

WHAT CO-OPERATIVE MARKETING MEANS

Clemson College, April 12.—So much is being said and written about co-operative marketing of farm products that in the first article of this series on the subject, it is well to review briefly the problem which co-operative marketing is expected to solve.

There is a rather fixed opinion among growers of all kinds of crops that the law of supply and demand has too many amendments and rider attached before it affects the price they receive. If this is not true, then farmers are all mistaken, everything is really all right after all, and they should simply admit that it is their business to produce and be content with their lot, allowing those who know how to supply consumers with farm products.

Farmers Want Fair Share of Proceeds.

There is a feeling among farmers, that notwithstanding every effort is being put forth to keep down costs, they are not getting a fair share of the consumer's dollar. It has been stated on good authority that in Denmark, a country where co-operative marketing is the rule and not the exception, 49 cents of the consumer's dollar goes to the grower, whereas in the United States only 8 cents out of the consumer's dollar goes to the grower.

It thus appears that the field which it would pay farmers best to cultivate now is the field of co-operative marketing. What happens to the crops produced by Mr. Farmer from the time he relinquishes possession until Mr. Consumer takes them over and how can Mr. Farmer take a

HEAVY DEFICIT FOR RAILROADS

Majority Reporting Not Making Expenses—Sixteen in South.

Washington, April 12.—Railroads of the United States suffered a deficit in February of \$7,205,000, while 106 out of 200 roads reporting to the interstate commerce commission failed to earn their expenses and taxes/as against a deficit of \$1,167,800 for January and 109 out of 202 failing to make expenses, according to tabulations made public tonight by the Association of Railway Executives.

Of the 106 roads reported as failing to make expenses, 46 were in Eastern, 16 in Southern and 44 in Western districts. The 200 roads represent a mileage of 235,562 miles. The carriers, according to the tabulations, fell short \$83,804,000 of earning the amount estimated under the increased rates fixed by the commission in accordance with the transportation act devised to establish rates yielding a return of 6 per cent on valuations.

Total operating revenues were given as \$406,658,000, a decrease of 1 1-2 per cent. as compared with February 1920, while operating expenses were \$385,878,000, a decrease of 7 1-2 per cent. compared with February a year ago. The net railway operating deficit, however, it was announced, was reduced 56 1-2 per cent. compared with February, 1920, when it totaled \$16,561,000.

"Reports from the Southern district," said the statement, "showed that the operating revenues of the carriers there were \$69,667,000, or a decrease of 9 1-2 per cent. compared with those one year ago, while operating expenses totaled \$64,890,000 of a decrease of 5 per cent compared with those for February, 1920. The net operating income for the 35 class one roads in that district was \$487,000 which was, however, a decrease of 90.6 per cent. under that for the same month in 1920."

O'CALLAGHAN IS ORDERED TO LEAVE

Washington, April 12.—Under orders issued today by Secretary Davis, Donald O'Callaghan, lord mayor of Cork, who arrived in this country as a stow-away last January 4, may be deported by immigration officials any time after June 5, should he not leave the country before then.

The Irish official, who came to the United States to testify before the commission of the committee of one hundred investigating conditions in Ireland, is given sixty days to leave the country from the date of the decision of the State Department holding that he was not entitled to asylum refuge as a political refugee.

MASTER'S SALE

The State of South Carolina, COUNTY OF ABBEVILLE, Court of Common Pleas. ABBEVILLE SAVINGS & INVESTMENT CO., a Corporation, Plaintiff

against JAS. S. COTHRAN, JR., and other Defendants

By authority of a Decree of Sale by the Court of Common Pleas for the above stated case, I will offer for sale, at Public Outcry, at Abbeville, C. H., S. C., on Salesday in May, A. D. 1921, within the legal hours of sale the following described land, to wit: All that certain tract or parcel of land, situate, lying and being in the City of Abbeville, in the Abbeville County, in the State aforesaid, containing Three (3) Acres more or less, with the three dwelling houses thereon, the same being bounded by lands of W. S. Cothran: on the East (Hodges lot), on the South by Seaboard Air Line Railway on the West by lands formerly of Bob Farrow, and on the North by Mosely Ferry Street. This tract of land described above will be divided into three (3) lots and sold as divided.

TERMS OF SALE—CASH. Purchaser to pay for stamps and papers. THOS. P. THOMSON, 4, 1, 21 Master A. C., S. C

hand in these happenings in such a way as to increase his own income? This phase of the subject will be taken up in the next article of this series.

SENATOR WARNS OF FAMINE IN AMERICA

Sees Peril Unless United States Gives Farmers Some Aid

(By Newspaper Enterprise.) Washington, April 9.—"Either congress must give to agriculture the same attention it gives to commerce and industry, or we're going to face hunger in this country."

That is the message brought to the United States senate by E. F. Ladd, new Nonpartisan League senator from North Dakota.

The problems that the North Dakota farmers have been trying to handle within the state through the Nonpartisan League, Ladd says, "must have the attention of congress and be handled on a national basis."

These include problems of marketing, transportation and credit.

"The day has come," he says "when agriculture must be stimulated and encouraged if we are not to face famine or be forced to import a large part of our foodstuffs.

Falling Off.

"Agriculture is the nation's largest industry. It is the largest employer.

"Yet it is growing less and less productive and profitable.

"The present lack of proper marketing accommodations must be remedied. Today the average farmer must dump his crop on the market in the few weeks of the harvest period. The market is glutted. Prices are depressed.

"The farmer must be put in position to market his products throughout the whole twelve months. Today the man who simply buys and holds the farmer's products makes a greater return than the man who labored to raise it.

"This marketing problem involves directly the question of finances.

"Put the farmer in position to be his own financial manager, to market his products systematically and economically, and the chain of middlemen which now so largely increase the prices of foodstuffs can be shortened. The result would be a lower figure to the consumer and a reasonable price to the producer.

Must Organize

"Transportation and an uneconomic system of distribution further complicate and increase costs.

"The producer and consumer must be brought closer together. Congress must be made to see and realize it.

"If the consumer and producer will pull together they can reduce the cost of living."

Ladd is a quiet-spoken, intellectual man of 62, who has spent his life in studying agricultural problems and teaching farming. He has been for the last five years head of the state agricultural college in North Dakota

Using a seaplane as a means of conveyance, an aviator is exploring Dismal Swamp in Virginia. He hopes to penetrate far into the wilderness and to take many photographs of regions heretofore unexplored.

MASTER'S SALE

The State of South Carolina, COUNTY OF ABBEVILLE, Court of Common Pleas.

IRS. ELIZA T. GARY, Plaintiff

against VILLIAM W. BRADLEY, JR., et al, Defendants

By authority of a Decree of Sale by the Court of Common Pleas for the above stated case, I will offer for sale, at Public Outcry, at Abbeville, C. H., S. C., on Salesday in May, A. D. 1921, within the legal hours of sale the following described land, to wit: All that House and Lot, and vacant lot, situated on Ferry street in the city of Abbeville, County of Abbeville, South Carolina, and bounded by Mosely Ferry, Road street, lots of Mrs. DuPre, being known as lots Nos. 1, 2, 3 and 4 in Block 56, as shown by plat of Cothran Railroad addition. Made by J. R. Laurens, surveyor, more particularly described in title to same by Thomas P. Cothran to Mrs. Ellen Vorone DuPre, and being same lots owned by H. T. Tusten, deceased, and conveyed to him by Ellen Verone DuPre on the 27th day of September 1902, said deed being recorded in office of Clerk of Court for Abbeville County in deed book No. 25 at page 4.

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MASTER'S SALE

The State of South Carolina, COUNTY OF ABBEVILLE, Court of Common Pleas. ABBEVILLE SAVINGS & INVESTMENT CO., a Corporation, Plaintiff

against DAVID MARSHALL, Defendant.

By authority of a Decree of Sale by the Court of Common Pleas for Abbeville County, in said State, made in the above stated case, I will offer for sale, at Public Outcry, at Abbeville, C. H., S. C., on Salesday in May, A. D. 1921, within the legal hours of sale the following described land, to wit: All that tract or parcel of land situate, lying and being in Abbeville County, in the State aforesaid, containing One (1) Acre, more or less, and bounded by lands of Lula Young on the South, Butler McBride, on the North, and Public Road on the Northwest; being the same lot conveyed to the said defendant by H. G. Smith.

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