FARM, GARDEN AND HOUSEHOLD, not himself, he went to the Mays and

Hints about Work.

SEASONABLE PLANTING.—While it may seem strang to the Northern farmer, whose firm are bound in ice or covered with snow, to speak of planting, it will be plain enough to his Southern coworker, who works, or may do so, in his fields the year round. Round potatoes and unconscious-rudeness to their planted in the Southern States, in mother that sent the sons out, armed January will make first crop in time for a second to be planted in July. The second crop that may now be in the ground, may be left for table use, or facts: kept covered with litter or leaves, to keep out frost. The newly planted crop should be earthed up as they appear above ground, to protect the tops from frosts. Oats sown at the South will ripen almost as soon as fall sown oats, and will be made a very valuable one, and by good management will yield a large quantity

Compost Heaps.—Much may be done in making compost heaps. In the South there is a greater choice of materials than at the North, and anything that can be secured to add bulk to stable manure, whether it be cotton seed, bone dust, guano, night soil, or other readily fermentable matters, should be collected and saved. Where salt marsh mud or swamp muck can be procured, these make a good basis for a compost heap.

SPREADING MANURE.—For some years we have spread manure during the winter upon meadows, clover sod to be plowed for corn, and ground plowed for spring crops. The practice is economical of labor, and convenient, and we have no reason to believe that the manure loses any valuable constituent. The ammonia of fresh manure is in a nascent or inactive condition, and is not wasted during the cold weather. Those who may find it convenient to use manure in this manner, can do no harm by making the experiment. Dairy farmers can not do better than spread manure upon their meadows and pastures as fast as it is made.

LIVE STOCK .- Regular attention to all live stock is very important. If an animal is only half fed, it is better that it be half fed regularly, as it will suffer less injury than if attended to one day and neglected the next. But it is poor economy to time, there would be a marriage. stint food. "The liberal soul shall be made fat." To see one's stock contented, comfortable and happy, is not only a as these events always occur, and just as in his pocket. Regular hours of feeding, regular watering, regular rations, and regular rest, are conducive to comfort. With regularity there is no haste, no waste, nothing is forgotten, and nothing

The Housekeeper.

deposit at the bottom of kettles is generally carbonate of lime. It was originally held in solution by excess of carbonic acid, which the heat has driven off. Weak muriatic, nitric or acetic acid will immediately dissolve it with effervescence. the acid as soon as the deposit is dissolved, or it would attack the iron. Should the deposit be sulphate of lime, it must be dissolved by repeated washings with the acid.

PUFF PASTE WITH BEEF SUET.-Where you cannot obtain good butter for tials were to be private. One day there making paste, the following is an excellent substitute: Skin and chop one pound of kidney beef suet very fine, put it into a mortar and pound it well, moistening with a little oil, until becoming, as it were, one piece, and about was no bridegroom. Another letter and the consistency of butter; proceed ex- another forgiveness. The indignant actly as in puff paste, using it instead of butter.

Parsnips.—Scrape and wash your parsnips, and put them on with just enough water to boil them, and no more; when they are done they should be nearly dry. Then dish them and pour over melted butter and a little salt, or some drawn butter. Or, boil them as directed above, and when done cut them in half, grease the bars of your gridiron, put them on it over some lively coals and brown them.

To COOK AND SERVE A LOIN OF BEEF. -Select a twelve pound loin of beef of good quality, bone, season the inside with salt and pepper, roll and tie it firmly with strong strings, cook the same calf's feet; when done (it takes at least four hours) drain, pare, glaze and keep grease and reduce with a quart of layer of brazed red cabbage, garnish around with alternate groups of glazed onions and boiled and glazed beet roots, nicely rounded; pour the same over the garnishing and serve.

the cores out of eight or more large cook- of the world annually prepared by Drs. ing apples, cook in a light syrup and drain them on a hair sieve; have as Perthes, from which it appears that the many round pieces of sponge cake as population in 1876 may be taken at there are apples—cut the same size and an inch thick; sprinkle fine sugar over or 309,178,000, reside in Europe, and and lay them in a moderately hot oven; probably 400,000,000, or less than one- match, whereat his father, Count X., serve the apples on the cake, set a candied plum on the top of each, reduce tion. Four-sevenths of the world's peothe syrup with half a glass of red current ple, or \$24,000,000, reside in Asia, and jelly; pour over the apples and send to half of these are Chinese.

The population of American

Pennsylvania Poultry.

The chickens and capons from Bucks and the adjoining counties in Pennsylvania have the best reputation in the city markets. Capons are made to weigh twelve pounds, and sell at thirty-five to forty cents a pound. The poultry is mostly of the Dorking, Dominique and common breeds, but it is the management rather than the breed, that produces the high quality. The chickens are brought out early in the season, and are well fed from the first. The cocks are made into capons. About three weeks coops and fed upon soft food, consisting of corn and oat meal, potatoes and some scraps of fat meat or chopped suet. This is given several times a day in small quantities. Many spring chickens are the other three-fourths are sacrificed. sent to market from these localities which bring the highest prices, generally at about fifty cents per pound.

town (N. Y.) Press tells the following supposed dead men. Martin Monohan's was heard screaming, and she was disstory: A family in this village laid away case is exceptionally odd. He disap- covered in her room suffering intense a bag of dried corn for winter's consumption. The bag containing it was hung by a stout string from a nail driven in the beam of an outhouse, so as to be out the beam of an outhouse, so as to be out however, managed to secure it. The local driven in the beam of an angle of the reach of rats. The sly rodents, however, managed to secure it. The local driven in the same of the days agony. It was found that all her finger nails had been cut off half an inch below the quick. Staggard admitted the offense, adding that she cut the nails because the patient scratched her.

Itch is unquestionably a cutalities agony. It was found that all her finger nails had been cut off half an inch below the quick. Staggard admitted the offense, adding that she cut the nails because the patient scratched her.

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So covered in her from suffering intense agony. It was found that all her finger nails had been cut off half an inch below the quick. Staggard admitted the offense, adding that she cut the nails because the patient scratched her. of the reach of rats. The sly rodents, police, and a theory as to why he had cause the patient scratched her. however, managed to secure it. The been killed was worked out. Recently bag was drawn up by the string and laid he returned alive, and was so elated in snugly away on the beam, and the very finding that he had not been murdered, the East and South is the most severe last grain of corn abstracted through a that he went on a spree and nearly killed one that has been experienced since the England cure for coughs, colds and consumptions, bole in the bottom of the bag.

In the bottom of the bag.

In the went on a spree and nearly killed one that has been experienced since the great storm of 1859. hole in the bottom of the bag.

The Bennett-May Difficulty.

There are all sorts of stories and conlast straw that broke the engagement. subject, in which he said: One is that Mr. Bennett, at a dinner party, said all the Mays wanted him for hibits were of such excellent quality and behaved in a manner that caused Miss May's father to write a letter of remonstrance, to which he paid no attention. Another is that there was a violent scene on New Year's night, in the course of which Mr. Bennett used unbecoming language to Dr. and Mrs. May; and that it was at this-no doubt unpremeditated with whips, in search of the offender. A friend of all parties concerned furnishes 1,906,692; total, 9,910,966; while the the Sun the following version of the

It was during the summer of 1875 that 9,300,000. Those results proved that in-Mr. Bennett began to pay marked attenternational exhibitions were not played henor on the box of his coach. She was to perform in advancing commercial The ensuing winter they were seen much together—out driving, at the theater, at the unbounded hospitality of the Philamore likely to escape rust and drought together—out driving, at the theater, at the unbounded hospitanty of the limit than if sown later. The oat crop may be receptions, at dinner parties, at the opera delphians and to the widespread kindliner parties, at the opera delphians and to the widespread kindliner parties, at the opera delphians and to the widespread kindliner parties, at the opera delphians and to the widespread kindliner parties, at the opera delphians and to the widespread kindliner parties, at the opera delphians and to the widespread kindliner parties, at the opera delphians and to the widespread kindliner parties, at the opera delphians and to the widespread kindliner parties, at the opera delphians and to the widespread kindliner parties, at the opera delphians and to the widespread kindliner parties, at the opera delphians and to the widespread kindliner parties, at the opera delphians and to the widespread kindliner parties, at the opera delphians and to the widespread kindliner parties, at the opera delphians and to the widespread kindliner parties at the opera delphians and to the widespread kindliner parties at the opera delphians and to the widespread kindliner parties at the opera delphians and the opera delphians are the opera delphians are the opera delphians are the opera delphians and the opera delphians are the opera delphia -and soon it was rumored they were en- ness of feeling for England and Enggaged to be married. The match was lishmen, he remarked that he believed regarded a brilliant one by the young lady's friends, especially as the young people seemed devoted to each other. great cities had received a wholesome The friends of Mr. Bennett and his il- and powerful stimulus to strive in the lustrious father were equally pleased, race for higher culture and more æsthetithough some who were aware that the cal feeling, and with the general public young gentleman had an erratic, impulbeen several times engaged, had their and false estimates. Let them hope that fears. It was premised, however, that their American brethren might realize Mr. Bennett was really most devoted to these and every other possible good from Miss May, who is a very charming young so well conceived and splendidly managed lady, and they hoped for the best.

rather avoids ladies' society, finding more pleasure in that of gentlemen inclined, like himself, to polo, yachting and athletic sports. His greatest fault, now so generally known that it is no longer a secret, was his liability at any moment to go on a spree. Liquor gives many men a dual nature ; it so affects Mr. Bennett, intensifying his impulsiveness, obstinacy, and Scotch suspicion, and deadening the many noble qualities of head and heart which characterize him when he is "him-But it had been some time since he had been on a spree; he was so assidtions in his attentions to his fiancee, he was so much interested in his preparations for the introduction of polo at Jerome park, he was looking and conducting himself generally so much for the better, that all his friends began to hope, this

It was rumored that a date in May had been fixed for the nuptials. Suddenly. happiness to a good farmer, but money he had so often done before, the prospective groom went off on one of his unfortunate sprees. The preparations for the wedding were promptly suspended.

The spree over, the unfortunate man once more in the full possession of his is done twice over. Animals then digest really splendid facultics, was the picture what they eat, and thrive .-- Agriculturist. of remorse. His fiancee wrote, offering to release him. He wrote frankly, acknowledging that he did not think himself DEPOSIT IN TEA KETTLES.—The stony worthy of her, saying that, once married, her influence over him would be all powerful. Of course she relented.

After last summer's season of polo at Jerome park Mr. Bennett went to Newport, and started the game there. His betrothed, her brother and other mem-Care, however, must be taken to remove bers of the family were his honored guests throughout the season at Newport. With the return to town in the autumn came rumors of the arrival from Paris of the wedding trousseau, on which the custom officials were said to have demanded duty to the amount of \$9,000. The nupgathered in the May mansion a small but select circle of relatives and friends, and there was a fair young bride arrayed in her spotless white, and there was a clergyman to make the twain one; but there father would consent only on condition that the groom should make a marriage settlement. The groom objected ; the laws of the State made sufficient provision. Parental consent was finally given to the selection of another date. A wedding tour on the continent was decided on. On the evening before the day the old, unhappy story was repeated, with aggravating circumstances. When Mr. Bennett left the house the ladies were in tears. One of the brothers came in. found them crying, and asked the cause.

What followed is now history. There are scores of men in New York who are ready to go on Mr. Bennett's bond as a man of even foolhardy courage. Recorder Hackett is one of them. Some years ago, he says, Bennett allowed him way as beef a la mode, omitting the to shoot, at seven paces, a three cent piece, inserted in a cork, from the top of his head. On another occasion Bennett it warm till wanted; free the gravy of its invited him to shoot, at the same distance, the ashes from a cigar in his Espagnole sauce; dress the beef on a month. He stood both shots with perfect coolness.

The Population of the World.

The London Times published recently To PREPARE APPLES .- Peel and take an extract of an account of the population Behm and Wagner, and published by third, belong to the European civiliza- who chanced to be a widower, was sorely

> cluded, in both divisions of the continent, is only 85,000,000, of whom we imagine about half are of pure blooded European descent. The population of Africa, arrived at, of course, by more or less careful guessing, is set down at 199,900,000, of whom scarcely one per ment of his household. centum can be fairly set down as civilixed men, and little more than ten per centum as semi-civilized.

The Turkish empire is estimated at 46,000,000, including 20,000,000 in Egypt and its dependencies, with Tunis and Tripoli; but the population in Europe is only 8,000,000, and in Asia 13,before marketing the birds are put up in 500,000. Half the European population of Turkey at least is Bulgarian, and if to her. we add the Greeks and Slavs, we shall find that the dominant caste does not exceed one-fourth of the whole, to whom in-law on his wife's side?"

ANOTHER RAT STORY.—The Middle-bodies, and the subsequent return of the treating a female lunatic. The patient bank New York. himself with whisky,

The Centennial Exposition.

At a meeting of the Society of Arts in

"As a general rule the American exwho had only seen their weak efforts in previous exhibition—the total admissions being: Cash admissions, 8,004,274; free, visitors at the London exhibition of 1862 numbered 6,211,103, and of Paris (1867) civilization. After bearing testimony to that the effect of the exhibition on an undertaking as that which they had Mr. Bennett is not a ladies' man. He just so successfully completed."

Complicated Electoral Machinery.

Mr. Manley Hopkins writes to the London Times: In witnessing the strain on the American Constitution produced very much by the guarded method of election, it is interesting to look back at the yet more jealous and complex system under which the Venetians, in choosing a doge, endeavored to exclude a scintilla of fraud or private influence. It need not be said that, as love laughs at locksmiths, so the intricate maze which was to hedge in purity of election, sometimes failed in its object, and one who could not thread its sinuosities might grand council thirty electors were selectnine, also by ballot. The nine proceeded merged; but none could be nominated unless he had a minimum of nine balls. The forty were then diminished by the same method to twelve, and this dozen voted for twenty-five, with a minimum of nine balls. The twenty-five were then reduced by ballot to nine, and these elected forty-five, each having a minimum of seven votes. The forty-five were next brought down by ballot to eleven. The eleven chose forty-one, the minimum of balls being again nine; and each of the elective forty-one required to be confirmed by a majority of the grand council. This final chamber elected the doge; but his election required at least twenty-five balls. All this can be seen in Daru. We scarcely know which to wonder at more in such a scheme-its jealousy or its childishness.

Vanderbilt's Domestic Life.

To his family the late Commodore remote and inaccessible. Vanderbilt was kind, without being demonstrative. He expected his children to do well in marriage and life, and had little patience with those who continued dependent, as several of them did. One of his relatives had a passion for borrowing, and on one occasion obtained ace Greeley, which he was unable to pay, Mr. Greeley supposing his connection to be security enough. But the commodore or; he refused to pay the borrowing and did not do it through years, thereby leading to a coolness with the editor of the Tribune. At Greeley's death, however, when his family was temporarily embarrassed, Vanderbilt said: "Greeley's girls can have any money they want. He is said to have made his word good.

Vanderbilt once fitted this same boy out with a farm and the young man promised to make his own way in the world after that. The commodore had his misgivings, but hoped for the best. with which to buy food. Inclosing a stamp in a letter, the old man wrote: dinner. Your affectionate father."

He Wanted It.

An amusing story is told of the Baron X., a member of one of the oldest and proudest families in France, who had 'arranged for him " a marriage with an English lady of immense wealth: A few wedding the lover found out that his betrothed, instead of being of a good family, as had been reported to him, was distressed. "So many millions-and al lost to the family. Rather than that should occur, he would marry the lady The population of America, natives in- himself." Which he did forthwith.

The Mother-in-Law.

The latest thing out in mothers-in-law: She had succeeded in marrying her son and naturally undertook the manage-

Presently the son died, but she continued to advise, direct and worry generally her daughter-in-law. Then the daughter-in-law married

again, but still the old lady insisted on bossing things. A friend essayed to convince her that she could have no possible right to inter-

fere-that the new husband was nothing "Nothing?" she cried; "he nothing to me? Why, am I not his stepmother-

CRUELTY IN A LUNATIO ASYLUM.-Sarah Staggard, an attendant at the Several instances have lately been lunatic asylum, at Stone, Kent, a Liver-

> HEAVY Snow.—The late snowstorm in great storm of 1859.

A Gorgeous Tomb.

Olive Logan describes, in a letter from jectures as to the immediate cause of the London, Professor Archer, the British London, the magnificent mausoleum trouble between Bennett, of the New executive commissioner to the Phila- which Queen Victoria has erected to the lic. Mr. Powers, of the Grand Central Hotel. York Herald, and the Mays-the delphia Exhibition, read a paper on the memory of the Prince Consort. "The Broadway, New York, is the pioncer in reducing entrance to this sanctuary is so scruplous- prices. Others have since followed suit, still ly guarded that even the queen's children cannot enter there without written one can stop at \$2.50 and \$3.00 a day. was his money. Another is that, when so carefully displayed that the exhibi- permit. An exception to this rigorous tors were evidently alive to the vast im- rule is made on the anniversary of the portance of the competition. No one prince's death—the fourteenth of December-when, after services held in the the European exhibitions could have ex- presence of the queen alone, members of pected such superior manufactures in the royal family and certain officers of metal work, textiles, and especially in the household are admitted. Eye has from coughing had better stay away from such chemicals, which were shown by them. not hitherto seen the equal in magnifi-As to the general success of the exhibi- cence of this mausoleum; imagination tion there could be no doubt. The at- can scarcely conceive it; words are quite tendance far surpassed that of any powerless to describe it. The rarest pictures, the choicest statues, the most gorgeous gems known to our comprehension. glitter and glow with an almost barbaric finished. Those who have seen the Al- sults. bert memorial in Hyde Park will have tions to Miss May. She had the seat of out, but had still a very important part difficulty in understanding how anything could be grander than that; but that the honored guest on board his yacht. prosperity and the general interest of monument to departed greatness is as a Delft plate to a Sevres vase compared to the souvenir to her consort which the owns a good horse. queen has erected at Windsor. So great is the gorgeousness displayed in this tribute that one cannot help wondering what finer or more imposing erection America would be most beneficial. The mortal hands could raise in England over the body of the queen herself.'

Men with Tails.

Men with tails are found every now from all parts the effect would have been and then in some obscure corner of sive, unfortunate temperament, and had to dispel innumerable errors, prejudices the world, and the sea serpent is frequently seen in some far away sea, by long-tongued and blear-eyed mariners. A few weeks ago we had the latest account of the sea serpent from a captain who saw it disporting itself near the banks of Newfoundland. The men with tails are usually heard of in the center of Africa, though neither Livingstone, Cameron, nor any of the other explorers most familiar with those regions, has ever told us of them. We now hear of them in the Pacific island of New Guinea, and it is the Rev. George Brown, a missionary there, who gives an account of them to the New Zealand Weekly News. He himself did not see them, but he was positively assured of their existence by the natives, who say that the caudal appendage is bony and inflexible, so that they have to dig a hole in the sand before they can sit down, as they die at once if it is broken. They consider a man without it to be so ridiculous that they will not suffer leap over its quickset walls. From the him to live. The Rev. George Brown's story is a lively one, but if he had kept ed by ballot. These were then reduced to it to himself till he had caught, bagged, and brought away with him one of the to elect forty, in whom their own powers kind of men described by him, he would have enabled Darwin and the rest of us to put more implicit faith in it.

Pleasure Taking. Pleasure taking is not nearly as much provided for among our earnest, intense, energetic American people as it should We live altogether too much in the future, too little in the present. We live poor that we may die rich. We get all ready to be happy, and when we are quite ready, infirmity or disease or death steps in, and the chance to take comfort in this short life is gone. If we could only be content to seize upon the pleasures that lie just outside and often within our daily pathway, they would make a additional ingredients keep the organs cool, score and ten. Far too many of us scorn pleasures that are cheap and near and we cannot have such as are costly and

Cowardly Assaults.

When a candidate for high office is so well liked and so popular with the masses as to make his defeat difficult in a fair and honorable fight, mean and cowardly men are not wanting who delight in manufacturing lies and landering his good name. There are also a large sum of money from the late Hor- those whose selfishness prompt them to prostitute their honor, pervert truth, and ignore right, for the sake of injuring a competitor in business, whose prosperity they envy, and with whose business sagacity they have not the was not to be affected by the social or talent to successfully compete in an honorable political consequence of the lad's credit- way. These thoughts are suggested by the mean, cowardly attacks made upon me and my medicines. by those who imagine their pecuniary prospects injured by the great popularity which my standard medicines have acquired, and the continued growth of my professional practice. Narrow-minded practitioners of medicine, and manufacturers of preparations which do not cossess sufficient merit to successfully compete for popular favor, have resorted to such cowardly strategy as to publish all sorts of ridiculous reports about the composition of my medi-Almanacs, "receipt books," and other pamphlets are issued and scattered broadcast over the land, wherein these contemptible knaves publish pretended analyses of my medicines, and receipts for making them. Some of It was not long before the boy wrote that these publications are given high sounding the farm was gone and he had nothing names, pretend to be issued by respectable men of education and position, for the good of the people—the more completely to blind the reader to the real object in their circulation, which is "Inclosed is fifty cents to buy your to injure the sale of my medicines. "The breakfast, Go to work and earn your Popular Health almanac" is the high sounding name of one of these publications, which contains bogus receipts, without a grain of truth in them. Not less devoid of truth are those which have been published by one Dr. L., of Detroit, in the Michigan Farmer, and by other manufacturers of medicines, in several so-called journals of pharmacy. They are all prompted by jealousy and utterly fail in accomplishing the object of their authors, for, notwithstand ing their free circulation, my medicines con-tinue to sell more largely than any others weeks before the date appointed for the manufactured in this country, and are constantly increasing in sale despite the base lies concocted and circulated by such knaves. The people find that these medicines possess genuine merit, accomplish what their manufacturer the daughter of a quack doctor, her golden claims for them, and are not the vile, poisonous 1,423,917,000, of whom nearly one-fifth, guineas having been derived from the nostrums which jealous, narrow-minded physisale of patent pills. He broke off the cians and sneaking compounders of competing medicines represent them to be. Among the large number of pretended analysis published, it is a significant fact that no two have been at all alike—conclusively proving the dishonesty of their authors. It is enough for the people to know that while thousands, yes, I may truthfully say millions, have taken my medicines and have been cured, no one has ever received injury from their use.
R. V. Pierce, M. D.,

Proprietor of Dr. Pierce's medicines, World's Dispensary, Buffalo, N. Y.

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Itch is unquestionably a cutaneous dis-

Vegetable Pulmonary Balsam, the great New

Down with Prices.

In these times of general reduction, that man is shrewd who anticipates the wants of the pub this is the only first-class hotel in the city where

We were pleased to see not long since. in one of our exchanges some pretty severe re-marks addressed to several persons who, during an interesting lecture by Rev. Jno. S. C. Abbott kept up a continuous coughing, which prevented many from hearing. People who cannot refrain places, or else take a bottle of Johnson's Anodyne Liniment with them.

For Throat Diseases

And affections of the chest, "Brown's Brow chial Troches" are of value. For coughs, irri-

The importance of giving Sheridan's Cavalry Condition Powders to horses that have peen out in the cold rain, stood in cold wind, or drank too much cold water, cannot be over estimated; no man should be without them who

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The object of the AMERICAN NEWSPAPER DI-RECTORY is not very different from that of the well-known mercantile agencies which exist in all leading cities. The latter keep their subscribers informed of the character, habits, reputation, business ability and finan-cial strength of persons with whom they are likely to have business transactions, enabling them thereby to so regu-late those transactions as to secure probably profitable dealings, or to avoid such as will be likely to result in ultimate annoyance or loss.

The DIRECTORY convex the best obtained informs.

dealings, or to avoid such as will be likely to result in ultimate annoyance or loss.

The DIRECTORY conveys the best obtained information concerning the character and value of newspapers. Its patrons are the men who expend money in advertising (a large and important class), and it is from them that the publishers of the DIRECTORY, in their capacity of advertising agents, derive their profit and support. It is to them and not to newspaper publishers that they owe the duty of faithful service. The theory that advertising agencies are the servants of newspapers, and should advance their interests first, is annihilated by the system long adopted by publishers, almost without exception, of ignoring any idea of protecting the so-called regency and maintaining the right to appoint competitors in the same field without the consent of those already occupying it.

AS THE MOST IMPORTANT PORTION OF THE INPORMA-AS THE MOST IMPORTANT PORTION OF THE INFORMATION SUPPLIED BY A MERCANTILE AGENCY CONSISTS OF A REPORT OF THE FINANCIAL STRENGTH OF THE PERSON ABOUT WHOM INFORMATION IS ASKED, 50 IS THE CIRCULATION OF A NEWSPAPER GENERALLY CONSIDERED THE POINT UPON WHICH INFORMATION WILL BE OF MOST VALUE TO THE ADVERTISES.

BE OF MOST VALUE TO THE ADVERTISER.

There are, among merchants, some who deny the right of a mercantile agency to inquire into their private affairs, and who decline giving any information upon which a report may be based; but the mercantile agency does not, on that account, neglect to make a report. It gets from other sources the best obtainable information, and upon this its estimate is based, although it cannot be denied that the reticence of the party in question is almost always attributed to a knowledge upon his part that a true report would be prejudicial to his credit. The report made is, therefore, likely to be less favorable than it might have been had the information asked for been cheerfully and frankly furnished.

So also there are among newspaper publishers some

been cheerfully and frankly furnished.

So also there are among newspaper publishers some who deny the right of any one to inquiry into their affairs. It has been the policy of the publishers of the DIRECTORY to omit all information about circulation whenever plainly and unequivocally commanded to do so. In such cases the matter is disposed of by annexing to the report the words "objects to stating circulation." In every case where the above command is not plainly and unequivocally conveyed to the publishers of the DIRECTORY, they make up their report in the same manner pursued by the mercantile agencies in estimating the financial strength of a merchant, and, like the institutions referred to, they decline to reveal the sources from which they have obtained their information.

It is undoubted that the total results in this char-

which they have obtained their information.

It is undoubtedly true that no publication of this character is privileged, and that in an instance where a merchant or a newspaper is seriously injured by an unjust or materially incorrect report the courts furnish a romedy, and both mercantile agency or Directory publisher will be held responsible for actual damage shown to accrue to an injured party from a report preved upon trial to harebeen erroneous. This is a liability which the publishers of the DIRECTORY cannot exape; it is therefore one which they hold themselves at all times ready to meet.

hold themselves at all times ready to meet.

The greatest possible care is taken to make the DI-RECTORY reports correct. Every publisher is applied to very systematically. All information is taken in a form which excludes any but definite statements which cannot be misunderstood, while every effort is made to protect honest publishers against such as would resort to lying or perjured reports to gain an unfair advantage.

It has rarely been found that a cause of complaint has arisen against any report which has appeared, in either of the seven annual volumes of the Directory already issued, which has not resulted either from the neglect of a publisher to respond to appeals for information of an effort on his part to substitute other and different information instead of answering the plain questions upon the links furnished for the purpose from the DIREC.

Publishers of newspapers who desire to furnish the Directory with a statement of circulation are supplied with a blank which takes for granted the following con

FIRST. Every publisher is either willing or unwilling to have is circulation published in the Directory.

If any publisher is unwilling to have his circulation published, the publishers of the Directory owe it to their patrons to state why the information is withheld. This they do by inserting the words: "Objects to stating

If willing to have his true circulation given, a publish r will desire that none but true circulations shall be

That none but true circulations may be published, it is necessary that none but explicit statements be accepted from any. FIFTH.

A statement intended to convey explicit information must be so worded as to prevent the possibility of its meaning being misunderstood. SIXTH.

That none but true and explicit statements may be accepted from others, every publisher will see the necessity of giving his own in regular form, if at all. If one is allowed to vary the form a little, another may vary it more. If none vary it, all will be fairly treated.

The blank is entirely unobjectionable to those who DESIRE to furnish full and explicit information.

From persons who are not willing to furnish an EXPLICIT statement, any other would be worse than useless.

To persons who decline making any statement, the form adopted is as unobjectionable as any other.

If a publisher makes no statement of circulation, it is fair to presume that it is from indifference or neglect, neither of which on his part will excuse the publishers of the Directory for imperfections in their book. For all such cases the editor of the Directory has instructions to estimate the circulation from the best information

The Directory estimates the circulation of no paper until after an application has been made to its publisher for the actual figures, and sufficient time allowed to clapse for the statement to come to hand had

It is believed that no publisher of a newspaper expresses dissatisfaction with the circulation accorded his journal in the AMERICAN NEWSPAPER DIRECTORY who does not desire to impress the public that his edition is greater than it is in reality. The reason given by several publishers for not furnishing an authoritative statement of their circulation for publication in the AMERICAN NEWSPAPER DIREC-TORY is that many advertisers believe the circulation be greater than it really is, and that this is an adva-tage to the publisher which would be lost if actual fac should be made known.

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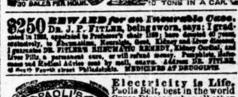


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