

ANNUAL CONFERENCE OF AGENTS AND SUPTS.

N. C. Mutual and Provident Association Holds First Annual Conference in South Carolina at Columbia.

It was truly a representative gathering of Negro insurance men and women from every section of South Carolina, who with the general officers from the home office of the N. C. Mutual and Provident Association of Durham, N. C.

The meeting was called in the beautiful new building of the company, at the N. E. corner of Washington St. and Park Avenue, Columbia. General Manager C. C. Spaulding in the chair. Prayer was offered by Dr. A. M. Moore, which showed that while the meeting was of a strictly business nature, still the management realize that the first requisite was God's presence and His blessing.

Mr. J. H. Garner, the state agent for South Carolina, extended a welcome in an address replete with cordiality and encouragement. He gave a brief account of the work in the State, and during the sessions was alive to the needs of the company, and at stated times at the request of the officers made clear several points that had heretofore been difficult to the assembled superintendents and agents, thus making it possible for all to return to their posts with a clear insight into the work.

Mr. John Merrick, the founder of the work, was next introduced and was enthusiastically received. His address was an admirable presentation of the great amount of splendid work accomplished in the first decade. Mr. Merrick is a fine type of the truly representative and progressive Negro, full of energy himself, he communicates the same spirit to those with whom he comes in contact. His successful life is a concrete example of what can be accomplished by due attention to the work in the land. He emphasized the importance of every representative of the company knowing his work thoroughly and being able to present it intelligently and accurately.

On Friday President Merrick very eloquently and touchingly made his farewell remarks, he gave to the conference a paper bristling with useful hints, so that every agent can go to his field to write a much longer debit. His paper was strictly a business paper, on business lines. Among many forceful epigrams were the following in part:

"Modern business, better human environments."

"Business gives opportunity for all to work, earn, grow, and become somebody."

"Inasmuch as business supplies the necessities of life, it is impossible to have a highly evolved and noble race except where there is science of business."

A few men of the type of John Merrick in various sections of our Southern country would soon put to an end all race hatred and antagonism.

During the first day's session Dr. A. M. Moore, the secretary and treasurer and one of the founders of the company, addressed the conference. Dr. Moore is another object lesson of what strict attention to one's calling can do by way of inspiration to others. Dr. Moore although a physician of many years' successful practice is yet a most excellent business man and his address to the assembled agents was truly &

sound, logical talk on the work. He spoke especially of the financial condition of the company and of its standing with the insurance authorities of the State. He gave an account of the growth of the company from a small sick benefit concern to a truly great insurance company, with a mutual reserve of many thousands, showing Dr. Moore's versatility to a marked degree was the admirable manner which he shifted from financial matters to diseases with special reference to fevers.

On Thursday afternoon Mr. Spaulding invited the entire assembly to partake of light refreshments in the Crescent Cafe. This Cafe occupies one of the store rooms in our new building and is under the management of Mrs. N. S. Shelton.

Before adjournment resolutions not only commendatory of but complimentary to the general officers were unanimously passed, each representative expressing gratification at the kindness extended. So ended the first annual conference for South Carolina.

These "outings" are not only beneficial to the active workers but to the policy-holders, as all agents will go to their respective fields uplifted inspired and determined to write more and larger insurance.

Successful Meetings.

Will you allow me space in your columns to say that we have just closed our revival meetings at Red Hill, Gadsden and Silvan Congaree, S. C. and as a result of the meeting 63 happy souls have acknowledged the Lord Jesus. 44 of this number have been baptized and we are planning to baptize the remainder the next Lord's day.

Robt. W. Jenkins.

Go With A Rush.

The demand for that wonderful Stomach, Liver and Kidney cure, Dr. King's New Life Pills—is astounding. say they never saw the like. Its because they never fail to cure Sour Stomach, Constipation, Indigestion, Biliousness, Jaundice, Sick Headache, Chills and Malaria. Only 25c. J. G. Wannamaker Mfg. Co.

L. H. JOSEPH,
REAL ESTATE,

INSURANCE,

RENTING.

1235 MAIN STREET,
COLUMBIA, S. C.

Blacksmith AND Wheelwright.

Horse Shoeing in the Best Manner Others may be good, but we are better

I invite your trade.

T. F. DEAS,

Orangeburg, S. C.

St. John Street.

Wm. Lowman A. M. M. D.
Lin. C. Sheens M. D. D.
LOWMAN & SHECUT
Physicians & Surgeons
—SCOVILLE BLOCK—ORANGEBURG, S. C.
City and Country calls promptly attended.

H. W. JOHNSON

DEALER

IN FANCY GROCERIES
An Up-To-Date
Ice Cream and Soda-Water

Parlor.

Shoes and Harness Made To Order and Repaired.

Main Street, Bamberg, S. C.



all you care to before examining our Jewelry. Then you will more fully appreciate the high quality of our merchandise. For our Goods must invariably benefit by comparison on both price and quality.
YOU MAY MATCH OUR JEWELRY in appearance, quality or price but you can have the three combined only at this store. The proof is easy. We invite you to make it.

H. SPAHR & SON
LEADING JEWELERS
46 W. RUSSELL STREET,
Orangeburg, S. C.

WE WANT YOU

for a Customer, whether your needs are Large or Small.

You'll like our prompt, courteous service.

A. Calhoun Doyle & Co.

"The Popular Drug Store."

GREAT CHANCE FOR WORTHY YOUNG MEN

We can give work for the summer to 12 more young men, able bodied, who must be at least 16 years of age and of a good moral character. You can earn enough during the vacation to pay your way through the day school next term.

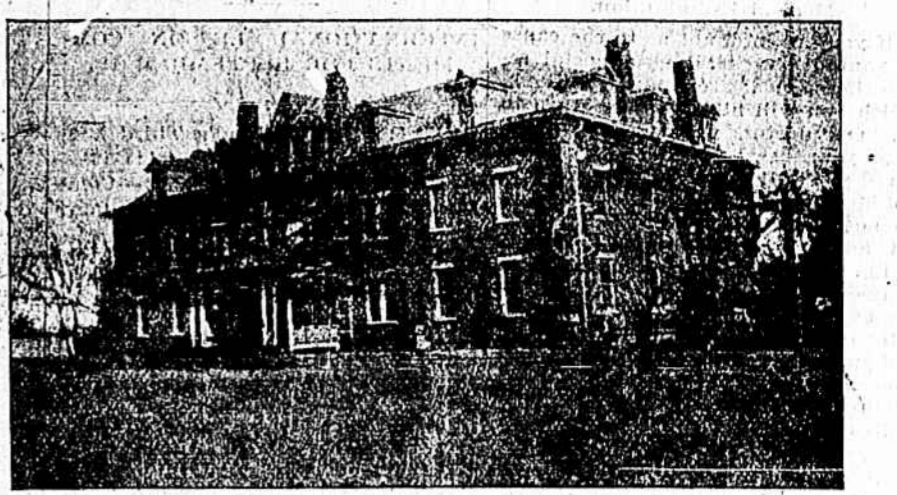
If you can't come now write me.

G. B. MILLER

Principal
VOORHEES INDUSTRIAL SCHOOL DENMARK, S. C.

READ THE RECORDER.

1868 Schofield Normal and Industrial School, Aiken, S. C. 1909



VERLENDEN HALL, Girls' New Dormitory.
SCHOFIELD SCHOOL is well organized, thoroughly Equipped—Academic, Industrial and Boarding. Departments—Aggressive in Methods and has a Strong Faculty. No better location. Number of Teachers 17; Number of Students Last Term 442; Terms: Girls \$6.00 per month; Boys \$7.50; Self-Boarding Students \$2.50; Entrance Fee \$2.00. Graduates receive L. I. Degree. 42nd Session Begins Oct. 5th, 1909.

For Further Information Address:
CYRUS CAMPFIELD FIELD AGENT, AIKEN, S. C.

AYERS & WILLIAMS
WE HAVE JUST RECEIVED A LARGE **CARLOAD**

OF Doors, Sash and Blinds. Can FIT Any Opening. Our Prices are Very CHEAP. Will sell at Factory Prices no matter how Small your Order. Early and Late Seed Corn in Stock. Tool's Profit Cotton Seed. This Seed stood the Highest Test Georgia Experimental Station. Headquarters for Builders' Supplies. We Carry a Large Stock of Heavy Groceries.

AYERS & WILLIAMS
ORANGEBURG, S. C.

"BUY A Piece Of LAND"
Should be the Slogan of Every Intelligent Negro in South Carolina. **"The Place To Buy,"** Should be the next consideration. There is NO PLACE in the entire State so suitable for the Best Element in our Race as **NORTH SUMTER, SC**

MANY of the Leading Negroes of the State Live and Do Business at SUMTER, Where the very BEST Relations exist between the two Races. No Friction, No Trouble, No Race Hatred. All are treated well when they deserve well.

MORRIS COLLEGE
Grounds are to be the VERITABLE "GARDEN SPOT" around Sumter. Get busy, Buy a Lot on Morris College Grounds, North Sumter, S. C.

DR. E. D. WHITE
Can tell you all about Prices and Conditions. Terms Easy. See Him, Purchase a Lot and be Wise.

Some Popular Specialties OF THE WIDELY ADVERTISED

HAMILTON BROWN SHOE COMPANY OXFORDS.

FAIREY & WEEKS
SOLE AGENTS,
NO. 7 RUSSELL ST., Orangeburg, S. C.

Dr. Kinsman's Heart Tablets.
We have just received a fresh shipment of Dr. Kinsman's Heart Tablets and Dyspepsia Powders for those suffering with Indigestion, Dyspepsia or heart troubles. They are the best on earth. 25c. and \$1.00 packages five cents extra for mailing.
The People's Recorder,
(tf.) Orangeburg, S. C.

FARMERS AND MERCHANTS BANK OF Orangeburg South Carolina.
CORNER RUSSELL & BROUGHTON STS.
We are pleased to announce that we have moved into our new Banking rooms, where we are prepared to do a general Banking Business.

We solicit deposits from all who may have even a small amount of money to put in Bank, and guarantee promptness courtesy and safety in our business relations with our patrons.

—We have put in Fire Proof vault Fire and Burglar proof safe.
Officers:
I. S. HARLEY, President.
F. D. BATES, Vice-President.
W. B. THOMPSON, Cashier,
BOWMAN & WANNAMAKER, Solicitors.
Directors:
I. S. HARLEY, W. L. MOSELY,
F. D. BATES, R. F. WAY,
ISIDORE RICH, L. E. RILEY,
I. W. BOWMAN, J. W. SANDEL,
R. E. WANNAMAKER.

Groceries For Staple and Fancy
Groceries, Tobaccos, Cigarettes, Country Produce, Fresh Butter and Eggs, call on or send to **B. C. Mills**
NO. 326 WEST HENRY STREET.
SPARTANBURG, S. C.