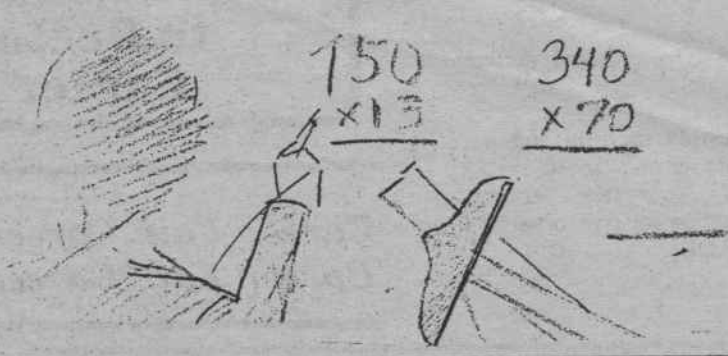
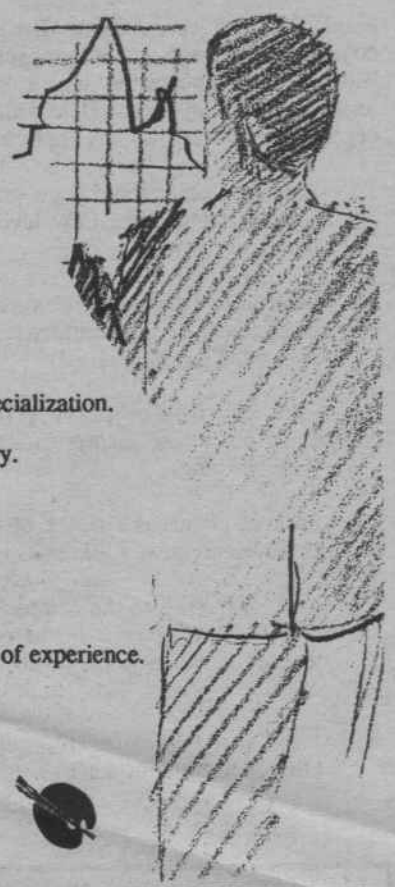



Negative Factors That Lead to Rejection

- 1). Poor personal appearance.
- 2). Overbearing-overaggressive-conceited-superiority complex-know-it-all
- 3). Inability to express self clearly - poor voice, diction, grammar.
- 4). Lack of planning for career - no purpose and goals.
- 5). Lack of interest and enthusiasm - passive, indifferent.
- 6). Lack of confidence and poise - nervousness - ill at ease.
- 7). Overemphasis on money - interest only in the best dollar offered.
- 8). Makes excuses - evasiveness, hedges on unfavorable factors in
- 9). Lack of tact.
- 10). Lack of maturity.
- 11). Lack of curiosity - ill mannered.
- 12). Lack of social understanding.
- 13). Indecision.
- 14). Merely shopping around.
- 15). Little sense of humor.
- 16). Lack of knowledge of field of specialization.
- 17). No interest in company or industry.
- 18). Emphasis on whom he knows.
- 19). Cynical.
- 20). Inability to take criticism.
- 21). Lack of appreciation of the value of experience.
- 22). Ask no questions about the job.
- 23). High pressure type.
- 24). Indefinite response to questions.



THE NEGATIVE

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