

**Self Starters and Others.**

There are some people who are self starters. There are others who have to be cranked up in order to make them go.

The most interesting and mysterious thing in the world is that little quirk in the human brain that gives to an individual the ability to see even a tiny crack open in the door of opportunity, and the initiative to get his toe into it and the strength and energy to push his way through. It is what makes generals out of soldiers in the ranks, and merchant princes out of office boys, and great writers and actors out of boys and girls who grow up on lonely farms in remote places, where they have none of the so-called advantages of education.

Run over the list of people who are doing the big things in the world to-day and you will find that they are the people that one would least have expected to be doing them. A Welch miner and a school teacher are at the head of the most wonderful governments in the world. Two poor country lads who started life between the corn furrows of the middle west contended for the presidency of the United States. A trained butcher has become the greatest inventor that ever lived. Our richest man earned his first money by sweeping out a store and sleeping behind the counter.

I read of a man who was worth millions. He landed in this country with only 10 cents in his pocket. He could not speak English. He was barely able to read and write in his own language. He apparently differed in no way from the hundreds of other immigrants with whom he came over, yet he lives in a palace, and rides by them in his limousine as they sweat and toil at the manual labor which they are still doing.

The man was a self starter. So are all the others who succeed. They have vision. They can see the thing that is to be done and they have the pep to go to it, and put a punch in their work. They're not afraid to take risks, or to trust their judgments.

Nobody ever has to tell the man and woman who are self starters how to do things. They know it for themselves. And if one way fails, they can always think of another because they are simply bound to go. That's what they were made for.

But, when all is said, if nature doesn't turn out self starters, we are not to be blamed for it. Those who never had their chances until they have gone by are no more responsible for their lack of foresight than is a blind man for not being able to see his way along the street. Those who have rickety judgments and who decide every problem wrong, are as much to be pitied as the cripple who stumbles and falls over every obstacle. Even the lazy and listless who do their work half-heartedly are probably as little to be censured as are those who are born with a physical weakness.

It is a pity though, that parents do not study their children, and realize this difference between them, that some of them are self starters and others must be cranked up. This would save a lot of people from becoming failures, for, after all, the cranked up car goes very satisfactorily when once somebody has put it in motion.

The boy and girl who can think of new ways to play, who are always inventing games and who can always offer a different explanation for their raids upon the cookie jar, need no help. They are self starters, and will get away under their own power.

But the boy and girl who always follow and never lead in their play, who always say, "What can I do now?" "Where shall I go now?" who have not ingenuity enough even to invent a plausible lie, need to be definitely trained for life. They are the ones who must be cranked up and set in motion by some hand from the outside. They have no power within themselves to achieve things.

Left to his own devices, that kind of a boy drifts around from ill-paid job to ill-paid job because he is never worth much of an employer's money. He has not the initiative to go to night school or a technical school or to learn how to do his job from those among whom he works, as the self starter boy has.

Or if he inherits a little money, he starts a little business with it and goes broke within a year or two, because it is impossible for him to compete with the self starters.

These boys, however, might have achieved success if their parents had recognized their limitations and had them trained to do some particular line of work well, for their very lack of enterprise makes them invaluable in places where patient, methodical drudging and attention to detail is necessary.

Every young man starting out to seek his fortune does well to apply the acid test to himself and find out whether he is a self starter or not, and if he is not, to hitch his wagon to a big firm where some financial genius will do the cranking and pull him along to prosperity. He will make far more money than he ever will in trying to go his own way alone.

The woman who has daughters will not need to help the self starters get married. They are born with the "come hither" look in their eyes that makes even dead men get up and follow them, but there are other daughters who will make admirable wives and mothers who need all the help that a managing mother can give them if they are ever to own a wedding ring.

It's a great thing to be a self starter, and the next best thing is to have someone to crank you up and get you along, if you aren't.

A. B. CLOER.

**Invigorating to the Pale and Sickly**  
The Old Standard general strengthening tonic, GROVE'S TASTELESS CHILL TONIC, drives out Malaria, enriches the blood, builds up the system. A true Tonic. For adults and children. 60c

**Progressive Dairy Growing.**

Mr. B. R. Tillman of Trenton, should be congratulated on the showing that his herd of Jerseys is making. We notice that Princess Mae of Orange was placed on the official Honor Roll published monthly by Clemson College. A cow, to be put on this honor roll, must make a record of over 40 pounds of butter fat per month, which means over 46 pounds of butter. Princess Mae of Orange, during October, made a record of 803.3 pounds of milk and 40.1 pounds of butter fat.

One should feel proud of such cattle as Mr. Tillman now has. His herd will mean much for his community and county as well as himself. He has recently bought from Virginia eight cows of high records and breeding, one cow having a record of around 900 pounds of butter per year.

We also understand that Mr. F. F. Rainsford also is doing good work in the dairy industry. We hope to see his cows appear on the honor roll soon.

9-4 Pepperell Sheeting unbleached at 59 cents; 9-4 Pepperell Sheeting, bleached, 69 cents; 10-4 Pepperell sheeting, bleached, 70 cents.

SMITH-MARSH CO.

50 cents Bleaching at 25 cents a yard.

SMITH-MARSH CO.

**Here is Something to Think About.**

Here is something that will interest you. No doubt you enjoy good music and of course, you like something out of the ordinary.

Well, here it is, "Ferguson, Violinist," will be at the Johnston Theatre, Thursday, December 9th, and Edgefield Theatre, Friday, December 10th at 8 p. m.

Mr. Ferguson is entirely different, not to mention that he is an artist of rare ability. He has music that will appeal to all classes. Classical, rag and the "Turkey in the Straw" kind, and the last, "the kind that is different," that will be the surprise of your life. You will say that he is different.

Before Mr. Ferguson we present one of Vitagraph's famous little stars, Miss Corinne Griffith, in her latest picture, "Bab's Candidate."

No wreat this careful—Admission, adults, 25 cents; children 20 cents, and we pay the war tax. Cheap enough, don't you think?

With a big double bill like this and a comfortable theatre with two large stoves, what more do you want to pass a pleasant evening. Let's All Go!!!

One lot of Shirt Waists worth \$1.65 reduced to 98 cents.

SMITH-MARSH CO.

**DIXIE HIGHWAY PHARMACY**

Is open with new and modern equipment, with fresh, clean stock of—

MEDICINES, DRUG SUNDRIES, TOILET ARTICLES, STATIONERY, SCHOOL SUPPLIES, CIGARS AND CANDY.

A NEW, SANITARY SODA FOUNTAIN  
Next to Dixie Highway Hotel.



**YOU TAKE NO CHANCES!**

*Shumate* Razors are Guaranteed for Life

For Sale by

EDGEFIELD MERCANTILE COMPANY

**Notice to Builders!**

We have Beaver Board, Beaver Board Strips, Sash, Doors, Blinds, Ceiling, Siding, Flooring, Mantels, Store Fixtures and all kinds of high-class mill work. Designing and estimates carefully furnished.

Just received large shipment of Red Cedar Shingles, 100 per cent rift.

Car load of Beaver Board just received at a reasonable price.

Yours for Prompt Service,

**Wright Sash Door & Lumber Co.**

JOHNSTON, S. C.

FOR A COMPREHENSIVE LINE OF

DIAMONDS, WATCHES  
JEWELRY and SILVERWARE

Suitable for Birthdays, Weddings, Anniversaries or Presentations, it will prove to your interest to consult

**JAMES ALLEN & COMPANY**

285 King Street

Charleston, S. C.

65 years of satisfactory service is our guarantee.

Catalog on request.

**GREAT REDCUTION SALE CONTINUES**

We want the people to know that the great stock reduction sale is still on at our store. We are determined, if cutting prices will do the work, not to carry over any winter goods. Now is your chance to buy what your family needs.

We have marked many things below factory cost for this sale. Our entire stock is brand new. No shop worn goods of any kind on hand.

**VERY LOW PRICES**

Now is the time to do your Christmas shopping. There are hundreds of things in our stock that will make suitable Christmas gifts. Come in and let us show you. You need not wait prices will not be lower this winter. After the present stock is sold no more can be had at these prices. Come while the supply in every department is large and you can get what you want.

**Abrom Daitch**

FT. WELLD, SOUTH CAROLINA

UNDER THE OPERA HOUSE

**CUT TO HALF PRICE**

IN ORDER TO CLOSE OUT ALL MEN'S AND BOYS' SUITS AND OVERSOATS WE HAVE DECIDED TO SELL THEM AT HALF PRICE FROM

Monday, Dec. 13, Through Dec. 24

**SHOES AT HALF PRICE**

WE WILL ALSO SELL ALL THE CELEBRATED CROSSETT AND SELZ-SCHWAB DRESS SHOES AT HALF PRICE. THIS INCLUDES LADIES' SHOES ALSO.

One-Third Off of all Neckwear, Hosiery and Underwear

NOW IS YOUR OPPORTUNITY TO SECURE REAL BARGAINS. ALL GOODS MARKED IN PLAIN FIGURES. SUCH PRICES MEAN HEAVY LOSS TO US BUT YOUR GAIN. THESE PRICES SHOULD MAKE YOUR CHRISTMAS SHOPPING EASY AND WITHOUT HEAVY EXPENSE.

**DORN & MIMS**