### Proverbs and Phrases

Many are called, but few get up. Don't grunt. Do your stunt. The best way to know is to find out. Better wear out shoes than sheets. The more money you have the more you can get with it. Worry gives the undertaker more

business than hard work. Good intentions is a mighty bad

thing to go to law about. Between bridge and stream the Lord's mercy may be found.

### Our Wasteful Politeness.

Not very long ago the manager of telephone company in one of our Inreor cities ed instructions to the each is that they must no word "please" long in h patrons. It consumed time. "What numas shorn of its om-educed to "What be sure, it was less 1615 braidery and mm consteous, b. n the other hand, it was infinitet ore profitable. By actual count was found that the girls had been aying "please nine hundred thousa I times a day. Allowing half a s ond to its utterance, here was an awful daily waste of one hundred and twenty-five hours. Five days going to waste every round of the clock; a sheer loss of sixty months out of every year! Is it any wonder the manager was concerned and put a stop to the drain? Why, the time it took to say "please" in one day was more than enough to allow him and his whole family to go to Europe. True, this is but a local circumstance; but to those of us who are not asleep it protends the beginning of a world-wide reform. If the elimination of a single word of politeness in a telephone exchange can insure such a remarkable saving of fore us. "Hello." "Dear sir," "Yours truly," "Beg pardon," "Thank you,' and a score of other little pleasantrie: left over from our unprogressive days must inevitably follow the fate of the telephone "please" and the kitchen coffeegrinder. It would not be surprising to learn that the people of the United States say "Good marning" a hun-dred million times a day. The loss of time that this represents, allowing a second to each greeting, is enough to befuddle the most reckless spendthrift. It means that as a nation we stand still more than three years every day. There are not figures enough to calculate where the world would have been in its history by this time if we had been free of just this one encumbering formality of speech.-Clifford Howard in May Lippincott's.

### Charlotte Observer.

Charlotte Observer. A good newspaper is of course a luxury, but it is a great deal more. The Observers has a large force of bright men who are daily gathering all sorts of news. It would be a tolerably duil man who could not now and then find opportunity for profit or improve-ment in some of this news. No man should read the Observers for a year without find-ing opportunity to make from at least \$25 to \$100. Many do find opportunity to make \$1000. Many do find opportunity to make \$1000. Many do find opportunity to make \$1000. Goode and \$10,000. The Observers that they can find, which is of commercial or in-dustrial interest. If there is a new house to be built they tell about it, then the brick men, the lumber men, hardware men and others who read the Observers are oblidered the

chance at the business. In families where there are children the OssERvak contributes to education. It is the equivalent of a school in furnishing whole-some reading matter for the family. It's ad-vertisements make money for those who look after their advertisements right. If a man has a house to sell he may be able to speak in person about it to 50 or 100 people. An advertisement in the OssERVIN speaks to 10,000 people every day. Out of so large a number there is generally some one who wants just such a house as the one offered for sale.

For those who would make money, we ad-vise that they subscribe for the OBSERVER.

## THE PULPIT.

A SCHOLARLY SUNDAY SERMON BY DR. ALVAH S. HOBART

Theme: The Unlisted Asset.

Brooklyn, N. Y.—The Rev. Dr. A. S. Hobart, of Crozer Seminary, preached Sunday morning in the Em-manuel Baptist Church, Lafayette avenue and St. James place. His subject was "The Unlisted Asset," and his tert was Matthew 22:41-44: "While the Pharicace ware archered "While the Pharisees were gathered together Jesus asked them, saying: "What think ye of Christ? Whose son is He?" They say unto Him, 'The son of David.' He saith unto them, 'How, then, doth David in spirit call Him Lord, saying the Lord said unto Him Lord, saying the Lord said unto my Lord, Sit thou on my right hand, till I make thine enemies thy foot-stool. If David then call Him Lord, how is He his son?' And no man was able to answer Him a word, neither durst any man from that time forth ask Him any questions." Dr. Hobart said:

Sometimes in the summer the ther-Sometimes in the summer the ther-mometer runs up into the nineties, and we call it hot weather, but we take off our coats and attend to our business and say to our friends: "This is summer, but after all I rather like summer. I do not see that the sum-mer is to be so much dreaded." And the next day the thermometer stands inst as it did the day before but we just as it did the day before, but we are nearly smothered, and we say: "I cannot stand it at all. I think this is about the worst climate; it is enough to kill a man." What is the difference? The thermometer does not tell the whole story. To-day there are only sixty degrees of hu-midity, but yesterday there were nine-ty. There is a cortain unlisted clity. There is a certain unlisted ele-ment in the weather that the thermometer does not make any account of, but that unlisted element makes all the difference in the world. A man is sick and his doctor tells that he has an incurable disease and cannot live, because the medical records do not show a single case of recovery from that particular disease. Nevertheless the man recovers completely, and the only way the astonished docthat the man had a great fund of in-exhaustible vitality. That vitality is the unlisted asset in the case.

This is the idea I have in mind when I speak to you concerning the unlisted asset in Jesus. These people wanted to know certain things and He wanted them to believe certain things. There seemed to be some doubt as to the Messiah, and Jesus asked them what sort of a man they thought the Messiah was going to be. "Whose son will He be when He comes?" and they said. "Why, Da-vid's son." Then He said, "Have ye not read the psalm wherein David said. The Lord said unto my Lord?" In the Jewish realm no man would hot read the paid unto my Lord?" said. The Lord said unto my Lord?" In the Jewish realm no man would ever call bis son "Lord." How was it? They did not know. They found they found Second Second the state in the Old Testament Scriptures that there was an unlisted asset. Now, history presents a similar problem. Things have havpened that we cannot account for in the ordinary way. Before, or soon after, A. D. 300, the pa-gan kings of Rome coased to be, and a confessedly Christian king sat in the centre of the Roman Empire. Now the teachers of that gospel did not have philosophy like the Romans or literary culture like the people of

Rome or Athens. They suffered persecution and were called "theoff-scouring of the world." They had no armies, nor temples, and yet inside of 150 years they displaced the Emperor on his throne by the Gospel of Jesus Christ. How are you going to account for that? Somehow these untrained fishermen, and that east-out Pharisee of the Jewish ecclesiastical institution, had gone ahead with the unlisted power and won these marvelous victories. Something was there besides, something greater than a son of David. A humble peas-ant's son in Palestine prophesied that His name should be above everything and that all the nations of the world guided by the fundamental principles that that peasant taught. To-day the philosophers of the world are slough-ing off all the speculations that are not in harmony with the fundamental conceptions and the peasant's ideas of God. All are admitting that they must come to the recognition of the existence of an Infinite source and personal God who controls all things, and this is the specific statement of Jesus when He said: "Pray, our Father, who art in heaven." Every statement and every theory of the sociologists of this time is pre-stated in the language of the old Jewish peasant's son and every great princi-ple that guides us is stated better by Him. When you look over the world you find that where this Gospel has gone the world has new conceptions of man. Nowhere else do you find the conception of man "in the image of God" and standing in all funda-mental essentials on a common platform. It has given new conceptions of man's attitude toward God, of his duty to his fellow man. There was no conception of international law until Christianity brought it. And this peasant's son in Palestine prophesied all this recognition of these principles 1800 years before. What are we to say about that? Is He more than a peasant's son or is there some unlisted element there? We must look around to find the cause of this unaccounted for phe-nomenon of history. We have ex-hausted the assets of David's son, and we must find something else. Some things, it is true, can be accounted for as the son of David, but not all. The times and the character of Jesus will account for some, but there is a large residue left that cannot be actouch him. Socrates was a philoso-pher, and in hi line nebody aspires Rev. David Gregg. to take away J Jesus in His ling And so product of His day. He com from the Jewish people.

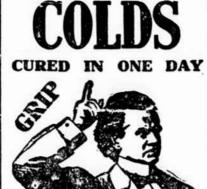
glous genius and we bow down to Him pre-eminent in His sphere." Will it do? We will admit that the circumstances and times did for Jesus about all that could be done to make Him pre-eminent as a moral teacher, but why did not other people-the martyrs, the disciples-why didn't Paul rise to the same pre-eminence? No man could lay a finger on Paul's life and say, "Here is a moral weak-ness that accounts for it." If Jesus was no more than a peasant's son hie never could, then or since, have cara-manded the respect of a single man such as He has now. Suppose a than came from England and wanted us to start Spurgeon clubs in every town in America and worship Spurgeon; or suppose some one wanted us to start Phillips Brooks clubs and be-come Brooksites, we would say, "There is a sanitarium over there; you had better go there." You see that if Jesus were nothing more than a pre-eminent son of David He would be on the same plane with Spurgeon and Brooks. We will honor such men and take counsel from their wis-dom but near how down it their wisdom, but never bow down to them. And men would never bow down to and worship Jesus Christ if He were not something more than a son of David. "But," you say, "that hy-pothesis does not account for the fact. "We admit the mystery, but there is a certain unlisted element that we cannot see yet." Let us see what His apostles say. Paul had his own the-ory when he said that He was "in the form of God, yet He made Himself of no reputation and took upon Him the form of a servant, and was found in the likeness of the flesh and sufin the likeness of the flesh and suf-fered death, even the death of the cross." There is a notion of pre-ex-istence. That is Paul's conception of the unlisted asset, that pre-existing glory with God. That does not an-swer the ques..on, but it answers something. He did what David never did. He took on Him our form and went back to accomplish the finish of the work. In the Hebrews we read went back to accomplish the finish of the work. In the Hebrews we read that He was the "express image" of God and "by Him all things consisted and held together." So you have the hypothesis of His being larger than David's son, who took on Him the form of David's son. Then we find Jesus speaking with authority. "It hath been said by men of old time, do so and so, but I say unto you do so do so and so, but I say unto you do so and so." Again, "I came down from My Father, and all authority is given unto Me and all judgment is given unto Me that men may honor the Son as they honor the Father," and "he that hath the Father hath the Son; he that hath not the Son hath not God." It does not solve all the mystery, but it tells us of a certain element of divinity about Him which no son of David ever had.

wicked, and He was a splendid reli-

Then again He says that whosoever believes and follows Jesus will be with God. That does not solve the mystery, but it tells us that so far as

mystery, but it tells us that so far as God can teach mankind He teaches us by His Son Jesus Christ. You say: "I am handicapped, be-cause people calling themselves Christians have not Christianity enough to distinguish them from the rest of the world." Confine yourself to those whom you will recognize as genuine Christians, those whom you would like to have pray with you would like to have pray with you when you are sick. Ask these people, "How is it you have managed to overcome where others have failed? How is it that you have kept straight forward with a cheerful spirit where oth-ers were discouraged? And they will tell you this: "Since I believed in Jesus, a strange inside power has come to me that has observed and the come to me that has changed my affections, that has opened my eyes, strengthened my courage, nursed my virtues, nerved my will and has kept me steadfastly going toward the ideal that I regret I have followed so far away." I say that such testimony is the strongest testimony that this Son of David has an asset of power that He imparts to His people to give them victory. victory

This is the New Testament expla-nation: He was the Son of God and had in Himself certain immeasurable assets of divineness that belonged to Him, not because He was the Son of David, but because He came to be should know it and bow down to it. the Son of David from on high, and What do we see to-day? Why, the statesmen of the world are being obedience and worship and confidence What sort of a Christ do you want? You need a saviour. What do you want Him to do? First, to forgive you. Second, to purify your heart. Third, to give you grace. Can any-body do it except it be the Son of David to come in touch with you, and the Son of God to have power? I have spoken these words to you this morning that you might believe, not only that Jesus is the Christ, but that Christ is the Son of the Living God, and that believing in Him ye also might have life.



Munyon's Cold Remedy Relieves the head, throat and hungs almost immediate-ly. Checks Fevers, stops Discharges of the nose, takes away all sches and pains caused by colds. It cures Grip and ob-stinate Coughs and prevents Fneumonia. Frice 250. Have you stiff or swollen jeints, no mat-ter how chronic? Ask your druggist for Munyon's Rheumatism Remedy and sco how quickiy you will be cured. If you have any kidney or bladder trou-ble get Munyon's Kidney Remedy. Munyon's Vitalizer makes weak men strong and restores lost powers.

The value of your services depends pon how valuable you make them.

WHAT COLORS SHALL I USE ?

This Question is Important in Painting a House or Other Building.

A proper color scheme is extremely important in painting a house. It makes all the difference between a really attractive home and one at which you wouldn't take a second glance. And it makes a big difference in the price the property will bring on the market.

As to the exterior a good deal depends upon the size and architecture of the house and upon its surroundings. For a good interior effect you must consider the size of the rooms, the light, etc. You can avoid disappointment by

studying the books of color schemes for both exterior and interior paintirg, which can be had free by writing National Lead Company, 1902 Trinity Building, New York, and asking for Houseowners' Painting Outfit No. 49. The outfit also includes specifications and a simple instrument for testing the purity of paint materials. Pure White Lead which will stand the test in this outfit will stand the weather test. National Lead Company's famous Dutch Boy Painter trademark on the keg is a guarantee of that kind of white lead.

Every picture of the devil in human form represents him as very tall, very slender, and elegantly dressed. The fat men need all the comfort they can get, and many find some in this.

STATE OF OHIO, CITY OF TOLEDO, 68. LUCAS COUNTY, FRANE J. CHENEY makes oath that he is senior partner of the firm of F. J. CHENEY & Co., doing business in the City of Toledo, County and State aforesaid, and that said firm will pay the sum of ONE HUNDRED DOL-LARS for each and every case of CATARHH that cannot be cured by the use of HALL'S CATARRH CURE. FRANK J. CHENEY. Sworn to before me and subscribed in my presence, this 6th day of December, A. D., 1886. A. W. GLEASON, (SEAL.) Notary Public. Hall's Catarrh Cure is taken internally, and

(SEAL.) Notary Public. Hall's Catarrh Cure is taken internally, and facts directly on the blood and mucous sur-faces of the system. Send for testimonials, free. F. J. CHENEY & Co., Toledo, O. Sold by all Druggists, 75c. Hall's Family Pills are the best.

It is a question who is first to know there is a new moon: A lover. or the manager of an electric light company.

Pain and swelling seldom indicate in-ternal organic trouble. They are usually the result of local cold or inflammation which can be quickly removed by a little Hamlins Wizard Oil. Try and see. Resting when you don't want

Woman's Beauty

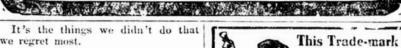
Some women retain their beauty to an advanced age. But women, who regularly endure pain, age rapidly, for suffering leaves its lasting marks on them.

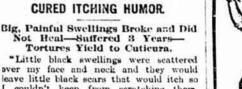
Nearly all women suffer more or less with some form of female trouble. It should not be neglected. Avoid the pain-treat yourself at home by taking Cardui, as thousands of other women have done. Begin at once and give Cardui a fair trial.



on my feet. Finally I began to take Cardui, and soon began to mend. Now I am able to do all my housework and am in much better health than I was before." Try it.

### AT ALL DRUG STORES





I couldn't keep from scratching them. Larger swellings would appear and my clothes would stick to the sores. I went to a doctor, but the trouble only got worse. By this time it was all over my arms and the upper part of my body in swellings as large as a dollar. It was so painful that I could not bear to lie on my back. The second doctor stopped the swellings, but when they broke the places would not heal. when they broke the places would not heal. I bought a set of the Cuticura Remedies and in less than a week some of the places were nearly well. I continued until I had used three sets, and now I am sound and well. The disease lasted three years. O. L. Wilson, Puryear, Tenn., Feb. 8, 1008." Potter Drug & Chem. Corp., Sole Propa. & Cuticura Remedies, Boston, Mais.

Work to improve results, never mind your job-it will take care of itself.

# For CULDS and GRIP. Hick's CAPUDINE is the best remedy-relieves the aching and feverishness-cures the Cold and restores normal conditious. It's liquid-sefects immediately. 16c., 26c. and 16c., at drug stores.

Even Death often makes a poor selection.

Itch oured in 30 minutes by Woolford's Sanitary Lotion. Never fails. At druggists.

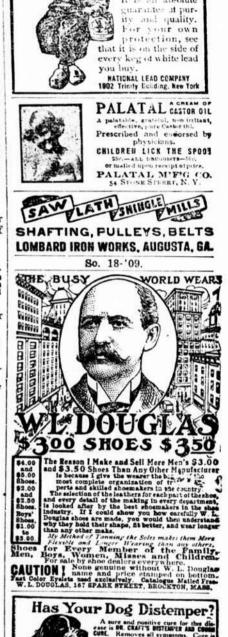
A miserly father maketh an extraragant son.

### You Need a Tonic if you feel languid and depressed

all the time. The best thing to help nature build up the system is

## **DR.D.JAYNE'S TONIC VERMIFUGE**

This great tonic is not a false stimulant as many of the so-called "spring tonics." It is a natural strengthgiver. For all run-down conditions the health it is an invaluable rem



certain and permanent. Get a borth day. At druggist's; or, send to us fo Soc and \$1.00. Send for our free b let, "Dr. Craft's Advice."

wn \$75 00 t

a to measure i nanship guar

WELLS MEDICINE CO.

EASY WORK-GOOD PAY

PANTS \$250 SUITS \$900

BRESS TAILORING CO., 143 Harrison Street, Chicago

TOILET ANTISEPTIC

NOTHING LIKE IT FOR-

THE TEETH Paxtine excels any dentifrice removing tartar from the teeth, besides destroying all germs of decay and disease which ordinary

THE MOUTH Paxtine used as a mouth wash disinfects the mouth

and throat, purifies the breath, and kills the germs which collect in the mouth, causing sore throat, bad teeth, bad breath, grippe, and much sickness.

THE EYES when inflamed, tired, achy and burn, may be instantly telieved and strengthened by Paztine.

CATARRH Paxtine will destroy the germe that cause catarrh, heal the in-

THE PAXTON TOILET CO., BOSTON, MASS

flammation and stop the discharge. remedy for uterine catarrh.

Paxtine is a harmless yet powerful

tooth preparations cannot do.

tyle-fit and workm

C.

**Eliminates All** 

Uncertainty

in the purchase of

paint materials. It is an absolute

For those who would properly train their obliders and give wholesome reading matter to their families, again we advise the Onsauvra. The subscription price is, per year 88. Quarterly \$2 year 88, Quarterly 82. The Semi-Weekly OBSERVER, per year, \$1. The Evening Chronicle, per year, \$5.

### Difference of Opinion.

Kitty: "Mrs. Carleigh thinks her son, Harry, is the salt of the earth." Janet: "Well, I can't see why. I think he is about the freshest thing I ever met."-May Lippincott's.

### This Letter is Worth Reading

"Gentlemen :- For five weeks I suffered intensely from a bad case of Eczema, which covered my chest, stomach, back and both arms. After trying three physicians and one ecialist, and by actual count twentynine different ointments and lotions, I accidentally learned of Hancock's Sulphur Compound and Ointment. As I was willing to try anything once, I purchased a bottle of the Liquid and Ointment. The first appication gave me instant relief from that aw-ful itching inflamed surface of my skin. I persistently used this remedy for one week and at the end of that time I had hardly a the eruption on my person. If any questions this testimonial as not betrace de and absolutely unsolicited, an ing bons inquiry addressed to the address below entage, will convince any one be-ton. WARBEN C. GARES, clostos yond a 108 So. Ohio Ave., Columbus, O."

Write, H NCOCK LIQUID SULPHUE Co., Proprietors l'altimore, Md., for Booklet. Bold by iruggists.

The action of the French Tariff Commission in making material increase in rates threatens a European tarin war. So. 18-09.

GET & BOTTLE TOPAT.



TABLETS AND LIQUID Cures Rheumatism to stay cured. Strikes the root of the disease and removes its onthe. 25c. 50c. and \$1.00 s boths. Limmer. 25c. s botts. AT DEUGGISTS'.

#### Every Christian a Worker.

Each member of a Christian church should be a worker for Christ. Our Lord has never granted a dispensation to a single one of us: any of us desire that He should? His vows are upon us all without exception.

Are we each obedient to His word, "Occupy till I come?" ting out our talents to interest? If we are not doing so, we can never enter into rest. Rest implies previ-ous labor. We are bidden by the Holy Spirit to labor, to enter into the rest of God; it is the way thereto. Idlers are unrestful. fidgety, worried and worrying, fretful and fanciful, troubled and troublesome. They are the happiest who are the most completely consecrated to the service of God and most fully absorbed in obedience to His will. Oh, that all our church members were constrained by Divine grace to do their utmost for the Lord !- C. H. Spurgeon.

### The New Testament.

It is an easy thing to take into large residue left that cannot be ac-counted for that way. Some say, "Jesus is undoubtedly the pre-emin-ent teacher of the world. Nobody ever equaled Him before or since or is ever likely to, but," they say, "Shakespeare was undoubtedly the highest genius in his line, and he went so high that nobody aspires to touch him. Socrates was a philoso.

#### Be Emotional.

A man can never move the world a most parts for , in a time , who lets the world move aim .- Marwhen the world was trying to be so din Luther.

hard work.

A Domestic Eye Remedy

Compounded by Experienced Physiciana. Conforms to Pure Food and Drugs Lawa. Wine Friends Wherever Used. Ask Drug-gists for Murine Eye Remedy. Try Murine.

Many a man who thinks he is right doesn't go ahead.

### Certainty, Convenience, Economy.

Never has there been known a case where Mitchell's Eye Salve has not given notable relief. A pure, harmess salve for application to the surface of the eyelids; the simplest of methods with wonderful results. The price, 25 cents, places it within reach of all. Druggists sell it.

There are many ways to do a thing wrong, but only one way to do right.

VIRGINIA MERCHANT RID OF A VERY BIG GRAVEL STONE.

Another Remarkable Cure of Serious Kidney Trouble.

C. L. Wood, a prominent merchant of Fentress, Norfolk Co., Va., was suf-

03

P

fering some months ago with frequent attacks of hard pain in the back, kidneys and bladder, and the kidney secretions were irregularly scanty, or profuse. Medical treatment failed to cure him. "At last," says Mr. Wood, "I began

using Doan's Kidney Pills, and before one box was gone, I went through four days of intense pain, finally passing a stone, one-half by five-sixteenths of an inch in diameter./ I haven't had a sign of kidney trouble since."

Sold by all dealers. 50 cents a box. Foster-Milburn Co., Buffalo, N. Y.

A cross man would be worth at least a dollar a day more if re would become good-natured.

TNAM

edy; imparts new life and vigor and builds up the entire system.

Sold by All Leading Druggists in two size bottles, 50c and 35c



the do for any case of itch in half is guaran-teed to cure any case of itch in half hour if used according to directions. Show this to per-sons having itch. If your dog has Scratches or Mange David's Sanative Wash will cure him at ance. Price Soc a Hottle. It cannot be mailed. Delivered at your nearest express office free upon receipt of 75 cents. Owens & Miner Drug Ce., Hichmond, Va.

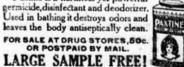


Har Thompson's Eye Water



XANTI





ELE SS DY

to colors all fibers. They dye in cold water better than any other dys. Too yo, Bleach and Mix Colors. MONBOE DEUG CO., Quincy, Hilingia