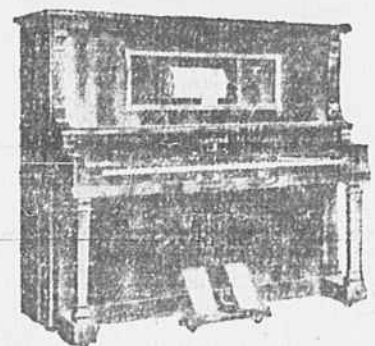


# ANNOUNCEMENT



FOR

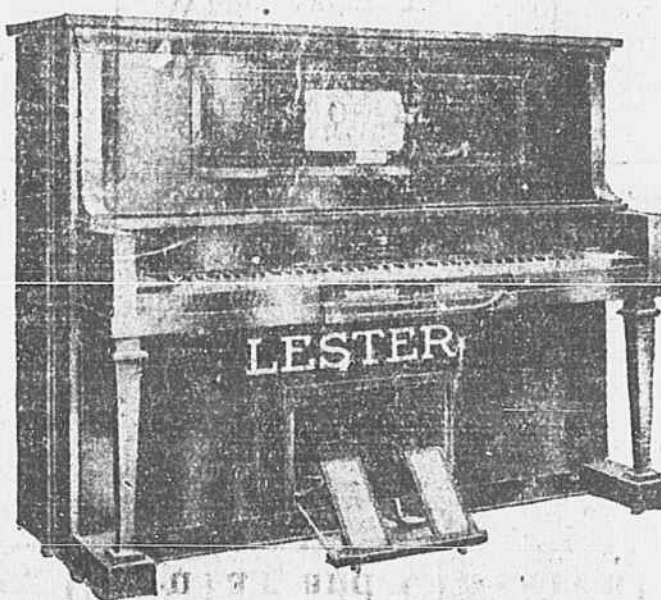


## LOVERS OF MUSIC

Genius and art combined have produced a high standard of excellence in the Lester Piano. The purchase of a Lester Piano means musical satisfaction for a life time. From the beautiful finish of the surface, clear through to the most secret interior parts there is the high purpose to make the *Lester Pianos* superior to all others.

The Lester effects two things, each of which makes it a noteworthy achievement. It brings the musician in closer touch with his music by eliminating many mechanical parts. It is easy to play because it is so intimately responsive. When you play the

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Lester you forget all about the instrument itself and think only of the music. The old familiar strains so dear to the hearts of American people, acquire a new and deeper beauty in the Lester interpreting piano. It is quick in its sympathy with human sentiment because it is made by lovers of music.

A Lester Piano adds the final touch of refinement to the home. It is more than an elegant item of furniture. It helps to put soul inside your four walls. The real pianist sees the use of buying a Lester, for every day they find new charms and new fascinations.

### The Most Delicate Touch



is quickly responded to in the York Pianos; in all our instruments the action is simply perfect, the tone brilliant, rich and mellow; with this is combined an excellence of finish that appeals to most critical judges. If you are not prepared to pay the amount in full, satisfactory terms can be arranged.

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We always have a complete stock of all the Latest, Popular and Classical Music.

### Packard Pianos, Up-Rights and Grands

Are the singers of the people. The old familiar strains, dear to the hearts of the American people, acquire a new and deeper beauty in the Packard Interpreting Piano. It is quick in its sympathy with human sentiment because it is made by lovers of music.

For lovers of music the Packard Inter-



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### Weaver Piano

—Where every man is a mechanic and many are artists.

**WHERE QUALITY REIGNS SUPREME**

—The purchase of a Weaver Piano means musical satisfaction for a lifetime.

### Children Love to Play.



and the more intelligent of them like to play the Livingston Piano. And it is in the tender years, too, when they are best able to learn the rudiments of Music. Every child should be taught to play the Piano, and consequently every home should have one. If you are thinking of purchasing one, we think it would be to our mutual advantage if you call in and examine our present offerings—excellent instruments in every way, at honest prices.

### Everyone Praises a Weaver Piano.

The mechanical construction is so perfect that you can produce sound without effort. This instrument has all the improvements in Piano construction which have been adopted during recent years; and its rich, clear, sweet tone and beautiful exterior make it a welcome addition to any home.

### A Grand or an Up-Right?

Which will it be? Which style of Piano? For which size is your home best adapted? We have the best makes in both styles—Instruments that are unmatched for tone and beauty of appearance. Finished in Walnut and Mahogany, and constructed in the most scientifically accurate manner. We would like to have you call and make your selection at your leisure. Try any instrument you like—you will find them all perfect in every way.

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