if these are the sums of money Peter-

son has blown, the man must have

spent a fortune. Two thousand pounds

to Ivolsky. Incidentally, that's the

bloke who had words with the whatnot

In silence they continued their study

of the book. The whole of England

and Scotland had been split up into

"What's He Getting Four Payments of

a Thousand Pounds For?"

districts, regulated by population

rather than area, and each district ap-

peared to be in charge of one director.

A varying number of sub-districts in

every main division had each their sub-

director and staff, and at some of the

names Drummond rubbed his eyes in

amazement. Briefly, the duties of every

man were outlined; the locality in

which his work lay, his exact responsi-

bilities, so that overlapping was re-

duced to a minimum. In each case the

staff was small, the work largely that

of organization. But in each district

there appeared ten or a dozen names

of men who were euphemistically de-

scribed as lecturers; while at the end

lecturers deprived him of speech.

"Why," he spluttered after a mo-

ment, "a lot of these people's names

are absolutely housewold words in the

country. They may be swine-they

probably are. Thank God! I've very

rarely met any; but they ain't crimi-

"No more is Peterson," grinned the

American; "at least not on that book.

See here. Captain, it's pretty clear

what's happening. In any country to-

day you've got all sorts and conditions

of people with more wind than brain.

They just can't stop talking, and as yet

it's not a criminal offense. Some of

em believe what they say, like Spin-

die-shanks upstairs; some of 'em don't.

And if they don't, it makes 'em worse;

they start writing as well. You've got

clever men-intellectual men-look at

some of those guys in the first-class

general lecturers-and they're the

worst of the lot. Then you've got an-

other class-the men with the business

brain, who think they're getting the

sticky end of it, and use the talkers

to pull the chestnuts out of the fire for

other, and what's really going at the

He's annigamated 'em, Captain; and

on the stairs."

In Which the Last Round Takes Place.

It was during the next hour or two that the full value of Mr. Jerome K. Green as an acquisition to the party became apparent. Certain other preparations in honor of Peterson's arrival were duly carried out, and then arose

the question of the safe in which the

all-important ledger was kept. "There it is;" said Drummond, pointing to a heavy steel door flush with the wall, on the opposite side of the room to the big one containing Lakington's ill-gotten treasure. "And it doesn't seem to me that you're going to open that one by pressing any buttons in the wall."

"Then, Captain," drawled the American, "I guess we'll open it otherwise. It's sure plumb easy. I've been getting gay with some of the household effects, and this bar of soap sort of caught my eye." 1 25

From his pocket he produced some ordinary yellow soap, and the others glanced at him curiously.

"I'll just give you a little demonstration," he continued, "of how our swell cracksmen over the water open safes when the owners have been so tactless as to remove the keys."

Dexterously he proceeded to seal up every crack in the safe door with the soap, leaving a small gap at the top unsealed. Then round that gap he built what was to all lutents and purposes a soap dam.

"If any of you boys," he remarked to the intent group around him, "think of taking this up as a means of livelihood, be careful of this stuff." From another pocket he produced an indiarubber bottle. "Don't erop it on the floor unless you want to be measured for your coffin. There'll just be a boot and some bits to bury."

The group faded away, and the American laughed.

"Might-I ask what it is?" murmured Hugh politely from the neighborhood of the door.

"Sure thing, Captain," returned the detective, carefully pouring some of the liquid into the soap dam. "That is what I told you I'd got-gelignite; or, as the boys call it, the oil. It runs right round the cracks of the door inside the soap." He added a little more, and carefully replaced the "Now, a detonator and a bit of fuse, and I guess we'll leave the room."

"It reminds one of those dreadful barbarians, the sappers, trying to blow up things," remarked Toby, stepping with some agility into the garden; and a moment or two later the American joined them.

"It may be necessary to do it again," he announced, and as he spoke the sound of a dull explosion came from inside the house. "On the other hand," he continued, going back into the room and quietly pulling the safe door open, "it may not. There's your book, Captnin."

He calmly relit his cigar, as if safeopening was the most normal undertaking, and Drummond lifted out the heavy ledger and placed it on the ta-

"Go out in relays, boys," he said to the group of men by the door, "and get your brenkfasts. I'm going to be busy for a bit."

He sat down at the table and began to turn the pages. The American was amusing himself with the faked Chinese cabinet; Toly and Peter sprawled In two chairs, unushamedly snoring. And after a while the detective put down the cabinet and, coming over, sat at Drummond's side.

Every page contained an entrysometimes half a dozen-of the same type, and as the immensity of the project dawned on the two men their faces grew serious.

"I told you he was a big man. Captain," remarked the American, leaning back in his chair and looking at the open book through half-closed eyes.

"One can only hope to Heaven that we're in time," returned Hugh. "D-n it, man," he exploded, "surely the police must know of this!"

The American closed his eyes still

more. "Your English police know most things," he drawled, "but you've sort of got some peculiar laws in your country. With us, if we don't like a man-something happens. He kind o' ceases to sit up and take nourishment. But over here, the more scurrilous he is, the more he talks bloodshed and riot, the more constables does he get to guard him from catching cold.

The soldier frowned.

"Look at this entry here," he grunted, this country," he remarked quietly. "That blighter is a member of parliament. What's he getting four payments

of a thousand pounds for?" underclothes with," grinned the detect books will stew in their own juice. I nothing to add, "save 'amen," tive. Then he leaned forward and guessed it in Paris; that book makes glanced at the name. "But isn't be it a certainly. But it ain't criminal, some pot in one of your big trade In a court of law he could swear it was out in Ohio who lives on onions unions?"

"Heaven knows," grunted Hugh, "I. For a while Drummond smoked in "Well, anyone who lives on onlong only saw the blighter once, and then silence, while the two sleepers shifted lought to live alone."

uneasily in their chairs. It all seemed so simple in spite of the immensity of the scheme. Like most normal Englishmen, politics and labor disputes had left him cold in the past; but no one who ever glanced at a newspaper could be ignorant of the volcano that had been simmering just beneath the surface for years past.

"Not one in a hundred"-the American's voice broke into his train of thought-"of the so-called revolutionary leaders in this country are disinterested, Capiain. They're out for Number One, and when they've talked the boys into bloody murder, and your existing social system is down-and-out, they'll be the leaders in the new one. That's what they're playing forpower; and when they've got it, God help the men who gave it to 'em."

Drummond nodded, and lit another cigarette. Odd things he had read recurred to him: trade unions refusing to allow discharged soldlers to join them; the reiterated threats of direct action. And to what end?

A passage in a part of the ledger evidently devoted to extracts from the speeches of the first-class general lecturers caught his eye:

'To me, the big fact of modern life is the war between classes. . . . People declare that the method of direct action inside a country will produce a revolution. I agree . . . it involves the creation of an army. . . . "

And beside the cutting was a note by Peterson in red ink: "An excellent man? Send for pro-

tracted tour." The note of exclamation appealed to Hugh: he could see the writer's tongue in his cheek as he put it in.

"It involves the creation of an army. The words of the intimidated rabbit came back to his mind. "The man of stupendous organizing power, who has brought together and welded into one the hundreds of societies similar to mine, who before this have each, on their own, been feebly struggling toward the light. Now we are combined, and our strength is due to

In other words, the army was on the road to completion, an army where ninety per cent of the fighters-duped by the remaining ten-would struggle blindly towards a dim, half-understood goal, only to find out too late that the whip of Solomon had been exchanged for the scorpion of his son. . . .

"Why can't they be made to understand, Mr. Green?" he cried bitterly. The working man-the decent fel-

"Has anyone tried to make 'em understand, Captain? I guess I'm no intellectual guy, but there was a French writer fellow-Victor Hugo-who wrote something that sure hit the nail on the head. I copied it out, for it seemed good to me." From his pocketbook he produced a slip of paper, "'The faults of women, children, servants, the weak, the indigent and the ignorant are the faults of husbands, fathers, masters, the strong, the rich, and the learned.' Wall!" he leaned back in his chair, "there you are. Their properleaders have sure failed them, so they're running after that bunch of cross-eved skaters. And sitting here, watching 'em run, and laughing fit to beat the band, is your pal Peterson!"

It was at that moment that the telephone bell rang, and after a slight hes-Itation Hugh picked up the receiver. "Very well," he grunted, after listen-

of the book there appeared nearly fifty ing for a while, "I will tell him." names-both of men and women-who He replaced the receiver and turned were proudly denoted as first-class lec-

to the American. turers. And if Drummond had rubbed "Mr. Ditchling will be here for the his eyes at some of the names on the meeting at two, and Peterson will be the old Romans, the varied means than did the slacker of war times.organizing staffs, the first-class general late." he announced slowly.

"What's Ditchling when he's at home?" asked the other. "One of the so-called leaders," an-

swered Hugh briefly, turning over the stirring a nation's patriotism and raispages of the ledger. 'Here's his dossier, according to Peterson. 'Ditchling, Charles. Good speaker; clever; unscrupulous. Requires big money; worth it. Drinks."

For a while they stared at the brief summary, and then the American burst Into a guffaw of laughter.

"The mistake you've made, Captain, in this country, is not giving Peterson a seat in your cabinet. He'd have the whole caboose eating out of his hand; and if you paid him a few hundred thousand a year, he might run straight and grow pigs as a hobby. . . ." (To Be Continued).

WARLESS DAYS NOT YET

But Day Will Come When War Will

be no More, Says Geddes. Even the most prosaic of thinkers today "dreams of an age in which war shall be no more," sir Auchland Gedthem. And the chestnuts, who are the des. British ambassador, said in an poor blamed decent workingmen, are address to the graduating class of the promptly dropped in the ashpit to keep | University of Michigan, at Ann Arbor, em quiet. They all want something for Mich. "But only the most optimistic," nothing, and I guess it can't be done. he added, "dream that that age is at They all think they're fooling one an- its dawn."

"The optimistic are probably wrong moment is that Peterson is fooling the in the detail of time," the speaker whole bunch. He wants all the strings said, "but they are indubitably right, in his hands, and it looks to me as if the age will come when war will be he'd got 'em there. He's got the money no more; when peace will reign all -and we know where he got it from; around this spinning globe, for the he's got the organization-all either, choice which lies before humanity is red-hot revolutionaries, or intellectual between a peace of reason and the windstorms, or calculating knaves, peace of death."

The ambassador said that relations the whole blamed lot, whatever they between United States and Great Brimay think, are really working for tain appear to me to be excellent and I have no doubt, will so continue in-Drummond thoughtfully lit a cig- definitely into the future." Proclamation by the conference of prime min-"Working toward a revolution in isters in London that "a spirit of friendly co-operation with this repub-"Sure thing," answered the Ameri- lie should be the basis of the empire's can. "And when he brings it off, I foreign policy" has received a wide guess you won't eatch Peterson for and beneficial publicity in the United "Why, surely to buy some nice warm dust. Be'll pocket the boodle, and the States, and to this sentiment he had

> Correct .- "This paper tells of a man an organization for selling bird-seed." | alone."

The Story of Our States

By JONATHAN BRACE XXVIII.—TEXAS



THE ill-fated expedition of . . Navarez was responsible for the first interest in Texas. This large expediton was wrecked at the mouth of the Mississippi in 1528. Four members including Cabeza de Vaca were captured by the Indians and spent eight years wandering through the country eventually reaching the Gulf of California. It was their accounts of rich Indian villages which led the Mexican governor

was seeking. To counteract the aggressions of the French settlements in Louisiana, the Spanish established many missions throughout Texas, the most important being at San Antonio. When the United States negotiated the Louisiana Purchase from France they considered that Texas was a part of this territory. Over this question war was nearly precipitated but finally the United States withdrew their claims in exchange for Spain's withdrawal of claims to the Oregon region.

Many Americans began to set-

to send Coronada to explore this

country. He returned after a

two-years' trip without discover-

ing the reputed riches which he

tle in Texas, among them General Sam Houston and Stephen F. Austin. Mexico became alarmed at this rapid increase of American pioneers which threatened to crowd out the Mexican population. Oppressive measures were adopted and caused the Americans to rise in rebellion in 1836. During this uprising occurred the gallant defense of the Alamo by a handful of Americans and their slaughter by the vastly superior numbers of the Mexicans, "Remember the Alamo," became the Texans' slogan. General Houston decisively defented the Mexican forces at the battle of San Jacinto and the Republic of Texas was launched with Houston as president. The flag contained one star, and from this has come the name the Lone Star State. After considerable opposition from the North: Texas was annexed to the Union and became the twenta-etahth state. (@ by McClure Newspaper Syndloate.)

ADVERTISING

Intelligent Publicity Essential to Business Activities.

tise Theen Numbers, XXIV: 14., And I Thought to Advertise Thee-Ruth, IV:4.

From the earliest of Biblical days longer fear to do business. the value of advertising has been more and more clearly seen. In one way or is as vitally important to the nation's another through all the ages men have welfare as was the spirit of patriotvertising their efforts would be in vain, slacker then was a coward. The of war," the triumphal processions of doing the country infinitely more harm adopted to send information through- Manufacturer's Record. out all empires in olden days, down to the tremendous displayed advertising campaign of the British government in ing an army of 5,000,000 volunteers and similar advertising work by the American government to sell Liberty bonds, were all merely a broad and ever dol'ars Peruvian treasure buried in the growing realization of the power of

advertising. Without advertising England could not have raised its mighty volunteer army; without advertising the United bond buyers.

prosperity to the whole country. There is enough to write merly owned by W. K. Vanderbilt, is 'ars or more in doubloons and Austra-

mitable development potentialit'es.

thrill every American would stimulate of the hunt, on which he acted as surthe young to deeds of achievement in geon. the business world to match the achievements and the glury of the battleffeld Lered on the island of Tubai, a reef and would stir afresh the blood of the ring 15 miles across and also the most unfurled in advertising, rightly done, Acting on a lead obtained from an the bugic call to work, the drum beats, aged sea captain who had sailed the commercial power and glory and pros- tain Brown of Augusta, Me., the expeperity as worthy of praise as ever was dition spent three weeks digging and the work of the battlefield.

the faint hearted camp followers and up with the flag of optimism!

Onward with "sound the charge," through every well tested and proven advertising method and, we would soon see a mighty army of a nation of 105,of pessimism in bank, in office and in

Some say we cannot afford to advertise. The answer is, you cannot afford hope of obtaining new leads that will not to advertise.

Why advertise when there is business to be had? say others. Because the only way to create business is by advertising.

money to loan? say some bankers; and France." the answer is, no class ever needed to cultivate the public's favor more than there is something in Captain Brown's bankers now do. Perhaps you may have no money to loan today, as some say; but you are not a good banker it you fail to sell credit to every customer who has the proper security with which to buy it. A banker borrows money from his depositors and sells credit to his borrowers. It is a merchandise transaction.

It would be a poor merchant who could not find ways to provide goods for his customers so long as they could pay. He is a poor banker who cannot find credit to sell to his customers so long as they are able to pay the price and assure the final redemption, and bankers need to win public favor just as much as railroads did 25 years ago. Railroads missed their opportunity to cultivate the public and they are now paying the penalty. Bankers, therefore, cannot afford not to advertise. Nor, for that matter, can any other class of business men.

Newspaper publishers intensify the ways and means of advertising whenever business men lessen theirs. When business is dull many industries shut down, but when business is dull live newspapers push out with greater vigor than ever before. They/practice what they preach. Let other's follow their preaching and their example and soon once more would be heard "the music of progress, the whir of the spindle, the throb of the locemotive, the roar of the furnace." Pessimism Come, Therefore, and I Will Adver- would be buried beheath the abounding spirit of optimism. Credit would be restored to the merchant and the nanufacturer. The banker would-

The spirit of patriotism for business realized that without publicity or ad- ism for the war four years ago. The The "mighty pomp and circumstance stacker and the pessimist of today are

PIRATE GOLD HUNT FAILS

New York Treasure Seekers Have Returned from South Seas. From the New York Sun:

Another quest for the 100 million mystic South Seas, by ancient pirates. has failed, adding another chapter in the long succession of fruitless searches for the cache of golden doubloons.

Only a few cannibal bones hidden States could not have found 20,000,000 beneath a native altar rewarded the expedition in its search for heavy sea

about and talk about in advertising to tied up again off South Brooklyn waitstir the nation to a realization of our ing to turn her nose once more toward country's limitless resources and illi- the Society group on a second hunt for gold, Captain James T. Houghton, The power of a'l-pervading, all com- formerly a soldier of the Rainbow Dipelling advertising work, literally alive vision, who was wounded in France, with the fire of truth and enthusiasm, is registered at the Harvard club. To would quicken every heart beat, would a group of clubmen he told the story

The hunt for the buried gold cenoid. The flag of America's patriotism northern one of the Society group. "Charge," would lead us onward to sea in the most romantic days, a Cap; blasting on the Island. Only after Then down with the pessimism of every possible hiding place had been searched did the treasure seckers decide to give up the quest, and return to New York to confer again with the aged mariner.

Some of the promoters of the expedition, which was financed by the sale 000,000 people putting to' disastrous of stock to persons who were caught rout every faint heart, every preacher not only by the sentimental appeal to a treasure hunt, but also by the chance of making an enormous prochance of making an enormous profit, have returned to Augusta with a take them to the treasure.

Captain Houghton, in describing the search for the heavy sea chests believed to be buried somewhere on Tubal, said the treasure seckers had left the Why advertise when we have no island "looking like a battle field, in

"Some of the promoters still believe

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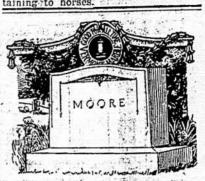
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tale and care preparing to make an-While the sailing yacht Genesse, for- other search for the 100 million dollian gold dust," he said.

> - But we shave to confess that we don't always recognize good luck when we do meet it. - There are tricks in all trades per-



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SOME OF MY OFFERINGS: 40 Acres—Seven miles from York, bounded by lands of J. B. McCarter, C. W. Carroll, B. G. Brown and others; 3-room residence, barn and cotton 3-room residence, barn and cotton house. Well of good water; five or six acres bottom land. Buck Horn creek if d branch runs through place. About 4-acre pasture; 5 or 6 acres woodsmostly pine and balance work land. About 3-4 mile to Beersheba school. It is going to sell; so if you want it see me right away. Property of, H. C. Farris.

602-5 Acres 41-2 miles from York, and less than half mile to Philadelphia school house, church and station. Four room residence, besides hall; 4-room tenant house; barns; 3 wells of good water, and nice orchard. About 8 acres in pasture and woods and balance open land. Act quick if you want it. Prop-erty of C. J. Thomasson.

90 Acres at Brattonsville—Property of Estate of Mrs. Agnes Harris. Will give a real bargain here.

144 Acres—Five miles from Filbert on Ridge Road, bounded by lands of W. M. Burris, John Hartness and oth-ers; 7-room residence, 5-stall barn and other outbuildings; two 4room tenant houses, barns, etc.; 2 wells and 1 good spring; 3 horse farm open and balance in timber (oak) pine, &c.) and pasture. About 2 miles to Dixie School and Beersheba church. Property of Mrs. S. J. Barry.

33 Acres—Adjoining the above tract.
About 3 or 4 acres of woods and balance open land. Will sell this tract separately or in connection with above tract. Property of J. A. Barry.

195 Acres-Four miles from York, on Turkey creek road, adjoining lands of Gettys, Queen and Watson; 2-horse farm open and balance in woods and pasture. One and one-half miles to Philadelphia and Miller schools. The price is right. See me quick. Property of Mrs. Molly Jones.

Five Room Residence On Charlotte street, in the town of York, on large lot. I will sell you this property for less than you can build the house.

Better act at once. McLain Property—On Charlotte St., in the town of York. This property lies between Neely, Cannon and Lockmore mills, and is a valuable piece of property. Will sell it either as a whole or in lots. Here is an opportunity to make some money.

89 acres—9 miles from York, 5 miles

from Smyrna and 5 miles from King's Creek. Smyrna R. F. D. passes place. One horse farm open and balance in woods—something like 100,000 feet saw limber. 12 acres fine bottoms, 3 room residence. Property of P. B. Bigger. 210 acres-3 1-2 miles from York or Pinckney road. 8 room residence, well of good water, 2 large barns, three room tenant-houses and one 3 room tenant, house. 40-acre pasture. Good orchard. About 150 acres open land, balance in oak and pine timber. Property of M. A. McFarland.

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We have a choice bunch of Mules at our barns now-arrived a few days ago. If you have a need for a Mule or two come and see us. We will sell or exchange and give you a fair deal.

MULES

HORSES