

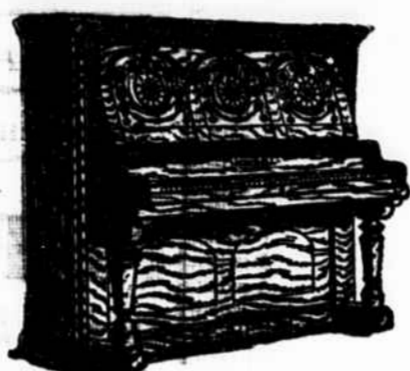
PIANOS ARE TOO HIGH.

INTERESTING FIGURES BACKED BY FACTS.

KIMBALL PIANOS

Received Highest Award Worlds Fair

at Chicago, 1893.



KIMBALL PIANOS

Received Highest Award at Great

Seattle-Yukon Exposition 1909.

You May Not Know it But

A Piano dealer makes a profit of \$100.00 on each piano sold. We cannot blame him for this, he doesn't sell one every day. His salesman, if a good one, sells about 40 pianos a year, commands a salary of \$1500 and incurs a yearly expense of about \$1000 (hotels and railroad fare.)

HERE ARE THE FIGURES.

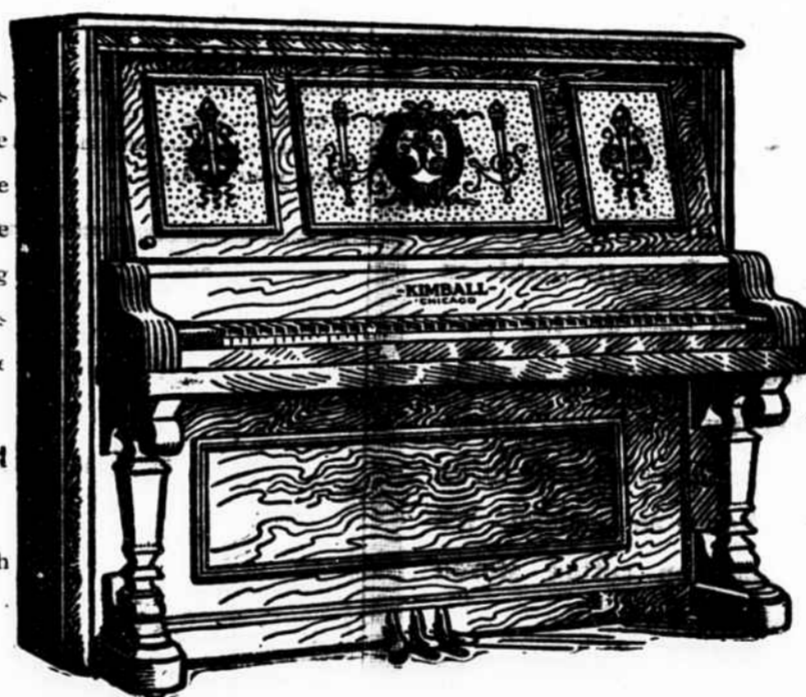
Dealers Profit on 40 Pianos	\$4000
Salesman's Salary and Expenses	2,500
Freights and Drayage on 40 Pianos, \$12.50 each	500
	\$7,000

Or \$175 Expenses and Profit on Each Instrument Sold.

Our great Money-Saving System of Selling does away with all this needless profit and expense. We are the GENERAL SOUTHERN advertisers for the largest, and most celebrated Piano Factories in the world. We ship in solid train lots at a great saving in freights. Our great advertising displays and sales are virtually a Piano Factory at your door for the time being.

We sell more Pianos in ten days than most dealers sell in a year.

of course we save you the enormous profits which they are compelled to make.



The name Kimball on a piano is an accepted assurance of unrivaled quality. Buy a Kimball at the regular price and you have acquired a piano you will always feel proud of--buy a Kimball in this remarkable reduction sale and you will obtain the greatest piano bargain of the year.

At Our GREAT FACTORY SALE Which we will Hold at DILLON, S. C., FOR NEXT TEN DAYS

we will demonstrate the fact that we can save you almost enough on your piano to give your daughter a musical education.

The following prices will move every one of the SOLID CAR LOAD that the factory has shipped to this point:

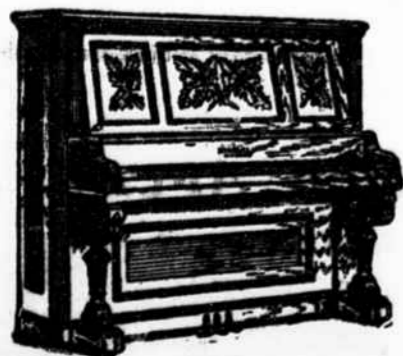
\$325 Pianos in Mahogany and French Walnut \$228. \$350 Pianos in Mahogany \$242. \$400 Pianos in Mahogany and Walnut \$265.

\$450 Pianos in Rosewood, Mahogany and French Walnut \$328. \$550 Pianos in Rosewood \$385.

Two to Three Years Given in which to pay for these, in Monthly, Quarterly Payments.

Purchasers of Kimball Pianos need no guarantee, but we give one, and it is the strongest piano guarantee on earth, ask your bank.

For next TEN DAYS the chance of a lifetime is yours to buy the most popular piano made and save from \$97.00 to \$165.00 made by agents and dealers.



BLOUNT & PEMBERTON,
SOUTHERN MANAGERS.

Owing to the great prosperity of this section not a vacant store could be found in your city. Messrs. Bell & Jordan, Jewelers, kindly came to our aid and allowed us space in which to show these beautiful instruments.

