, from the two-stringed fiddle to the great horn. There are three sorts of guitars-the hepa-balloon shaped, three feet in length and much used for festal rites of a religious character; then comes the sanheen or three-stringed guitar, and the full moon guitar, gue kich. There are drums, cymbols, etc., and the organ, the embryo of our own, with several tubes of varying length inserted in its bowl.

A Good Sign.

A young man called upon a Paris doctor and asked him whether his uncle, whom the doctor had attended for many years, was not failing very fast: "for," he said, "we notice that, whenever he plays picquet, he will insist upon making ten points too many, and that nothing we can say will persuade him that he is mistaken. Is not this a very bad sign?" The doctor, smiling, assured him that he had nothing to fear (or hope) upon that head; "but," he added, "if your uncle should begin making ten points too few send for me at

The harmful and fatal results attending the use of cough mixtures containing morphia, opium and other poisons, are daily becoming more frequent. It is for this reason that Red Star Cough Cure has received the unqualified endorsement of physicians, and Boards of Health everywhere, as a purely vegetable compound, entirely free from all parcotics. Price, twenty-five cents.

Gold ink produces pretty effects in ornamental work, but it is to be hoped that the English freak of using it to write notes will never be adopted here. Such es look like cheap advertisements.

Neuralgia and kindred diseases, promptly yield to the immediate action of St. Jacobs Oil, the pain conqueror.

There are moments when by some strange impulse we contradict our past selves-fatal moments, when a fit of passion, like a lava stream, lays low the work of half our lives.

DR. WALKER'S VINEGAR BITTERS-0 medicine that expels disease without weakening the patient, exhilarates the spirits without the aid of alcoholic poison -cures every phase and consequence of indigestion, restores the shattered nerves, regulates the bowels and the liver, and imparts to the constitution new strength and elasticity. Let the sick rejoice!

A factory in Seymour, Conn., has just sent \$140,000 worth of plush to New York.

The Richest Man in the World The Richest Man in the World would be poor without health. The dying millionaire consumptive would exchange all he is worth for a new lease of life. He could have had it for a song had he used Dr. Pierce's "Golden Medical Discovery" before the disease had reached its last stages. This wonderful preparation is a positive cure for consumption if taken in time. For all diseases of the threat and lungs it is unequaled. All druggists.

The spring-time of life—When you discover a bent pin under you.

"A Word to the Wise is Sufficient." "A Word to the Wise is Sufficient."

Catarrh is not simply an inconvenience, unpleasant to the sufferer and disgusting to others—it is an advanced outpost of approaching disease of worse type. Do not neglect its warning; it brings deadly evils in its train. Before it is too late, use Dr. Sage's Catarrh Remedy. It reaches the seat of the ailment, and is the only thing that will. You may dose yourself with quack medicines till it is too late—till the streamlet becomes a resistless torrent. It is the matured invention of a scientific phsician." A word to the wise is sufficient."

Thirty-seven theatrical companies have got stuck on the road since Thanksgiving.

Stop that Cough, that tickling in the throat!
Stop that Consumptive Condition!
You can be cured! You can't afford to wait!
Dr. Killmer's Cough Cure [Consumption Ou]
will do it quickly and permanently. 25 cents. An artist's chance for drawing a turkey in a raffle is no better than anybody else's.

Delicate diseases of either sex, however induced, promptly, thoroughly and permanently cured. Send 10 cents in stamps for large flustrated treatise, suggesting sure means of cure. Address, World's Dispensary Medical Association, 66? Main street, Buffalo, N. Y.

Men who are upright in their dealings are usually downright in their statements.

MENSMAN'S PEPTONIZED BEEF TONIC, the only preparation of beef containing its entire nutritions properties. It contains blood-making force.generating and life-sustaining properties; invaluable for indigestion, dyspepcia, nervous prostration, and all forms of general debility; also, in all enfeebled conditions, whether the result of exhaustion, nervous prostration, overwork or acute disease, particularly if resulting from pulmonary complaints. Caswell, Hazard & Co., Froprietors, New York. Sold by druggists.

Red and yellow mottled tulips, called "poll-parrots," have a woody fragrance.

To eradicate dandruff, and keep the scalp moist and clean use Hall's Hair Renewer. The lives of many children have been saved by the timely use of Ayer's Cherry Pectoral.

Wooden telegraph poles in Canada are being replaced by poles of metal.

The disagreeable operation of forcing liquids into the head and the use of exciting snuffs, are being superseded by Ely's Cream Balm, a cure for Catarrh, Colds in the Head and Hay Fever. It is a safe and pleasant remedy, being easily applied with the finger. It is curing cases which have defied the doctors. Price 50 cents. At druggists. 60 cents by mail. Ely Bros., Owego, N. Y.

CATARRHAL HEADACHE. CATARRHAL HEADACHE.

Ithink Ely's Cream Balm is the finest remedy for catarrh I ever saw. I never took anything that relieved me so quickly, and I have not felt as well for a long time. I used to be troubled with severe headaches two or three times a week, but since using the Balm have only had one and that was very light compared with former ones.—J. A. Alcorn, Agent U. P. R. R. Co., Eaton, Col.

Rescued from Death. Wm. J. Loughlin, of Somerville, Mass., says. "In the fall of 1876 I was taken with BLEEDING

*F LUNGS followed by a severe cough. I lost say appetite and flesh, and was confined to my bed. In 1877 I was admitted to the Hospital The doctors said I had a hole in my lung as big as a half dollar. At one time a report went around that I was dead. I gave up hope, but around that I was dead. I gave up hope, but a friend told me of Dr. Wn. HALL'S BALSAM ton the Lungs. I got a bottle, when to my surprise, I commenced to get well, and to-day I feel better than for three years."

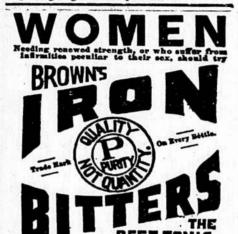
It is by copying after nature that man gets best results. Dr. Jones' Red Clover Tonic is nature's own remedy, is purely vegetable, can be taken by the most delicate. Cures all stomach, kidney and liver troubles. 50 cents.

A Positive Gentleman.
Which is the most positive gentleman? Certain. Taylor's Cherokee Remedy of Sweet Gum and Mullein is certain to cure coughs, tolds and croup. It is pleasant and effective.

The best Ankle Boot and Collar Pads are nade of zinc and leather.

Piso's Remedy for Catarrh is agreeable to use. It is not a liquid or a snuff. 50c.

In the Peabody museum, New Haven, are live frogs weighing over two pounds.



This medicine combines Iron with pure regetable tonics, and is invaluable for Dissuse peculiar to Womes, and all who lead sedentary lives. It Emerickes and Parifles the Blood, Stimulates the Appetite, Strengthens the Muscles and Nerves—in fact, thoroughly Invigorates.

Clears the complexion, and makes the skin smooth. It does not blacken the teeth, cause headache, or produce constipation—all other iron medicines do.

Mins E. J. Thompson, 81 Columbia Ave. Baltimore, Md., says: "I have suffered greatly with Female Weakness and received no real benefit until I need Brown's Iron Bitters. Two bottles have cured no. I heartily recommend it."

Mins L. O. Charling, 154 Fourteenth St., Wheel-

Mus. L. O. CHAPLINE, 164 Fourteenth St., Wheeling, W. Va., says: "I suffered with Female Weakness, and obtained greater relief from the use of Brown's Iron Bitters than any medicine I ever used."

Genuine has above Trade Mark and crossed red lines on wrapper. Take no other. Made only by BROWN CHEMICAL CO., BALTIMORE, MD.

Relieved at Last!

"We know a gentleman in this county who, six months ago, was almost a hopeless cripple from a statack of rheumatism. He could scarcely hobbly across the room, used crutches, and said himself that he had little if any hope of ever recovering. We saw him in our town last week, walking about s. lively as any other man, and in the finest health and spirits. Upon our inquiry as to what had worked such a wonderful change in his condition he replied that S. S. had cured him. After using a dosen and a half bottles, he has been transformed from a miserable cripple to a happy, healthy man. He is none other than Mr. E. B. Lambert."—Sylvania Telephone. Treatise on Blood and Skin Diseases mailed free. THE SWIFT SPECIFIC CO., Drawer 3, Atlanta, Ga., or 157 W. 23d St., N. Y.

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HELP WANTED. \$25 A WEEK and reliable firm will employ one person

and William I HABITS cured at home without pain. Book of particulars some Fros. B. M. WOOLLEY, M. D., Atlanta, Ge

A Talk with a Surgeon.
From the Cincinnati Times-Star.
Talking a few days ago with one of our most
listinguished surgeons, one of our writers said

Talking a few days ago with one of our most listinguished surgeons, one of our writers said to him:

"Doctor, what's the matter with our people sowadays. It seems to me that half the people I meet have their livers out of order."

"Your estimate is a very light one," said the foctor. "Probably 75 per cent. of the people have livers which are not doing their workfully and properly. You can see it for yourself on various degrees of signs on the skin or in the eyes. Notice it, all the way from the saffron-colored skin and eyeballs of the thoroughly jaundiced victim of liver complaint to the slightly-pimpled face of the young lady whose waist is too tightly laced, and who is crowding her liver into such narrow quarters that it has not half a chance to work."

"What is the most general cause of what wo call liver complaint?"

"The causes," responded our eminent medical friend, "are as many as the diversities of the disorder. Prominent among them you may mention greasy food, lack of proper exercisc and ventilation, and irregularity in eating. The liver is a wonderful organ. It has to do its work in the dark. No process of surgery can reach it while in the living body. All the blood must pass rapidly through it to be cleansed of impurities. There are great tubes and smail ones in the liver—some so exceedingly small that they cannot be seen except with the microscope. If any of these become clogged, there are at once some imperfections in the grand system of filtration. When the liver is out of order, the blie goes astray and wanders into the circulation, and tells its tale of mischief in the yellow tings it gives the skin. The healthy skin is rosy and life-like. The skin which has lost its rosy hue, and looks as if thad been tanned or was going to be, tells its story of disordered liver and corrupted blood."

"But, doctor, you say that no surgical operation can reach the liver. What is to be done

as it it had been tanned or was going to be, tells its story of disordered liver and corrupted blood."

"But, doctor, you say that no surgical operation can reach the liver. What is to be done with the 75 livers out of 100 which you say are disordered?"

"My dear sir, happily we do not need surgery for this organ. There is a better and easier way of reaching the difficulty. You want to enrich the enfeebled and corrupted blood, and for that you need iron. You want to administer a tonic to the system and invigorate the liver, so to renew its diligence in the work of sifting the impurities out of the blood. Of course, you know that there are all sorts of preparations which claim to do this work. But be careful what you use. There is a capital iron preparation which is made in Baltimore, and is the best I know of, for it does its work without producing constipation or headache. The trouble with most of the iron preparations is that they do mischlef in these directions. My position as a professional man makes me careful in speaking of any proprietary article. But I may mention that this article is Brown's Iron Bitters."

"Why, that's the great popular tonic that the people are all talking about."

"And well may they talk about it, for it is a good thing," said the doctor.

He that swears tells us that his bare word i not to be credited.



Every dose goes right to the spot.

In Spring,
Summer,
Autumn
and
Winter,
colds settle in the Mucous
Membrahes

Ness Threat Evenchal Tubes Air-cells

Nose, Threat, Bronchal Tubes, Air-cells and Lung Tissues, eausing Cough, What Diseases Invade the Lungs? Scrofula, Catarrh-poisons, Micro-organ ms, Humors, and Blood Impurities. What are the Primary Causes?
Colds, Chronic Cough, Bronchitis, Congestion, Inflammation, Catarrh or Hay-Fever, Asthma, Pneumonia, Malaria, Measles, Whooping Cough and Croup.

RELIEVES QUICKLY-CURES PERMANENTLY It will stop that Coughing, Tickling in Throat, Dry-hacking and Catarrh-dropping.

Is your Expectoration or Sputa Frothy Blood-Statued Catarrhal Pus (Matter) Fellowish Canker-like Phlogm Tuberbular Muco-purulent?

It prevents Decline, Night-Sweats, Hectic-Fever, and Death from Consumption. 25c, 50c, \$1.00—6 bottles \$5.00.

Tepared at Dr. Rimer's Dispensary, Binghamton, N.Y., "invalids Guide to Health" (Sent Free).

No Rope to Cut Off Horses' Manes. Celebrated 'ECLIFAR', HAILTER and BHIDLE Combined, caunot be Slipped by any horse. Sample Haiter to any part of U. S. free, on receipt of \$1. Sold by all Saddlery. Hardware and Harness Dealers. Send for Price List.
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LIST OF DISEASES ALWAYS CURABLE BY USING MEXICAN

MUSTANG LINIMENT.

Rhoumatism, Burne and Scalds, Stings and Bites, Cuts and Bruises. Sprains & Stitches Contracted Muscles, Stiff Joints. Backache. Eruptions,

Frost Bites,

OF HUMAN PLESM.

Scratches, d Spavin, Cracks, Foot Rot, Hoof All, Lameness, Swinny, Founders, Sprains, Strains, Sere Peet, Stiffness,

Scratches.

OF ANIMALS.

andall external dis and every hurt or acciden For general use in family, stable and stock-yard, it is THE BEST OF ALL

inegar Bitters is the great Blood Purifier and Life giving Principle; a Gentle Purgative and Tonic; a period Renovator and Invigorator of the system. In Vinegar Hitters there is vitality has no alcoholic or mineral poison.

In Vinegar Bitters there is vitality had no alcoholic or mineral poison.

Diseases of the Skim, of whatever name or nature, are literally dug up and carried out of the system in a short time by the use of the Bitters.

Vinegar Bitters allays feverishness. It relieves, and in time cures Rheumatism, Neuralgia, Gout, and similar painful diseases.

Vinegar Bitters cures Constipation and prevents Diarrhosa.

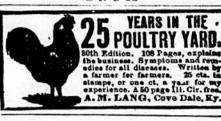
Never before has a medicine been compounded possessing the power of Vinegar Birters to heal the sick.

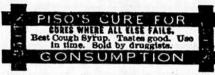
Send for either of our valuable reference books for ladies, for farmers, for merchants, our Medical Treatise on Diseases, or our Catechina on Intemperance and Tobacco, which last should be read by every child and youth in the land.

Amy two of the above books mailed free on receipt of four cents for registration fees.

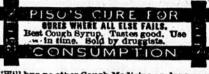
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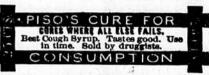




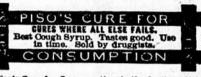
L. L. WHIPLE, Druggist, Kintner, Mich.



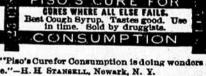
can get Piso's Cure."-C. B. LARIMER, Kirkwood, II



"Piso's Cure cured me of Consumption."-Wx. ROBERTSON, Brandywine, Md.



we ever used."-O. L. ROPER, ABILENE, Hans.



ne."-H. H. STANSELL, Newark, N. Y. PISONS CURE FOR
GURES WHEE ALL ELSE FAILS.
Best Cough Syrup. Tastes good. Use
in time. Sold by druggists.

CONSUMPTION

Consumption Can Be Gured!

tightness are prevents the night sweats at it. Consumption is not an incurable males HALLAN RALLAN will cure you, eventuely prefessional aid fails. Salvo cures Drunkenness and Intemperance, not instantly, but effectually. The only scientific acid-dote for the Alcohol Hubit and the only remedy that dares to sond tries bottles. Highly endorsed by the medical profession and prepared by well-known New York physicians. Send stamps for circulars and references. Address "SALVO REMEDY," No. 2 West 14th St., New York.

Piso's Remedy for Catarrh is the Best, Easiest to Use, and Cheapest.

Free Farms in Sunny



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The Acuse contains 114 American SOMGS all WITH MUSIC, and is entirely SOMGS different from any other collection.

Also, 100 Sourge of the Day, including "Wast till Clouds Roll By," "Spring Time and Robins and Robins," "Climbing up de Golden Statis," "Pack-a-Boo!" "When Robins Rest Igain," "I'll Await My Love," etc. Both books, and assistant of maic, novelties, etc., free, on receipt of 16a. N. U. TRIFET, 406 Washington St., Boston, Mass.

NERVOUS DEBILATVATED A