

NOTICE OF SALE
The State of South Carolina,
County of Laurens.
In Court of Common Pleas
The Federal Land Bank of Columbia, Plaintiff, vs Alex O'Daniel and Willard Jones, Defendants.
Pursuant to a Decree of the Court in the above stated case, I will sell at public outcry to the highest bidder either in or in front of the Court House, at Laurens C. H., S. C., on Salesday in January, 1936 next, being Monday the 6th day of the month, during the legal hours for such sales, the following described property, to wit:

All that certain piece, parcel or tract of land containing eighty-five and four tenths, (85 4-10) acres, more or less, situate, lying and being on the Buncombe Road about one and one-half miles from the town of Renno, Jacks Township, in Laurens county, State of South Carolina, having such shape, metes, courses and distances as will more fully appear by reference to a plat thereof made by J. Roy Crawford, Surveyor, on September 18, 19 and 21, 1916, which said plat is recorded in the office of the Clerk of Court for Laurens County in plat book I at page 52, and 53; being bounded on the North by lands of Wess Holling and McCrary lands; on the East by lands of Mrs. Mattie S. Glenn, from which it is separated by the McCrary road; on the South by lands of Thomas P. Wier, from which it is separated by the McCrary road and on the Southwest by lands of Ralston S. Wier, from which it is separated by the Buncombe road. This being known as tract No. 2 of the lands of the estate of Thomas W. Wier, deceased, and being the same tract of land heretofore conveyed to the said George R. Wier by C. A. Power, Clerk of Court for Laurens County, by his deed dated 10th November, 1916, and duly recorded in the office of the Clerk of Court for Laurens County in book of deeds 31, at page 101.

Terms of Sale: Cash. The successful bidder, other than the Plaintiff herein, immediately upon the conclusion of the bidding, shall deposit with the Clerk of Court the sum of five per centum (5%) of the amount of his bid as a guarantee of his good faith in the bidding. The same to be applied to the purchase price upon his complying with the terms of sale, otherwise to be paid to Plaintiff for credit on the indebtedness. In the event the successful bidder should fail to make such deposit, or should fail to comply with the terms of sale, the said lands shall be re-sold on the same or some subsequent Salesday on the same terms, at risk of the defaulting purchaser.

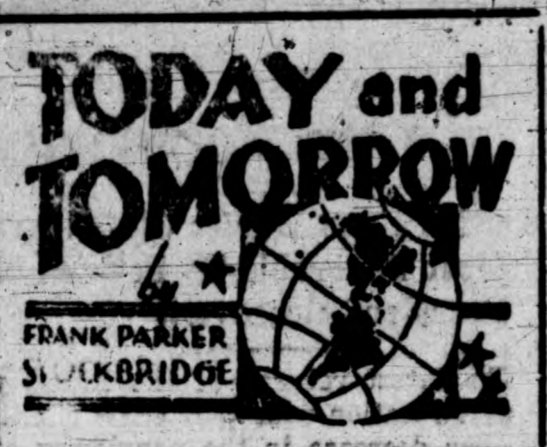
The purchaser to pay for papers, stamps and recording.
THOS. W. BENNETT,
C. C. C. P. & G. S.
Dated Dec. 17, 1935-1-2-3tcb.

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SALARIES — Ability

A great deal of publicity is being given these days to the salaries received by the heads of big business enterprises. To superficial thinkers it seems unfair that one man should receive for his services so much more than most men do.

It depends, of course, on the value of the service rendered. If one man has the ability to manage the affairs of a great corporation so well that it is able to keep thousands of workers employed, and at the same time earn profits for the capital invested in the business, it wouldn't seem unfair to me if he were paid, say at the rate of \$1 a year for each employee. I know dozens of cases, though, where the executive head of a big organization gets nothing like that. One of my friends draws a salary of \$100,000 a year—but his company employs 300,000 persons all the year 'round.

The scarcest commodity in the world is administrative ability. Without it, no great enterprise could flourish, and the man who has it is worth whatever he costs.

WORKERS—Who Rise
Few wage-earners work as hard as their bosses do. That is my considered belief, based on many years of experience and observation. I have seen so many wage-earners rise through the ranks to high executive posts that I began, years ago, to ask how they gained advancement.

In every case the answer was to the general effect that they always did a little more than they were paid for, liked their jobs and regarded the company's interests as their own. While most of them did not say so, it was always clear that these men who started life as manual workers had higher intelligence and better control of their appetites than their fellow-workers.

And they had ambition. There isn't any other route by which men rise to the high places in our industrial system, but the route of hard work plus intelligence, plus ambition. And they don't stay long in the high places unless they also have the priceless element of character.

WAGES—The Gauge
I talked not long ago with a friend, who heads a great nation-wide corporation about wages.
"What we try to do is to put every dollar that is possible to put into every employee's pay-envelope," he said. I know that is true of most great business concerns, in spite of the belief which many workers have that the effort is always to pay them as little as possible.
The man who is content to do as little as he has to, to get by, is usually the one who grumbles about his wages. But the National Industrial Conference board reported the other day on 2,400 business establishments, employing 4 1/2 million workers, all of which offer their employees' opportunities to earn higher wages. More than half of them pay on the basis of work done—so much for each item turned out. That makes it worth while for the worker to be industrious. A third of these companies have premiums and bonus payment systems; many are on a profit-sharing basis.
The bigger the concern, the more it is interested in putting as much into every worker's pay envelope as possible.

PROFITS—Small
I have been studying some statistics—as accurate as any statistics can be—on the division of the incomes of industrial concerns between labor, management and capital. Roughly, it seems that out of every dollar taken in for the finished product, 65 cents goes into the pockets of labor, about 20 cents is paid out in taxes—federal, state and local—and out of the remaining 15 cents raw materials have to be paid for, interest on borrowed capital—bonds—has to be paid, management compensated, and the stockholders get the rest, if any.
The average profit to stockholders runs around 2 per cent on the volume of business done—in some businesses, less.

CAPITAL—The System
When I hear people talk about the "capitalistic" system as if it were something to be abolished as speedily as possible, I wonder what they would do under any other system. For nowhere in the civilized world, outside of Russia; is there anything but the capitalistic system.
For instance, every farmer is a capitalist. So is every storekeeper, every man who owns his own barber shop, garage or any other kind of "service" business. You are a capitalist if you have a savings bank deposit or a life insurance policy. Those two latter classes take in nearly half of all the people in the country.
Where does the capital come from to finance big enterprises? Mainly from you and me. Our money, paid in to the savings banks and the life insurance companies, makes a big pool of money which goes into the bonds and shares of all sorts of money-making enterprises.

BRUCE BARTON SAYS...

Much To Do, Pioneers
Mixed up with a great deal of justifiable complaint about existing social conditions there is a certain proportion of plain ordinary self-pity. It expresses itself after this fashion: "You who are older have grabbed all the opportunities. You had it easy in your day. If you couldn't find a job, or if you didn't like your job, there was always the land. You could pioneer."

Seen through the rosy haze of emotion, the pioneers appear as a company of hardy young men and women, with their attics full of ham and potatoes and their cellars full of hard cider—dancing barn dances and holding husking bees. But what were the facts? You get a glimpse of them in a recent biography called "Old Jules" by Mari Sandox, daughter of a Nebraska sod-hut pioneer.

Merely to escape starvation, Old Jules was driven from one homestead to another, a half-dozen moves. Sand storm and drought destroyed his crops; his cattle died from lack of food or water, or were frozen to death in the terrific shelterless winters. He had to fight off thieves and wolves, and labor from star-light in the morning to moonlight at night. Four wives wore themselves out trying to carry on with him; he could hardly have been punished more by sentence as a galley slave.

His case is not exceptional. Out of the multitudes who started West with the forty-niners, only a few arrived; thousands travelled only a little way before the privations drove them back.

The western frontiers are gone, it is true, but if any boy or girl has in him the courage of the pioneers he will not be downed in this age, any more than he would have been a hundred years ago. Courage is timeless; so, unfortunately, is self-pity.

Too Many Babies Means War
On the subject of peace I am a middle-of-the-roader, and am accordingly shot at from both sides. My preparedness friends criticize me as a contributor to peace movements; my peace-at-any-price friends regard me suspiciously because I advise a strong national defense.

The horrors of war ought to be constantly advertised like the horrors of highway accidents. We need to be inoculated continuously also with the serum of caution against foreign propoganda. Thus far I go along with the peace workers.

But when they talk about the causes of war they frequently talk nonsense. The World war, in its effects, is still going on; the depressions of 1919-23 and of 1929-36 are as much a part of it as was the battle of the Argonne. Is anybody so child-like as to think that big business is as well off today as it would have been if peace had reigned since 1914?

The real causes of war are not bankers or battle-ship builders or scheming politicians. The real causes are babies. Havelock Ellis pointed this out years ago in his "Essays in War-Time." The French, with their declining birth-rate, did not want war; the English people did not want it. The German people did not want it. But in forty-four years the Germans had increased from forty millions to eighty millions—there was the war pressure. Today Soviet Russia has about sixty people for each acre of tillable land; the United States has a hundred. But Italy has more than four hundred; Germany more than five hundred, and Japan more than twenty-four hundred!
The nations with declining birth-rates cry, "Peace." The crowded nations talk about their "destiny." The rulers who make war are not rulers really; they are distracted nurses, at their wits end because of too many babies.

Ellison's Moves To Broad Street

The well-known Ellison firm moved yesterday from its former location on Musgrove street into the store building adjoining Young's Pharmacy. Mr. Ellison and his force are quite busy getting arranged in their new home where he will have additional floor space and be better prepared to serve the public. He invites his friends and customers to call for a visit at his new location.

Refreshing Relief

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Because of the refreshing relief it has brought them, thousands of men and women, who could afford much more expensive laxatives, use Black-Draught when needed. It is very economical, purely vegetable, highly effective. . . Mr. J. Lester Roberson, well known hardware dealer at Martinsville, Va., writes: "I certainly can recommend Black-Draught as a splendid medicine. I have taken it for constipation and the dull feelings that follow, and have found it very satisfactory."

BLACK-DRAUGHT NOTICE

The city water supply will be cut off tonight (Thursday), from 11 p. m. to 4 a. m., while repairs are being made on a water-main on Adair street.

Water & Light Dept.
B. R. Austin, Supt.

NOTICE OF SALE

The State of South Carolina,
County of Laurens.
In Court of Common Pleas.
L. M. Wilson, Plaintiff, vs George P. Moore, Individually, and Administrator, et al, Defendants.
Pursuant to a Decree of the Court in the above stated case, I will sell at public outcry to the highest bidder, either in or in front of the Court House, at Laurens C. H., S. C., on Salesday in January, 1936, next, being Monday, the 6th day of the month, during the legal hours for such sales, the following described property, to wit:

"All that piece, parcel or lot of land, lying, being and situate in the Town of Clinton, County of Laurens, State of South Carolina, containing a fraction of an acre, and bounded on the north by a new street, running in a westerly direction intersecting Broad street, 220 feet thereon; on the east by Murgrove street, 65 feet thereon; on the south by lands of H. D. and W. A. Henry, 220 feet thereon; and on the west by other lands of H. D. and W. A. Henry, 65 feet thereon. Above described lot is known as the L. J. Moore Home Place with the addition of thirty (30) feet conveyed to him by H. D. Henry and W. A. Henry on the south side of his old lot and like amount taken off his old lot for street purposes."

Terms of Sale: The successful bidder, other than the Plaintiff herein, immediately upon the conclusion of the bidding, shall deposit with the Clerk of Court the sum of four (4%) per centum of the amount of his bid as a guarantee of his good faith in the bidding. The same to be applied to the purchase price upon his complying with the terms of sale, otherwise to be paid to Plaintiff for credit on the indebtedness. In the event the successful bidder should fail to make such deposit, or should fail to comply with the terms of sale, the same or some subsequent Salesday said lands shall be re-sold on the same terms, at risk of the defaulting purchaser.

The purchaser to pay for papers, stamps and recording.
THOS. W. BENNETT,
C. C. C. P. & G. S.
Dated Dec. 18, 1935-1-2-3tcb.

COUNTY TREASURER'S NOTICE 1935

The books of the County Treasurer will be open for the collection of taxes for the fiscal year, 1935, at the Treasurer's office from September 15th to December 31, 1935. After December 31 one per cent will be added. After January 31, two per cent will be added, and after February 29th, seven per cent will be added until the 15th day of March, 1936, when the books will be closed.
All persons owning property in

more than one school district are requested to call for receipts in each of the several school districts in which the property is located. This is important, as additional cost and penalty may be attached.

All able-bodied male citizens between the ages of twenty-one (21) and sixty (60) years of age are liable to pay a poll tax of \$1.00. Commutation Road Tax \$1.50 in lieu of road duty. All able-bodied men between the ages of 21 and 25 are liable to road duty except those in military service, school trustees, school teachers, ministers and students.

Dog Owners! your dog is on the tax books. You are entitled to abatement of dog tax by reason of rabies treatment. But, it is necessary that you present inoculation certificate to the county treasurer at the time of tax payment or before. Unless presented then, tax cannot be abated.

Proper attention will be given those who wish to pay their taxes through the mail by check, money order, etc., giving name of township and number of school district.

Persons sending in lists of names to be taken off are requested to send them early and give the township and school district of each as the Treasurer is very busy during the month of December.

D. ROY SIMPSON,
County Treas.

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