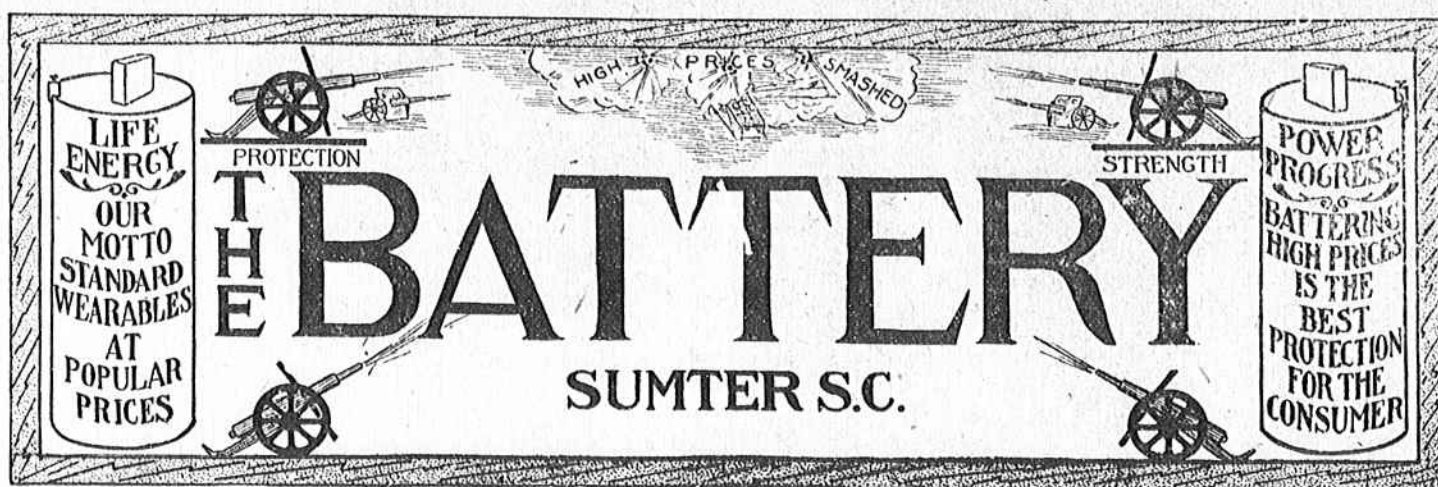


The Great BIG 4 SIXTH Anniversary SALE The Great BIG 4 SIXTH Anniversary

SUMTER.
SUMMERTON



MANNING
ST. CHARLES

Commencing Friday, March 19-- Continuing For 14 Days Only

This will be the GREATEST SALE ever attempted in this part of South Carolina. Almost a QUARTER OF A MILLION DOLLARS worth of the best-bought, staple and highgrade merchandise will be sold over the counters in FOUR BIG STORES, located in three of the best counties in the State, covering more than half an acre of floor space.

The greatest PRICE-CUTTING in the history of merchandising will be blazing and staring in your face. Can you afford to miss it? Will you keep still while others are reaping the benefits of this GREAT SALE?

Don't be alarmed at the present high cost of living—attend This Sale and see what we can do to make living a pleasure.

READ our large CIRCULARS, and see the prices we are quoting. It will surprise you—it will fully repay you.

We have mailed a CIRCULAR to every one in Sumter, Clarendon and Lee Counties and if you did not get yours, it was not our intention to miss you, but it must have been lost or misplaced. Call at any of our stores at Sumter, Manning, Summerton or St. Charles and obtain one of the greatest PRICE-CUTTING circulars you will ever see again in a good many days. If you can not call, please write us and we will mail you one.

This SALE will last only 14 days, in order to accomodate the early EAST-ER shoppers, and you are cordially invited to visit any and all of our stores, where polite attention and courteous treatment awaits all.

THE BATTERY, S. L. KRASNOFF, Gen. Manager.

LABOR SHORTAGE IS SEVERELY FELT EVERYWHERE

Keep Rainy-Day and Wet-Land Jobs Out of the Way of Rush Work in the Fields, Specialists Urge, Using Time to Best Advantage.

Do nothing today which can be put off until tomorrow.

That is an apparent perversion of the ancient and excellent proverb, and most people may be inclined to look upon it as pernicious—but, properly interpreted, it is a sound principle in farm management and one that a great many farmers will particularly

need to apply in the face of the shortage of labor with which this year's crops must be made. It applies to tasks that interfere with work in the fields at times when field work can be done. It does not mean procrastination. It means getting the indirectly productive work done in advance, if possible, but if it can't be done in advance put it off till the rush work in the fields is out of the way. It is one of the important factors, say farm-management specialists of the United States Department of Agriculture, in full utilization of farm labor. Great Need This Year.

And full utilization is likely to be more important this year than it has ever been before. Reports coming to the Department of Agriculture from all sections of the country are to the effect that farm laborers and tenants are caught by the lure of high wages and are leaving the farms for the cities. A great many farmers, apparently, will be forced to carry on their operations this year with less help than they have ever had before. Unless such labor as is left on the farm is utilized to the best possible advantage, there is danger of a serious curtailment of production.

Farm-management specialists say, however, that a great deal can be accomplished toward helping production by getting the most out of the labor available. They lay down a few simple rules that they believe will help toward attaining this result.

The best farmer, they say, is the one who gets the other work out of the way and keeps the teams moving whenever the land is in condition for field work. The amount of products that a farmer can grow depends on

getting the field work done when the weather will permit it. Nothing except necessary work like feeding and milking should be permitted to take men from the fields, and it should be planned where possible to get these things done and still keep the horses working ten hours a day.

Plan no wet-land work, they say, when there is work in the fields that can be done. By wet-land work is meant such things as cutting weeds and brush in the fence rows, repairing the fences, repairing buildings and a great many other necessary things—but things that can be done just as well when the ground is too wet to plow.

Leave no rainy-day work, another rule says, to be done when it is not raining, for profits are limited by the amount of outdoor work that gets done. Rainy-day work is necessary work and if it is not done on rainy days it will have to be done after on fair days and will interfere with field work. It includes things that can be done under shelter, such as shelling seed corn, mending the harness, and repairing tools.

Jot down in a note book, the specialists advise, the things that will need attention the next rainy day. This will enable you to plan your work quickly when you get up some morning and find the rain pouring down. Do first the jobs that are in danger of getting in the way of the next dry weather work.

Put in long days in rush seasons with the assurance that you can ease down on rainy days or when the rush is over. And then comes that first rule, "Do nothing today which can as well be put off till tomorrow." There

are a great many things that can't be put off till tomorrow. If sowing oats is delayed until the warm, dry days of late spring, there will be a light harvest. If the corn is not cultivated even for one week after it is old enough to cultivate, the fields will be weedy and the crops poor. If the dairy cow care neglected, there will soon be no milk. This class of tasks, therefore, demands immediate attention. Put off the other things to more or less remote tomorrows when the rush work is out of the way.

Then, when the rush work is over revert to the proverb in its original form "Put off nothing until tomorrow which can be done today." This applies to work that may be done any time within a wide latitude, but the time comes when it can not be put off any longer and it may stop the rush work. Seed corn, for example, may be tested and shelled any time after it is thoroughly cured, but if the work is neglected until the fields are ready to plant, then that most profitable work in the corn field may be delayed. That is a fair

illustration of "get-it-out-of-the-way" work.

It takes more planning, more thinking, and more force of character to do this work in seasons when there is no rush work than it does to concentrate on rush work. Only by using his head can the farmer handle the "get-it-out-of-the-way" work in advance, but he must apply the rule methodically and unflinchingly if he is to get ahead very fast in spite of shortage of labor.

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